### **Successful Practice Management**

Take action to secure the future of your practice 29 November, Birmingham

Book before 26 October and save £30



### Guideline debrief: headache 'Excellent - will significantly

change my approach' Dr Craig Thompson

pulse-learning.co.uk



▶ pulsetoday.co.uk/events

17.10.12

Issue 34 | Volume 72

### BriefingMedia

At the heart of general practice since 1960

> Blanket 28-day script policies 'cost more than

CCG changes 'may take

Phil Peverley Suffer the little children

Margaret McCartney

**Opinion** Investing

fin primary care is the key to commissioning

Letters NICE

Key questions

Erectile dysfuntion

Paediatric clinic

Cystic fibrosis

admission on

guidelines is overdue

Why every GP should consider tweeting

five years'

success

# GPs brace for another cut in take-home pay

DH rejects BMA plea for a change in uplift formula used to allow for practice expenses

### **EXCLUSIVE**

oulsetoday.co.ul

By Jaimie Kaffash

GPs have been warned they face yet another cut in take-home pay next year, after the Department of Health rejected a plea from the BMA for a change in the way practice expenses are taken into account.

In its official submission to the Doctors' and Dentists' Remuneration Body for 2013/14, the BMA argued rising practice expenses and new costs around CQC registration and revalidation meant the pay review body should urgently rewrite the current 'uplift formula' it uses to calculate a recommended gross increase in funding.

A spokesperson for the DDRB said that it had not yet decided whether it would make recommendations on GP pay or which uplift formula it would apply.

But the DH, which has already instructed the DDRB not to make new recommendations on pay, said it was determined to calculate the gross uplift required to deliver a 1% net income increase using the current formula - a move GP leaders predicted would mean another pay cut.

In its DDRB submission, the BMA asked for the full pay review process to be reinstated, and claimed if the current uplift formula was applied, even an intended 1% net income increase could actually result in a net decrease in GP take-home pay.

'The formula used by the DDRB for calculating GP pay uplifts needs revising in light of evidence that gross and net GP earnings have failed to keep pace with inflation and rising staff costs,' the BMA said.

'Average GP net income has



Dr Sella Shanmugadasan: another squeeze on practice funding will affect services that GPs provide

consistently failed to reach the review body recommendation or indeed the Government's proposed caps.'

The BMA cited new costs such as CQC registration - likely to be between £550 and £850 for most practices in the first year - as a factor, and claimed 'the share of premises in total expenses has continued to rise faster than general inflation'.

It also warned that increases in staff expenses have 'consist-

2010/11

2009/10

2008/09

Gross GP pay uplift (%)

BMA estimates, DDRB submission 2013/14

How pay uplifts have fallen short

2.29

2.7

ently outstripped the Agenda for Change-based coefficient in the formula'.

But the DH said it had no plans to look again at the formula.

A spokesperson said that the DH's position remained that outlined in a letter from former health secretary Andrew Lansley in July, in which he said there was no need for new DDRB recommendations because the current formula 'provided a

GP net income change (%)\*

-0.73

0.38

well-established basis for calculating the gross uplift needed to deliver a 1% increase in net income after allowing for expenses'.

GPC negotiator Dr Peter Holden said: 'Any award that yields us less than inflation inevitably means a pay cut. A pay freeze is an utter luxury. The Government has conveniently forgotten that we have to pay our expenses. The DH is not playing fair.'

Dr Paul Roblin, chief executive of Berkshire, Buckinghamshire and Oxfordshire LMC, said: 'There will be expenses that haven't been taken into account so it will be a pay cut on top of a pay freeze. We need to have a regular, annual DDRB that reflects the expenses and legitimate income consideration of GPs.' Dr Sella Shanmugadasan, chair of Tower Hamlets LMC, said that expenses for everything from IT to utilities were increasing sharply, with his surgery's gas and electricity bills up by 9% in the past year.

'We are expected to manage with no increase,' he said. 'If expenses are not taken into account proportionately, income will go down. It will have a big financial impact that will obviously affect services that practices provide.'

@pulsetoday

► Turn to page 2 to read an accountant's analysis

Read the BMA's submission puisetoday.co.uk/ddrb20t3

31 <sub>New series</sub>
Tricky ten minutes
A diet for IBS
1/2-15

Guideline update
Preventing diabetes

34 Ten top tips Substance misuse in the elderly

### **Business & Commissioning**

37 Writing a business plan to develop your premises

### CPD in this issue: 3.5 hours

Earn CPD for Key questions on erectile dysfunction and two articles in our Business and Commissioning section



Are blanket 28-day prescription policies a false economy? ion pulsetoday.co.uk

### Blanket 28-day script policies 'cost more than they save'

### Pharmacy study finds cutting average prescription length costs an extra £150m in dispensing fees annually

#### By Emma Wilkinson

Policies promoting 28-day prescribing by GPs are likely to be a false economy as they cost at least as much as they are projected to save, pharmacy researchers have suggested.

Their study said the Department of Health-endorsed policy to promote shorter prescribing durations costs at least an additional £150m a year due to increased dispensing fees from pharmacies.

It found the policy had been effective in prompting a

'generalised change in prescribing behaviour', with GPs prescribing five fewer doses per prescription compared with a decade ago.

But the analysis led by Professor David Taylor, professor of pharmaceutical and public health policy at University College London School of Pharmacy, concluded the policies had been applied too 'rigidly' in some areas, and said GPs should be allowed to use their discretion in determining prescription

Published in the journal

Primary Care Research and Development this month, the study looked at trends in prescribing data from 1998-2009 in Eng-

land for 11 medicines, including simvastatin, aspirin and ramipril.

The medicines represented

### Changes in average number of doses per prescription

Drug	1999	2009
Ramipril Smg	54	39
Amlodipine 5mg	43	37
Atenolol 50mg	46	39
Simvastatin 10mg	43	36
Levothyroxine 50ug	74	43

Source: Prim Health Care Res Dev 2012, online 3 October

a fifth of all prescription items supplied and apart from amoxicillin, which was included as an acute comparator, all the medicines showed a significant drop in doses per prescription. This drop in prescription length meant an extra 35 million items were dispensed during 2009 compared with 1998.

researchers calculated this would equate to an additional £150m a year in dispensing fees and, when taking into account other costs such as patient/GP time, loss of disease control and so on, the benefits were unlikely to outweigh the expense.

They cited a University of York analysis showing that in England policies to reduce the cost of unused medicines in the NHS were likely to only generate savings of up to £150m at best.

'A cost of £150m, the available evidence suggests, is considerably in excess of any possible savings that a blanket rather than selective use of 28-day

prescribing periods is likely to generate, the researchers concluded.

Dr Bill Beeby, chair of the GPC clinical and prescribing subcommittee and a GP in Middlesbrough, said the study showed rigid 28-day policies were based on flawed figures.

He said: 'The problem is most people do take their medicines and so it is inconvenient, insulting and demotivating to have to get their medicines every 28

Dr Peter Swinyard, chair of the Family Doctor Association, told Pulse that GPs should be allowed to decide prescribing lengths on a case-by-case basis 'depending on the drug and on the patient'.

He said: 'There are some







Methylprednisolone BP 4%

50+ years and still going strong

### BMA pledge card plan 'divisive'

### By Jaimie Kaffash

A proposal for the BMA to issue patients with pledge cards to block referrals to private providers puts 'political prejudice ahead of patients' interests', the alliance representing independent providers has warned.

The angry rebuttal comes after Pulse revealed BMA Council was considering plans for GPs to record patient preferences on NHS treatment from private providers in their notes as part of its apposition to the NHS reforms.

In contrast, the Department of Health declined to explicitly condemn the plan and said although it wanted to give patients the best treatment availpreference'.

tients to stipulate a preference erence.'

to be treated only by NHS providers whenever possible, and will be considered at this month's GPC meeting.

However, David Worskett, director of the NHS Partners Network, said the organisation was 'disappointed and shocked' that the BMA was considering such a 'divisive' scheme.

He said: 'Will any GP really face up to a patient and say: "You could go to an excellent independent hospital, paid for by the NHS, which is more convenient for you and can give you quicker treatment of the highest quality but I'm afraid you've already ruled that option out by signing your political pledge card"?"

A DH spokesperson said: 'We want patients to get the best able, they were 'free to express a treatment free on the NHS, whoever it is provided by. Everyone is The cards would allow pa- of course free to express a pref-

### ANALYSIS

### Devil in expenses detail

The BMA is making a strong argument that GP pay must increase as practice expenses have risen - but as always the devil is in the detail.

The BMA argues that over the past four years staffing costs have risen by more than inflation, but there are some flaws with this argument. In the early years, practices were giving pay reviews to staff, but practices are also 'employing additional and higher skilled staff', the report says. Some practices have changed the mix

# Sacel Section 1

The study suggested blanket 28-day prescription policies could prove a false economy

areas of the country where PCTs have been extremely heavy handed with practices and have performance-managed them to make sure they only prescribe in

But Dr Agnelo Fernades, assistant clinical chair at Croydon CCG, said guidelines for practices in his area had helped to dramatically reduce the quantity of drugs wasted.

28-day cycles.

He said: 'In south-west London alone, three metric tonnes of wasted drugs were returned last year from patients who didn't take them.

'Yes, 28-day prescribing creates extra work for GPs because they have to generate the prescriptions, but you have to balance the inconvenience with the fact that patients will be more compliant in taking their medication. I think 28-day prescribing is the right thing to do.'

@pulsetoday

### QIPP chief set for private sector role

The Department of Health's national leader of the QIPP programme, Jim Easton, has been approached for a senior post at private healthcare provider Care UK.

Mr Easton became one of the most senior figures in the NHS

### The appointment is subject to approval in line with business appointment rules

NHS Commissioning Board

when he was made national director for improvement and efficiency in 2009.

In 2010 he caused uproar when he backed proposals for GP patient appointments to be handled by national or regional call centres rather than by GP receptionists. The plan was later shelved.

Mr. Factor's mean is likely to

Mr Easton's move is likely to prove controversial as Care UK is one of the most prominent independent providers that is vying for NHS contracts.

An NHS Commissioning Board spokesperson said: 'We can confirm that Jim Easton has been approached about a job opportunity by an organisation in the independent health sector.

'Because this would be an outside appointment, it is subject to approval in line with the business appointment rules for senior Department of Health staff moving to new rules in the independent sector,' the spokesperson said.

A Care UK spokesperson confirmed the company had had inital discussions with Mr Easton.

between partners and salaried GPs – a senior partner retires and the younger GP wants to come in as a salaried GP, which is reflected in the psyroll bill.

One cannot be totally confident the average actual staff cost increases are purely for non-doctor staff. There is a chance that this is misleading.

But the BMA contends practices are genuinely facing increased staffing costs, either from cost-of-living rises or more likely from extra work, and needing to employ more staff.

Bob Senior Is head of medical services at RSM Tenon

### The week in general practice

### INSIDE

A commissioning leader has warned CCGs may take five years to become successful

#### page 4

CCGs struggling
with recruitment
have been forced
to share consultant
and nurse board
members
page 8

Dr Sam Everington

The DH has admitted it does not yet have a flu vaccine stockpile page 10

New GMC guidance has backtracked on a 'back to work' duty

page 14

for beginned of the sexual partner's pents to prevent re-infection. Legal category: FSM.

### MORE ONLINE > pulsetoday.co.uk/news

Ministers have offered additional money to the regulatory body for nurses in order to offset a sharp proposed hike in fees

▶ pulsetoday.co.uk/practice

### Download of the week

Read the full evidence from the BMA to the Doctors' and Dentists' Remuneration Body

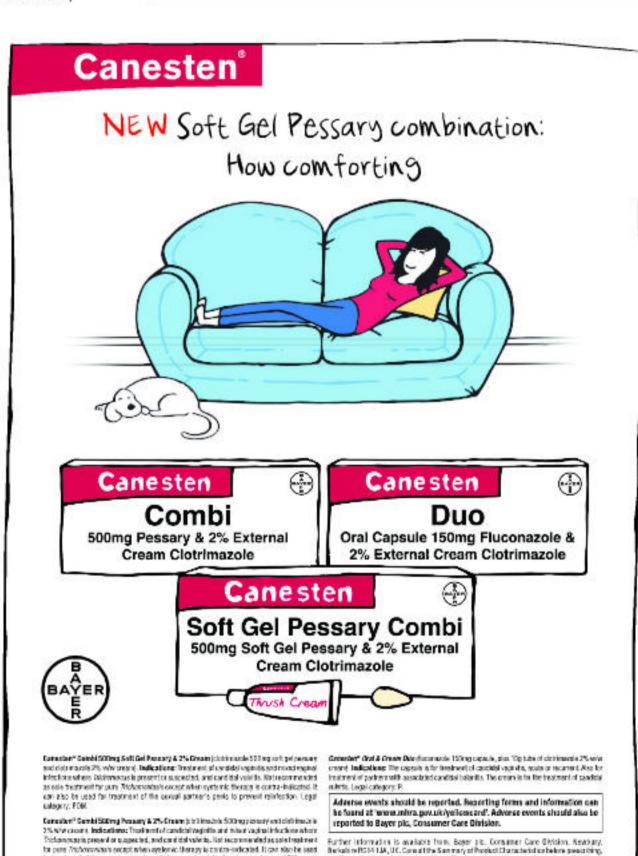
pulsetoday.co.uk/DDRB2013

### Video of the week GPC Wales deputy chair Dr Charlotte Jones is this week's

Big Interview

pulsetoday.co.uk/
the-big-interview





Newcode: 651216 Bale of preparation: March 2012

particularly in relation to side effects, presautions and contraladications.

### CCG changes 'may take five years'

### Senior commissioning leader acknowledges fears over GP engagement and pleads for patience on reforms

#### By Sofia Lind

Clinical commissioning groups may take up to five years to successfully engage GPs and bring about meaningful changes to their local health service, one of the country's most senior GP commissioning leaders has warned.

Speaking at the Conservative party conference in Birmingham last week, Dr Johnny Marshall, interim partnership development director of NHS Clinical Commissioners (NHSCC), insisted CCGs' engagement with practices was 'improving' but acknowledged that in some areas it was 'not good'.

He said the NHS Commissioning Board should only partially authorise groups that were unable to demonstrate GP engagement, with the removal of conditions dependent on better local partnerships with GPs and other healthcare professionals.

Pulse recently revealed that some CCGs have struggled to engage member practices, with initial results of practice surveys



Dr Johnny Marshall: clinical leadership will take time

showing many GPs feel frozen out of the decision-making of the new boards.

Dr Marshall, a GP in Wendover, Buckinghamshire and an adviser to the NHS Commissioning Board, said: 'Clinical leadership will successfully shape general practice. How long is that going to take? In some places it is happening already because they have been doing practicebased commissioning for five or six years. If you are looking at the next five years, it is going to take that length of time for the majority of people to develop the necessary relationships and partnerships.

"You can't just come in and stop people from referring, or challenge people. For many of us who have been involved in practice-based commissioning it has taken that long to really get that embedded as the new culture of the organisation."

Dr Marshall said the process would be slower in some as CCGs were 'starting from a different position' of little or no clinical engagement.

He said: 'You can't put a timetable [on it] and say you must all have a relationship by 1 April 2013. That is an unrealistic vision. The NHS Commissioning Board recognises that in some areas relationships are developing really well and in other areas they are not. It should be recognised if they do not have these relationships and form part of their conditions [of authorisation]'.

Dr Michael Dixon, interim president of NHSCC, and a GP in Cullompton, Devon, agreed: 'It will take three to four years until we see total visible change in the organisational system. It takes time to turn a tanker around.' 'I think there will be some low hanging fruit with some new commissioners that will be hitting the ground running while for others it will take longer.'

(a:sofialind pulsetoday

# CS2 II

# Safe Breath for 12 hours!

Developed by dentists, CB12's clinically proven formulation doesn't just mask bad breath – it neutralises and prevents the cause of the problem for 12 hours with just one use. 1-3

### Scientifically proven<sup>4-5</sup>

In clinical trials, CB12 proved to be more effective in neutralising bad breath than 18 other leading mouthwash products. 2-3.5

- Unique patented formulation neutralises all 3 of the VSCs (Volatile Sulphur Compounds) that cause bad breath<sup>1-2</sup>
- Chlorhexidine diacetate breaks down even complex VSC gases, and adheres to mouth surfaces for a lasting effect<sup>1,2,45</sup>
- Zinc acetate works in synergy with Chlorhexidins to effectively neutralise bad breath-causing sulphur compounds<sup>2-5</sup>

### The result?

Bad breath is safely under control for up to 12 hours.1

So, if you have patients who are worried about bad breath, recommend CB12.

### www.cb12.com

References 1. Thisne PS et al. Design Health. 2008;48(0):8-12; 2. Thome PS et al. Design Health. 2010;48(1):6-10; 3. Young Aler al. International Dental Journal, 2009;53(3):7-2(2); 6. Thome PS et al. The Journal of Clinical Design, 2007;18(3):52-66. S. Saad S et al. Oral Diseases, 2011;17(1):50-196.





### Melanoma limit 'should be raised'

The sensitivity of melanoma diagnosis in primary care could be improved by raising the threshold for intervention needed under NICE's recommended score, say researchers.

The study - the first to evaluate the score in primary care showed the accuracy of melanoma diagnosis could be improved by raising the cut-off score for referral under the seven-point checklist from three to four.

The research, presented at the Society for Academic Primary Care's conference in Glasgow last week, showed that revising the cut-off could increase the ability of GPs to reassure patients with benign lesions and correctly refer those with suspicious lesions.

The study examined 1,436 melanoma lesions in 1,182 participants from 15 practices, and calculated scores blinded to whether they were malignant or benign.

They found the seven-point checklist, which takes into account characteristics such as change in size, an irregular border and inflammation, performed moderately well in the identification of clinically significant lesions. But diagnostic accuracy improved when the cut-off score was revised from three to four.

Lead author Dr Fiona Walter, a GP in Royston, Hertfordshire, and clinical lecturer in general practice at the University of Cambridge, said raising the cutoff would improve diagnosis and reduce costs: 'This would result in a diagnostic aid that maintains a very high sensitivity for melanoma while improving the positive predictive value.'

### GPs hit out at plan to cut sexual health services

LMC leaders have criticised a PCT's plans to cap practice funding for providing sexual health services to the under-25s, claiming the restrictions are clinically and financially inappropriate.

NHS Manchester plans to limit the number of patients practices will be reimbursed for treating after claiming some exceeded budgets this year.

But Manchester LMC said the services were 'completely appropriate', as practices exceeding budgets were catering for huge student populations, and providing a valuable service. Dr John Hughes, honorary secretary, told Pulse one affected practice, which had been shortlisted for an award for its sexual health service, had a 'one-in-five pick up rate... at least double what [sexual health] clinics are picking up'. He said: 'We are extremely unhappy that they are potentially putting patients at risk, and potentially affecting their own public health targets.'

NHS Manchester said: 'There is a need to review the element relating to under-25s, given the other sexual health services aimed at this age group.'



### For further information, contact your local Sanofi Pasteur MSD representative or visit www.123againstHPV.co.uk

### ABRIDGED PRESCRIBING INFORMATION

GARDASIL® (Human Papillomavirus Vaccine [Types 6, 11, 16, 18] (Recombinant, advanted)).

Refer to Summary of Product Characteristics for full product information

**Presentation:** Gardesi is supplied as a single dose pre-filled syrings containing 0.5 millithe of suspension. Each dose of the guadrivalent vaccine contains highly purified viruslike particles (VLPs) of the major capsid LT protein of Human Papillomavines (HPV). These are type 6 (20 µg), type 11 (40 µg), type 16 (40 µg) and type 18 (20 µg). Indications: Gordasil is a voccine for use from the age of 9 years for the prevention of premalignant genital lesions (convical, vulvar and vaginal) and convical concer causally related to contain encegenic Human Papillemavirus (HPV) types and genital worts (condylama acuminata) countly related to specific HPV types. The indication is based on the demonstration of efficacy of Cardasil in females 16 to 45 years of age and in males 16 to 26 years of age. and on the demonstration of immunogenicity of Gordosk in 9- to 15-year old children and adolescents. Despace and administration: The primary receipation series consists of 3 separate 0.5 mill little doses administered according to the following schedule: 0, 2, 6 menths. If an alternate schedule is necessary the second close should be administered at least one month after the first and the third dose at least three months after the second. All three doses should be given within a 1 year period. The need for a booster dose has not been established. The vaccine should be administered by intramuscular injection. Contraindications: Hypersensitivity to any component of the vaccine. Hypersensitivity after previous administration of Gordas I. Acute severe febrile liness. Warnings and precontions: The decision to vaccinate on individual should take into account the risk

for previous HPV exposure and patential benefit from vaccination. As with all vaccines, appropriate medical treatment should always be available in case of rare anaphylactic reactions. The vaccine should be given with contain to individuals with thrombocytopaenia or any computation disorder because bleeding may occur following an inframuscular administration in these individuals. Syncope, same times associated with falling, has accurred after vaccination with Bardasit, vaccinees should be carefully observed for approximately 15 minutes after vaccination. There is insufficient data to recommend use of Gardasil during pregrancy therefore the vaccination should be postponed until after completion of the pregnancy. The vaccine can be given to breastleading women, Gardasil will only protect against diseases that are caused by HPV types 6, 11, 16 and 18 and to some limited extent against diseases caused by certain related HPV types. Vaccination is not a substitute for routine cervical screening. Individuals with impaired immune responsiveness, due to either the use of potent immunosuppressive therapy, a genetic defect, or other causes, may not respond to the veccine. As with any vaccine, veccination with Gordes'll may not result in protection in all vaccine recipients. There are no safety, immunogenicity or efficacy data to support interchangeability of Gordasil with other HPV vaccines. Undestrable effects: Year common side effects include: headache and at the injection site, erythema, pain and swelling. Common side effects include brusing and pruntus at the injection site, pyrexis, noused, and pain in the extremity. Rarely orticatis and very rarely branchospesia. has been reported. Idiopathic thrembocytopenic purpura, Guillein-Berré Syndrome and hypersensitivity reactions including, anaphylactic/anaphylactoid reactions have also been reported. For a complete list of undesirable effects please refer to the Summary of Product Characteristics. Package quantities and basic NHS cost: Single pack containing

one 0.5 mill the dose prefiled syrings with two separate needes. NHS cost: \$86.50 per dose. Marketing authorisation holder: Sanati Posteur MSD SMC, 8 me lones Salk, F-69007, Lyon, France Marketing authorisation number: Ell/1/06/357/007 (prefiled syrings with two separate needles) Legal category: POM ® Registered holerook Date of last review: Nov 2012

References: 1. Department of Health, Third Annual Report on HPV coverage. http:// immunisation.ch.gov.uk/annual-hovvaccine-coverage-in-england-in-201011-report/ Bate recessed August 2012.

Adverse events should be reported.

Reporting forms and information can be found at www.mhra.gov.uk/yellowcard

Adverse events should also be reported to Sanafi Pasteur MSD, telephone number 01628 785291.



### Practices face 'pedantic' claims over QOF points

PCOs are becoming increasingly inflexible about approving QOF payments, LMCs warn

By Julia Robinson

LMCs are warning practices are facing unprecedented scrutiny on their achievement under QOF and enhanced services, as 'officious' managers battle to balance the books.

GPC leaders have met the NHS Commissioning Board to raise concern over primary care organisations' increasingly inflexible approaches to handling payments, amid concerns that the loss of PCT staff has exacerbated the problem in England.

LMCs across the country told Pulse that processes had become noticeably more arduous, with payments for quality and productivity (QP) indicators and the patient participation DES among those causing difficulty:

Cambridgeshire LMC said seven practices had appealed against NHS Peterborough's decision not to award points for QP indicators this year, with three appeals rejected, three awarded some of the points, and just one decision fully upheld.

South Staffordshire LMC said it had also had 'issues' with QP indicators.

Dr John Allingham, medical director of Kent LMC, said the



PCTs are ramping up their scrutiny of practices' QOF performance

### Where practices are facing scrutiny

oP indicators Indicators requiring practices to formulate plans to reduce prescribing costs, referrals and emergency admissions have proved troublesome Patient participation DES

introduced in 2011, the DES requires practices to demonstrate patient engagement process of QOF appeals in the county was 'stricter and more pedantic than ever before'.

Writing in the LMC newsletter, he advised members: 'If there is a hoop it is better to jump through it rather than try and argue that in going around it the same objective was achieved.' Dr Tony Grewal, medical director of Londonwide LMCs, said: 'This mirrors our experience of onerous and pedantic assessments of claims for QOF points carried out by PCTs and their successors. This has completely overturned the spirit of the new GMS contract of 'high trust low bureaucracy''.'

Dr Richard Vautrey, GPC deputy chair and a GP in Leeds, said the issue was being exacerbated by support staff being more remote, which had caused a more 'officious' approach.

He said: There are fewer staff with experience of local practices, so PCTs are resorting much more to sticking to the letter of the law. It's one of the things we've talked to the national commissioning board about. The way local area teams operate is very much on our agenda.'

A Pulse survey published last month found one in eight practices was owed DES funding, with nine taking legal action to recapture the money.

wpulsetoday

SUCCESSFUL PRACTICE MANAGEMENT SEMINAR

Protect your QOF Income

### Managers turning the screw

In the past, managers used discretion when assessing the performance of practices under the QOF, but those days have gone.

To some extent this is because money is increasingly tight. PCOs are less inclined to give practices the benefit of the doubt, and do everything possible to save money. In some parts of the country PCOs have become more pernickety about awarding QOF points, although which indicators cause the most problems can vary from place to place.

There are national QOF guidelines published by NHS Employers and the GPC. They give a rundown of what is needed to achieve each point and how to exception-report patients. That's what practices and managers should follow, and then you should get the points, no argument.

But if you don't, issue
a formal appeal. You have
nothing to lose if you have
been following this guidance,
and your LMC can help support
you through
this dispute.

Dr David Bailey, chair of GPC Wales

MP withdraws call for GP

premises investigation

### Records plan 'insulting'

By Julia Robinson

GPs may be forced to copy patients in on all correspondence made on their behalf under radical plans being considered by the Welsh Government to improve patient safety.

The proposals follow an investigation into the death of Welsh schoolboy Robbie Powell, which found a breakdown in communication had contributed to his death.

The review of the handling of patient records was launched on 9 October and will consider 12 recommendations made by the Powell investigation earlier this year, including copying in patients, and the parents of children, to all correspondence about their care.

Pulse understands the review will also consider controversial plans to store GP records in such a way that they cannot be altered, moved or lost after a patient has died. Ministers said the review was designed to improve communication with patients and the integration and safety of care, but GP leaders in Wales branded the plans 'insulting' and unworkable.

Robbie Powell died 22 years

ago, aged 10, after a series of errors meant Addison's syndrome was not detected or treated.

The Welsh Government said the results of the review would be implemented in 2013/14, but in the meantime, all local health boards were 'expected to ensure that processes are in place to

### It isn't possible for every piece of correspondence to be copied

**Dr David Bailey** 

handle any issues regarding the retrieval and handling of medical records following a patient's death'.

But Dr David Bailey, GPC Wales chair, described the plans to lock down records after a death as 'utterly insulting' and added: 'Copying patients into every piece of correspondence would result in a huge administrative burden and require a huge amount of funding. I have nothing against patients being involved with discussions but it isn't possible for every piece of correspondence to be copied.'

@pulsetoday

A Conservative MP has withdrawn his call for a comprehensive investigation into the way GP practices are reimbursed for premises costs, after he found

the system was working well.

James Wharton, a Conservative member of the House of
Commons Public Accounts Committee (PAC), had accused GPs
of 'fiddling the system' and said
he would ask his committee and
the National Audit Office (NAO)
to open a 'full and comprehensive investigation' into the way
notional rent was calculated.

His call came after a newspaper investigation by the Daily Telegraph in July 2011 claimed GPs were 'pocketing millions' from the taxpayer, by 'renting' surgeries back to the Department of Health for more than the mortgage repayments and then selling the surgeries for profit on retirement.

But Mr Wharton told Pulse this month that he had withdrawn his call and the PAC was also now satisfied the arrangements were fair. He said: 'We looked into it and found that though of course there may well be examples of bad value, on the whole the scheme looked like it was working OK.'

### Help us make Pulse Live your event



GPs have decided practice business hot topics, clinical updates and debate on the future of general practice must form the core of the Pulse Live agenda.

Pulse Live - the new annual event for general practice O ATTEND - will be held in BIRMINGHAM Birmingham on 30 APRIL -30 April and 1 May 1 MAY 2013 and is free to attend for GPs and practice managers Who book by 31 December\*. You can book for just one day or both and make your final decision.

when the topical programme

is finalised in the New Year. One-day attendance will earn 6 CPD hours and two days, 12 CPD hours.

The event is being supported by the 22-strong Pulse

of grassroots GPs, practice managers and high-profile leaders of the profession, including RCGP chair Professor Clare Gerada, pioneering

east London GP Dr Sam Everington and GPC deputy chair Dr Richard Vautrey.

At its inaugural meeting at the Pulse offices in London last month, the board planned three conference streams:

 Your Practice: practice business and finance skills and profit-making tips

 Your Patients: quick-fire clinical updates on a widerange of conditions

 Your Future: practical advice and debate on the future of general practice and examples of best-practice strategies to help you survive.

Pulse Live is your event so book now at www.pulselive.co.uk and get involved. On booking your free place you will be invited to submit ideas for topics and speakers. Have your say in the programme by contacting Pulse Live producer Lisa Thomlinson.

Email lisa.thomlinson@ briefingmedia.com Twitter @lisathomlinson

Thes to CPs and practice managers who are registered users of Pulse Today/ Pulse Learning who book before 31 December, then 649 per day.

### PULSE 12 CPD hours

Attenuing this conference (c yearth 15 CPD modific towards the 52 cannest reside you must helia up for approxist

# NEW data demonstrates superiority of CHAMPIX over single and combination NRT for quit success at 1 year

The systematic review and multiple treatment comparison (MTC) meta-analysis reviewed 146 smoking cessation randomised controlled trials (RCTs), consisting of 53,412 patients, using direct and indirect comparisons of treatments.

### CHAMPIX showed statistically significant improvements in smoking abstinence at 1 year vs.:

- Standard-dose NRT patch (≤22 mg)
- High-dose NRT patch (>22 mg)
- Combination NRT (NRT patch PLUS one additional NRT formulation\*)

### Statistical significance in smoking abstinence over time



Adapted from Mills EJ et al. Ann Med 2012. OR = Odds Ratio (OR>1 favours CHAMPIX)

Crt = 95% Credible Interval (Credible Intervals are the Bayesian equivalent of classic Confidence Intervals)

The meta-analysis only included open-label and blinded RCTs with at least 3 months follow-up post-target quit date together with biochemical confirmation of smoking abstinence.

Limitations with the MTC approach are that assumptions are made that the trials measure a similar outcome, study populations are appropriate to combine, and direct and indirect evidence is consistent.

Safety was not investigated in this meta-analysis. There are special warnings and precautions in relation to CHAMPIX regarding neuropsychiatric and cardiovascular risks – for further information please see the SmPC.

The results from this meta-analysis provide additional evidence to support the use of CHAMPIX as a first-line treatment option for smokers.

"The additional NRT formulation included gum, lozenge, inhalator and nasal spray.



r 2012 Date of Preparation: August 2012

CHA1360

CHAMPIX\* Film-Coated Tablets (varenicline tartrate) ABBREVIATED PRESCRIBING INFORMATION – UK. (See Champix Summary of Product characteristics for full Prescribing Information). Please Product characteristics for full Prescribing Information). Please refer to the SmPC before prescribing Champix 0.5 mg and 1 mg. Presentation: White, capsular-shaped, biconvex tablets debassed with "Pizer" on one side and "CHX 0.5" on the other side and light blue, capsular-shaped, biconvex tablets debassed with "Pizer" on one side and "CHX 1.0" on the other side Indications: Champix is indicated for smaking cessation in adults. Dosage: The recommended dose is 1 mg varenicine twice daily following a I-week titration as follows: Days 1-3. 0.5 mg once daily, Days 4-3.0.5 mg twice daily and Day 8-5nd of treatment 1 mg twice daily. The patient should set a date to stop smaking. Dasing should usually start 1-2 weeks before this date. Patients who are not willing or able to set the target guit date within 1-2 weeks, could be offered to start treatment and then choose their own out date within 5 weeks. Patients who treatment and then choose their own guit date within 5 weeks. Patients who cannot tolerate adverse effects may have the dase lowered temporarily or permanently to 0.5 mg twicedaily. Patients should betreated with Champix for 12 weeks. For potents who have successfully stopped smoking at the end of 12 weeks, an additional course of 12 weeks treatment at 1 mg twicedaily may be considered. Following the end of treatment, dose topening may be considered in patients with a high risk of relapse. Patients with renal insufficiency; Ahid to moderate renal importment. No dasage objustment is necession. Patients with moderate renal importment who experience intolerable adverse events. Dasing may be reduced to 1 mg ance daily. Severe renal impairment: I mg once daily is recommended. Dosing should begin at 0.5 mg once daily for the first 3 days then increased to 1 mg once daily. Patients with end stage renal disease. Treatment is not recommended. Patients with hepatic impairment and elderly patients; No dosage adjustment is necessary. Paediatric patients; No recommended in patients below the age of 18 years. Contraindications: Hypersensitivity to the active substance or to any of the exciptents. Warnings and precoutions; Effect of smaking cessotion. Stapping smaking may also the physical stage medicinal products. the pharmacokinetics or pharmacodynamics of some medicinal products for which dosage adjustment may be necessary lexamples include theophylline, worfarin and insulin). Changes in behaviour or thinking, arrively, psychosis, mood swings, aggressive behaviour, depression, suitable ideation and behaviour and suitable attempts have been reported. in patients attempting to out smoking with Champk in the post-marketing experience. Not all patients had stopped smoking at the time of anset of symptoms and not all patients had known pre-existing psychiatric ilness. Champix should be discontinued immediately if agitation, depressed mood or changes in behaviour or thinking that are of concern for the dactor, the patient, lamity or caregivers are observed, or if the patient develops swicted ideation or swicted behaviour. In many post-marketing cases, resolution of symptoms after discontinuation of varenicline was reported, although in some cases the symptoms persisted, therefore, angoing follow up should be provided until symptoms resolve. Depressed mood, rarely including suicidal ideation and suicide afternot, may be a symptom of nicoline withdrawal. In addition, smaking cessation, with or without pharmacetherapy, has been associated with the exacerbation of underlying psychiatric filness (e.g. depression). In a Irial of patients with stable cardiovascular disease KVDI certain cardiovascular events were reported more frequently in patients heated with CHAMPIX. Patients taking CHAMPIX should be instructed to notify their doctor of new or worsening condiovascular symptoms and to seek immediate medical attention if they experience signs and symptoms of myocordial infarction. The safety and efficacy of Champix in potients with serious psychiatrix illness has not been established. There is no clinical experience with Champix in potients with epilepsy. At the end of treatment, discontinuation of Champix was associated with an increase in irritability, urge to smake, depression, and/or insomnia in up to 2% of patients, therefore dose tapering may be considered. There have been post-marketing reports of hypersensitivity reactions including anglaedema and reports of fore but severe culomeaus reactions, including Stevens-Johnson Syndrome and Enythema Multiforms in patients using varenatine. Patients experiencing these symptoms should discontinue treatment with varenicine and contact a health care provider immediately. Fertility, pregnancy and lactations Champix should not be used during prognancy. It is unknown whether varenicine is exceeded in human breast milk. Champix should only be prescribed to breast feeding mathers when the benefit outverighs the risk. There are no clinical data on the effects of varenicine on fertility. Non-clinical data revealed in charact for humans based on standard male and female fertility studies in the rat CHAMPIX should be instructed to notify their doctor of new or worsening. for humans based on standard male and female fertility studies in the rat **Driving and operating machinery:** Champix may have minor at moderate influence on the ability to drive and use machines. Champix may cause dizziness and somnolence and therefore may influence the ability to drive and use machines. Patients are advised not to drive, operate complex machinery or engage in other potentially hazardous activities until it is loown whether this medicinal product affects their ability to perform these activities. Side effects: Adverse reactions during clinical trials were usually mild to maderate. West commanly reported side effects were abnormal dreams, insomnia, headache and nousea. Commanly reported side effects were increased appetite, somnolence, dizzness, dysgeusia, vorniting, constipation, diarrhaea, abdominal distension, slomach discomfort, dyspepsia, flatulence, dry mouth and fatigue. See SmPC for other less commonly reported side effects. **Overdose:** Standard supportive measures to be adapted as required. Varenicline has been shown to be dialyzed in patients with end stage renal disease, however, there is no expenence in dialysis following overdose. **Legal category:** <u>POM</u> **Basic NHS cost:** Pack of 25 II x 0.5 mg and 4 x 1mg tablets Card (EU/1/06/360/003) £27:30. Pack of 26 Img tablets Card (EU/1/06/360/004) £27:30. Pack of 56 img tablets HDPE Battle (EU/1/06/360/001) £54:60. Pack of 56 img tablets HDPE Battle (EU/1/06/360/002) £54:60. Pack of 56 img tablet HDPE Battle (EU/1/06/360/003) £254:60. Natial pack sizes may be marketed / marketed of launch. **Marketing Authorisation Holder:** Pfizer Limited, Sandwich, Kent, CTI2 9NJ, United dreams, insomnia, headache and nousea. Commonly reported side effects Authorisation Holder: Pfizer Limited, Sandwich, Kent, CTI3 9NJ, United Kingdom: Further Information on request: Pfizer Limited, Walton Caks, Darking Road, Tadworth, Surrey KT20 7NS Last revised: 03/2012. Ref. CI 10\_0

Adverse events should be reported. Reporting forms and information can be found at www.mhra.gov.uk/yellowcard. Adverse events should also be reported to Pfizer Medical Information on 01304 616161.

For further information, please contact Plizer Medical Information on 01304 616161 or email medinfo.uk@pfizer.com

### Reference

 Wills EL et al. Comparisons of high dose and combination nicotine replacement. Therapy, varieticine and buprapion for smoking cessation: a systematic review and multiple heatment mate-analysis. Ann Med August 2012.



to share, but I know others have

struggled to appoint somebody,

and it's mainly because of the is-

sue around having to find some-

body external to your local area.

consultant with local expertise

and knowledge, and that makes

It very difficult to recruit some-

He added: 'What we've gone

out to do is look at people who

have recently retired from the

local trust, and a number of

other CCGs have done that too,

to get the best of both worlds.

You've dealt with the conflict

of interest but you've got some-

body who absolutely under-

stands the people you have got

partnership development direc-

tor of NHS Clinical Commission-

ers and an adviser to the NHS

Commissioning Board, said:

I know that some CCGs even

outside London have been

inviting the same nurses to sit

on more than one governing

body. It is not just in London

that people have been looking

Dr Johnny Marshall, interim

local contracts with."

What you really want is a

CCGs struggling with recruitment forced to share consultant and nurse board members

AUTHORISATION

### **CCGs share board members**

#### By Gareth lacobucci

CCGs have announced plans to share consultant and nurse representatives across boards to mitigate recruitment difficulties and smooth the passage to authorisation.

As site visits from the NHS Commissioning Board to prepare for authorisation get under way, NHS London revealed CCGs in the capital have made slow progress in finalising their boards, with some likely to share members to ensure they are authorised.

Leading GP commissioners also told Pulse recruiting consultants from outside their area to sit on boards had been challenging, with one CCG appointing a retired local consultant to avoid conflicts of interest.

The health act stipulates all CCGs must have at least one secondary care doctor and nurse on their governing body to ensure adequate representation, but these must be appointed from outside the local area to avoid conflicts of interest.

But after a Pulse investigation in June found only 7% of CCGs across England had managed to appoint a secondary care doctor to their board, NHS chief executive Sir David Nicholson announced a potential rethink, saying he was 'very open' to relaxing the legal stipulation that they must come from outside the area.

Board papers from NHS London said the status of its 32 CCGs, as of last month, was: 'Six CCGs have appointed secondary care doctors. Some CCGs plan to share secondary care doctors and three out of 26 Vacancies across London have been appointed. Eight CCGs have appointed nurse members. Some plan to share nurse members and five out of 26 vacancies across London have been appointed.'

A spokesperson for NHS London said: 'It is for the CCG to decide how it will discharge its responsibilities within the legislative framework, which will be subject to the NHS Commissioning Board's CCG authorisation process.'

Dr Sam Everington, chair of Tower Hamlets CCG and a GP in Bromley-by-Bow, east London, said: 'We're not planning



Dr Sam Everington: retired consultants offer 'best of both worlds'

### Who must CCG boards recruit?



Someone with a professional qualification or expertise in accountancy



nurse (but not an employee of any service contracted by the CCG)



A secondary care specialist (but not an employee of any service contracted by the CCG)



people

Source: NHS (CCG) Regulations 2012 GP ENGAGEMENT

### Warning over 'disconnected' CCGs

The BMA chair has warned the NHS could be heading towards a worst-case scenario where CCGs are 'disconnected' from most GPs and operating without grassroots support.

Speaking at the Conservative Party Conference in Birmingham last week, Dr Mark Porter warned that CCGs were drawing up 'Irresponsible' constitutions that made GPs distilusioned with clinical commissioning.

He said: 'The worst-case scenario is that by 2017 we see a series of groups that are operated by an enthusiastic minority, rather than by all GPs and are disconnected from and unaccountable to the majority of the working profession.'

But Dr Johnny Marshall, interim partnership development director of NHS Clinical Commissioners and a GP in Wendover, Buckinghamshire, said the level of engagement was on an upward trajectory.

He said: 'There are some areas where engagement isn't happening. But most of what we hear is an improving position in terms of engagement with commissioning groups.'

at that." terms of enga

Poulsetoday missioning gr



### District nursing service may be axed

GP commissioners are considering decommissioning a district nursing service because of concerns over its performance, in plans deemed necessary to demonstrate their CCG is fit to be authorised.

The service in Harrow, north west London, has been issued with a formal contract query following claims of reduced satisfaction, decline in activity levels and poor communication.

Board papers from Harrow CCG said 'serious consideration' would be given to serving a decommissioning notice.

A spokesperson for NHS North West London said: 'Commissioners' recognised early signs of the service failing and a need to take action. It was decided that the first stage of the process was to issue a formal contract query that would result in the [service] delivering an improvement plan with measurable outcomes. This query was issued in late September.'

But a spokesperson for Ealing Hospital NHS Trust, which runs the service, rejected the criticisms: 'We are aware of the GP feedback but we are yet to receive tobust information to indicate if there are any governance issues in relation to patient care that would signal a requirement to decommission services.'

Dr Chand Nagpaul, GPC negotiator and a GP in Harrow, said: 'It's the sort of thing CCGs really have to get to grips with.'

かをひら



ELECT" is indicated for patients upod from 2 years with mild-to-mediatate stopic extense when placetic and ineffective or contourniticated.

Information about this product, including adverse reactions, precautions, conto-indications and molifortial use can be found in the product SPC or all www.mediches.org.uk/emb

Lecal category. POM. Further information is available from the Marketing Authorisation Holder Media. Pharmapoulicals, Ltd. Signey House. Paramago Road, Takelog Sturfour Sturfour CM22 SPU.

Adverse: events should be reported. Reporting forms and information can be found at warevering govern/yellowcard.

Adverse events should also be reported to Mede Pharmaceuticals Ltd.

UK/EL/12/0046 September 2012

### JANUVIA: More prescriptions than any other DPP-4 inhibitor<sup>1</sup>

TOTAL PRESCRIPTIONS DISPENSED WORLDWIDE<sup>2</sup>

SITAGLIPTIN FAMILY: 46.6 MILLION (JANUVIA & JANUMET)

### JANUVIA: More licence indications than any other DPP-4 inhibitor<sup>3</sup>

- As monotherapy when metformin is not appropriate
- As add-on to metformin
- As add-on to sulphonylurea (SU)

- As add-on to metformin and SU
- As add-on to thiazolidinedione (TZD)
- As add-on to metformin and TZD
- ✓ Added on to insulin +/- metformin

JANUVIA can be used as monotherapy in patients contra-indicated to or intolerant of metformin when diet and exercise does not provide adequate glycaemic control; or added on to metformin. a glitazone, a sulphonylurea, a stable dose of insulin (with or without metformin), metformin + a sulphonylurea, or metformin + a glitazone, when the current regimen plus diet and exercise does not provide adequate glycaemic control.



Januvia® (sitagliptin)

#### JANUVIA® Sitagliptin JANUMET® Sitagliptin/metformin hydrochloride

#### PRESCRIBING INFORMATION

Refer to Summary of Product Characteristics (SmPC) before prescribing

Adverse events should be reported. Reporting forms and information can be found at www.mhra.gov.uk/ yellowcard. Adverse events should also be reported to MSD (tel: 01992 467272).

#### PRESENTATION

Januaries - 25 mg film-coaled bablet containing 25 mg of sitsgliptin; 50 mg film-coded basel containing 50 mg of atagliptic 100 mg film-codes tablet containing 100 mg at stagliptin.

Januariet - 50 mg/1000 mg tablets reath containing 50 mg sitagliptin 1000 mg metformin hydrout loride

For equit patients with type 2 disheles melitius Januaria: is indicated to improve physicistic central

#### as monetherapy

. In patients inadequately controlled by diet and everoise alone and

#### se dual and therapy in combination with

- molfermin when diet and exercise plus molfermin alone do not provide adequate plycaemic control
- + a sulphonylurez when diet and exercise plus maximal tolerated dose of a sulphonylured alone to not provide adequate glycaerek: control and when melformin is inappropriate due to contra-indications or intolerance
- · a PPARy agenist file, a this religion of east when use of a PPARy agentic is appropriate and when diet and exercise plan the PRANy agonist alone do not provide adequate glycaemic control
- as triple oral therapy in combination with a sulphonytures and melformin when diet and evendos plus diel
- therapy with these medicinal products do not provide adequate glycaemic control . a PRARy agenist and metformin when use of a PPARy agenist is
- appropriate and when diet and everyise plus dual therapy with these medicinal products do not provide adequate glycaemic control. Januaria is also indicated as add-on to insulin (with or without metformin) when diet and exercise plus alable docage of inculin do-

not provide adequate plyces mic control.

#### Janumet

as an adjunct to diet and exercise to improve physicinic control in patients madequately controlled on their maximal talerated dose of methods is alone or from stream being treated with the combination of a lagiplin and mellomin.

- · in combination with a subhorytures (i.e., trigle combination therapy) as an adjunct to diet and exercise in pulients inadequately controlled on their maximal tolerated close of methorn in and a sulphenyluiss.
- as triple combination therepy with a PINA, agenial (i.e., a Inscribinguistics as an adjunct to dist and storrise in pallinds resinguistry controlled on their restinal tolerated desc of mediarmin and a PPARy agents.
- as add-on to insulin die, triple combination therapy) as an adjunct to det and exercise to improve glycaemic control in potents when stable dosage of insulin and metionnin alone de not provide adequate glycaemic control.

#### DOSAGE AND ADMINISTRATION

Jarunia. One 100 mg tablet once daily, with or without feed. Janumet -One 50/1000 mg tablet taken timbe a day with meals. January and Januard - In combination with a substanylunes or with insafin, consider a lower dose of sulphonylunes or insulin. Its roduce: risk of hypoglycannia. Bural impairment. For Januaria only - when considering use in continuous with other anti-diabetic products, sheek conditions for use in patients with renal impairment. No dose adjustment is required for patients with mild renal impairment. prestrine desance (CiCl) all 0 ml/min). For patients with moderate renal impairment (CICI x30 to <50 milining the dose of Januaria is 50 mg cace daily. For patients with sovers resal impairment (CrCl <30 milmin) or with end-stage renal disease (ESRD) requiring has modialunis or performal dialysis, the close of Januaria is 25 mg once daily. Januaria may be administered millhout regard to the fining of dialysis. Because there is a dasage adjustment based spen renal function, seeds amond of renal function is recommended prior to initiation of Januaria and periorically themafter. For January only should not be used in patients with moderate or severe resul-Impairment (creetinine clearance < 60 mil/min). Hepatic Impairment: For January any Ho desage adjustment recessary for patents with mild to moderate headle impattment. January has not been standed in patients with severe begate impairment. For Juneary only - do not use Ebboty - 75 years; For Janovia only -to desirge adjustment necessary. For Janovice only -use with caution as upo increases. Monitoring of renal function is necessary to aid prevention of metform reasociated factic acidosis. Elderly is 75 years: Exercise care as there are limited cafety data in this population. Children will recommended below 18 years of ago.

### CONTRA-INDICATIONS

For Januaria Hypersensitivity to active substance or exciplents. For January Hypersensitivity, Diabetic Retracidosis and diabetic pte-cores. Medicrate and severe tensi impairment (creativities disarrance < 00 millionis. Acute conditions with the petersion to after rocal function such as doligination, severa infection, shock. Intravascular administration of locinated contrast agents. Acute or chronic elicesso which may cross tissue hypoda such as cardiac or respiratory failure, recent myocardial infarction, shock. Hepatic Impairment. Acute alcohol intoxication, alcoholism. Lactation.

### **PRECAUTIONS**

For Januaria and Januarist -General: do not use in patients with type I diabetes or for elabetic ketnacidesis.

Parcreatitis: Post-marketing experience - sportaneously reported adverse reactions of acute paraceolitie, inform patients of the symptom of acute paventalities persistent, severe abdominal gain. Resolution of parametrits has been observed after discontinuation. of sitagliptin, but very rare cases of necretizing or haemontagic percentific antior death been been reported. If percentific is suspected, Januaria and other potentially suspect medicinal products should be discontinued.

Hypophysaemia whee used with other anti-hyporphysaemic agents: Rates of hypoglycaemia reported with sitaglipths were generally similar to rates in patients taking placebo. When situation was added to a sulphorytures or to insulin, the incidence of handwarn's was increased over that of placeto; therefore consider a lower dose of sulphonylunes or insulin to reduce the risk

of hepoglycaemia when administering Janumet or Janua is: Hypersonsitivity reactions: Serious hypersonsitivity reactions have been reported, including anaphylaxis, angioedema, and exhibitative skin conditions including Sizeons-Johnson syndrome. Great socured within the first 3 months after initiation of treatment with some reports ecourring after the first dose. If suspected, discordings Januaria or Januariet.

For Januaria only -Renal impairment, Januaria is renally excreted. To centrations of Januaria similar to those in paties with nermal renal function, lower dosages are incommended in ti se flow so "Intertigent lent states and alerabers iffly strokes ESRD patients requiring harmedialysis or porteined dialysis (see section 'Desage and administration' above and section 4.2 and 5.2.

For Janumet only -Lactic acidosis and renal function: a very rare. but serious, metabolic complication can occur due to metiorni actividate. Case in refetts on methods have actived primarily in diabetic patients with aignificant renal failure. Recizes inclaimine by assessing other assectated risk betwee if suspected, discontinue treatment and irospitalise potent immediately.

If changes in clinical status of patients with previously controlled type 2 diabetes occurs, evaluate pramptly for evidence of ketoacifiesis or botic acitiesis in any patient with type 2 diabetes previously well controlled on January; who develops laboratory abnormalities or clinical illness (especially vague and poorly defined illness). If acidocic of either form occurs, elop Januariet immediately and initiate conective measures.

Determine serum creatinine concentrations requisity, i.e. at least orice a year in patients with normal renal function and at least two to four times a year in patients with serum creatinine levels at or above the upper limit of normal and in elderly patients. Decreased resal function in elderly gadents is frequent and asymptomatic. Exercise special cauties where renal function may become impaired, e.g. when in falling antitypertensive or duretic therapy or when starting treatment with a non-steroidal anti-inflammatory drug (NSAID).

Surgery: due le meffermin hydrochloride content el Januariet, discontinue trealment 48 hours before elective surgery with general, spinal or epiriural anaesthesia. Do not resume earlier than 48 hours afterwards and only after renal function is normal.

#### DRUS INTERACTIONS

For Janumel only - Alcohol: andid alcohol and medicinal products containing alcohol due to risk of factic acklosis. Cationic modicinal products that are allocirated by most brushe secretice jug. olventidoe): these may interact with methormin by competing for common renal tubular transport systems. Consider close manitoring of glycaemic control, dose adjustment within the recommended possingly and changes in distretic treatment when these agents are co-administered. Indinated contrast agents in radiological shelps: introoper or administration of these agents may lead to strad failure, resulting in metformin accumulation and a risk of batic acidosis. Discontinue Januariat prior to, or at the time of the test and do not reinstitute until 45 hours afterwards, and only after renal function is found to be normal. Combination registing precaptions for visc glucocorticalds (given by systemic and local routes) beta-2agonists, and disretios have intrinsic hyperglycaemic activity. Inform the patient and perform more frequent blood glucese monitoring, especially at the beginning of treatment. If necessary, adjust does of the anti-repenylycustric medicine during theory with, or or discontinuation of the other medicine. ACE-inhibitors: so these may decrease the blond gloose levels. If necessary, adjust close of the antityperplycaemic during therapy with, or on elsoordinuation of the other medicine.

For Januaria and Janumet -Low rick of clinically meaningful interactions with methannin and diclosporis. Meaningful interactions would not be expected with other p-plycopictein inhibitors. The primary enzyme responsible for the limited metabolism of alsoliptin is CRF3A4, with an origination from CVF2CS.

Digusty: situations had a small effect on plasma digusts concentrations, and may be a mild inhibitor of p-glycoprotein in vivo. No dosage adjustment of discorin is recommended, but monitor patients at risk of digodin fodcity if the two are used together.

Pregnancy and Austation De not use during prognancy or breast-feeding.

### Refer to SmPG for complete information on side effects

These have been so the apeutic clinical tricls conducted with Januaret Subjets however Januaret is bioequivalent to co-administered situaliplin and metformin. Serious adverse reactions including percreatitis and hypercensitivity reactions have been reparted. Hypophycomia has been reparled in combination with sulphorylures and insulin.

Situation mendinerapy: Common /a 1/100 to < 1/10 apper respiratory that infection, reasopharyreptic, estexacthritis, pain in extremity, hypophysicania, headachs; theoremen p. 1/1,900 to e1/700/cdizziness, constigation.

Methorniki sale: Clinical Trial Data and Post-marketing data: Very coremon (a. 1/18): gestrointestinal disorders; Corrector (a. 1/186 to < 1/16/s metallic basis, Very rare (c. 1/10,000); inticarta, enythema; prunite, bacilic acinicele, sitamin 612 deficiency, liver function

Stapkein mile mellermin: Common p. 1700 to <1700-hypoghypaemia, fistolerus, vernileg, ressus. Uncommon 1/1,000 to <1/100): somelence, constitution, apper abdominal pain, diarrhoea, blead glacese decreased. <u>Skaplotin with a salahorutaress</u> Converor (a. 17100 its <1/100 hypophysienia. Staglish with mellomin and a sulphrayluna: Very curvace le 1/10/: hypophycaenila: Common /e-1/160 to <1/10/: constigation. Sitesticitis with a PPARy against (physitaerna): Converse: 5, 1/100 to c.f./16; hypoglycsemia, flutatence, peripheral oederca, blood glacore decreased. Sibglipting this PRADy apprist and methornia: Convoce is 1/100 to <1/10 apper respiratory tract infection, headache. diuritatu. vomiting, hypoglycuemiu, peripherul cestemu, cough; Unconstron is: 1/1,000 to <1/100; funget skin infection. Sitaglistic with healn with/ without melforn in: Convicto je 1/100 to < 1/100 headache, hypoglycemia, influence, theoremon (e. 17.692 fo <17.000 day meeth, constipation. Staglight with methorists and insulin: Very common (>17.00 hypoglycemia; theoremse is 77.000 to <17.00 headache and day meeth.

Adverse exerts with allogiptic clone in circles studies, or during post-approval use alone analys with other diabetes medicines where frequency is not known; hypersensitivity reactions including avaphylactic responses (see precautions), interstitial lung dicease verniting, acute concrenities, total and non-total hasmonisatic and necrotizing pancresitie, aspicedenia, cesh, unicaria, cubrecue addition bullets referballen sekti syndrome, arthroless, mystelss, pain in extremity back pain, impained

PACKAGE QUANTITIES AND BASIC NHS COST Januaria: 28 Tablets: 933.26 Januariet: 56 Tablets: 934.56

Januaria 100 ing: EU/1/07/383/014 Januaria 25 ing: EU/1/07/383/002 Januaria 50 mg: FU/1/07/383/008 Januaret 50 mg/1000 mg: EU/1/08/455/010

### **Marketing Authorisation Holder**

Merck Sharp & Dohme Limited, Heriford Road, Hottlesdon,

PDM Bate of review of prescribing information: September 2012 C Merck Sharp & Doline Urrifed, 2012. All rights reserved. PLIANA JWT.12.08.3714

### REPERENCES

2. MS Health, NEW Worldkie, Tibes, Dolober 3006 - June 2012 3, JRNUAN Surmary of Product Characteristics, Merck Steep 5 Behine Limited.

Date of preparation: September 2012

### **PULSENEWS**

### DH 'should plan for flu vaccine shortage'

### DH admits it has no contingency as practices are left struggling following the recall of flu vaccines

#### By Jaimie Kaffash

GPs have criticised the Department of Health for failing to stockpile emergency flu vaccinations, as practices cope with shortages after a major manufacturer withdrew supplies.

The DH has told Pulse that it does not have any flu vaccine reserves, and will only develop them towards the end of the flu season. But GPs warned this would be too late for some practices if there is a sudden rise in demand.

The manufacturer Crucell has had to recall its Viroflu and Inflexal vaccines following unexpected test results on some of its batches, leading to major shortages as the flu Vaccination programme begins.

The DH traditionally holds a reserve of 400,000 vaccines in case supplies run out; how-

ever, Pulse understands that it has not yet built up this reserve this year. In addition, the DH concluded last year that a bigger central reserve stockpile was

### Flu campaign in numbers

Shilly

proportion of flu vaccine affected by delays

current flu uptake in at-risk groups under 65 years

400.000 reserve of vaccine doses DH

expects by end of campaign

A DH spokesperson told Pulse: 'As in previous years, once delivery of vaccine to general practice is under way the department builds a strategic reserve of around 400,000 doses of flu vaccine. This reserve is to use near the end of the seasonal vaccination programme if all other

supplies have been exhausted." But Dr George Kassianos, RCGP immunisation lead and a GP in Bracknell, Berkshire, said this could be too late: 'The right time for having the central emergency reserves is at the start of the season. This will help practices that have difficulties obtaining their ordered supplies, as they will with Crucell now, but also ensure enough flu vaccine is around to cope with a sudden rise in demand that may be dictated by the unpredictable behaviour of the influenza vi-

Dr John Allingham, medical secretary of Kent LMC, agreed: 'The DH should have had reserves. The targets have changed this year - they have added in pregnant Women and increased targets for over-65s - and NHS staff have been criticised for a low uptake. All that is putting pressure on the system. They need more vaccine. The DH should have a contingency plan for something going wrong?

Pulse reported last week that practices across the country had been affected by the Crucell recall, with Derbyshire LMC reporting 15 practices were short of supplies and several flu clinics had been cancelled.

However, GPC negotiator Dr Peter Holden said he had been in discussions with the DH and they had estimated that the current shortages represented only 11% of the nation's total annual flu vaccine supply.

@pulsetoday

MORE ONLINE
Follow the latest updates on this year's flu campaign



### You've got mail

The easiest way to keep up to date with latest NHS and GP news

Sign up for your free Pulse Daily email at pulsetoday.co.uk/ email-sign-up



pulse-learning coluk | the online fearning resource for UK GPs

GPs say a vaccine reserve is needed at the start of season



of your adult patients could develop shingles in their lifetime if they are among the 90% that have had chickenpox<sup>1,2</sup>



Shingles (herpes zoster) vaccine (live)

Prevention of shingles and post-herpetic neuralgia – 1 dose\* for adults aged 50+3

### ABRIDGED PRESCRIBING INFORMATION

ZOSTAVAX® pawder and salvent for suspension for injection (shingles (herpes zoster)) vaccine (live)] Refer to Summary of Product Characteristics for full product information. Presentation: Viol containing a lyaphiked preparation of the attenuated varicella-zaster virus (Oka/Morck strain) and a pre-filled syringe containing water for injections. After reconstitution, one dose contains no less than 19400 PFU (Plaque-forming units) varicella-Zester virus (Oka/Werck strain). Indications: Active immunisation for the prevention. of herges zaster ("zaster" or shingles) and herges zaster-related post-hergetic neuralgia (PHN) in individuals 50 years of age and older. **Dosage and administration:** A single dose should be administered by subcutaneous injection, prefembly in the deltaid. region. Contraindications: Hypersonsitivity to the vaccine or any of its components Uncreasing neonlychiv, incividuals receiving mirriunosuppressive metapy Unduring riigiraase conficusteroids) or who have a primary or acquired immunodoficiency. Individuals with active Undestrable effects: Very common side effects include: pain/tendemess, erythema, uniteated tuberculasis. Pregnancy: Warnings and precoutions: Appropriate fucilities swelling and pruntus at the injection site. Common side effects include warmth, basenatoma and medication should be available in the rare event of anaphylaxis. Deferral of vaccination and industrian at the injection site, pain in extremity, and headache. Post marketing use should be considered in the presence of fever. In direct trials with Zostavax, transmission of has shown hypersensitivity reactions including anaphylactic reactions, joint and muscle pain,

the vaccine virus has not been reported. However, post-marketing experience with varicellavaccines suggest that transmission of vaccine virus may occur rarely between vaccinees who develop a varicella-like rash and susceptible contacts (for example, VZV-susceptible infant grandchildren). Transmission of vaccine virus from varicella vaccine recipients without a varice la-zoster virus ((20)-like rash has been reported but has not been confirmed. This is a theoretical risk for vaccination with Zastavax. The risk of transmitting the attenuated vaccine virus from a vaccinee to a susceptible contact should be weighed against the risk of developing natural zoster and potentially transmitting wild-type VZV to a susceptible contact. As with any vaccine, vaccination with Zastavax may not result in protection in all vaccine recipients. Pregnancy and lociation: Zastavax is not intended to be administered to pregnant women. Pregnancy should be avoided for three months following vaccination. Coutton should be exercised if ZOSTAVAX is administered to a breast-feeding woman.

fever, swellen glands, rash, also hives and rash at the injection site. For a complete list of undestrable effects please refer to the Summary of Product Characteristics. Package quantities and basic cost: Vial and prefilled syringe with two separate needles. The cost of this vaccine is \$99.96. Marketing authorisation holder: Sanoti Pasteur MSD SNC, 8 Tue Jones Solk, F-69007 Lyon, France Marketing authorisation number: EU/1/06/341/011 Legal category: POM \* Registered trademark Date of last review: June 2012

> Adverse events should be reported. Reporting forms and information can be found at www.mhra.gov.uk/yellowcard Adverse events should also be reported to Sanofi Pasteur MSD, telephone number 01628 785291.

References: 1. Willer E, Marshall R, Vudien J. Epidemiology, autoome and control of varicella-aaster infection. Rev Med Microbiol 1993; 4: 222-30. 2. Bowsher D. The lifetime. occurrence of Herpes zoster and prevalence of post-herpetic neuralgia: A retrospective survey in an elderly population. Eur / Pain 1999; 3: 335-42. 3. ZOSTAVAX® SmPC. The need for a second dose is currently unknown.





Writing a business plan for new premises page 37

Chronic kidney disease patients over 75 years old should be referred at same stage as younger patients

CKD

### **Elderly CKD referrals 'justified'**

#### By David Swan

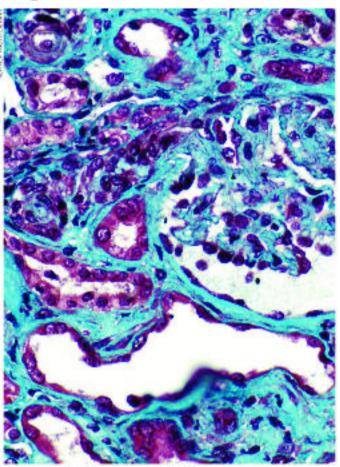
Criticism of GP referrals for CKD in elderly patients is unjustified as this group is just as likely to require specialist care, a UK analysis has concluded.

The study of patients at 25 hospital outpatient clinics in Wales found that, despite large numbers of elderly patients being referred to secondary care since the introduction of eGFR, there was no difference in intervention rates between those aged under 75 years and those over 75.

The researchers said the findings showed that the ongoing debate over the referral of elderly patients with stage three CKD was unfounded, and that age should not be a barrier to referral for specialist care.

The researchers, from University Hospital Wales in Cardiff, retrospectively followed nearly 550 patients presenting at outpatient clinics over 19 weeks within a single NHS trust that covered 20% of the Welsh population.

Clinical parameters, including eGFR, were recorded at the



Hypertensive kidney: age should not be a barrier to treatment

### Impact of age on CKD referrals

	Over-75s (%)	Under-75s (%)	
Intervention rates	30.7	32.5	
Unstable eGFR over 12 months	17.9	24.3	

Eur J intern Med 2012, available online 28 September

time of the clinic appointment, and recordings from the previous six and 12 months were also analysed to measure stability over a one-year period.

There were large numbers of elderly patients presenting at the clinics, with 43% of those seen in outpatient clinics aged over 75 years.

But the researchers found no significant difference between the over-75s and under-75s in terms of intervention rates, defined as a change to medication or further referral, with figures of 31% and 33% of patients respectively. Medication changes included any alteration, initiation or discontinuation of drugs, while referrals covered those to a renal anaemia team, surgical team and dialysis units.

There was also no significant difference in eGFR stability between the over-75s and under-75s over a 12-month period, with 24% of under-75s and 18% of over-75s exhibiting an unstable eGFR.

But the older cohort did have a greater degree of renal anaemia requiring erythropoietin than the younger group.

The authors concluded that elderly CKD patients in nephrology outputient clinics were managed no differently from a younger cohort, apart from their higher rates of renal anaemia.

### **Online CPD**

Case-based learning: chronic kidney disease



They concluded: 'Despite an increase in the mean age of nephrology outpatients in the era of automated eGFR reporting, we can provide no evidence that the over-75 age group has a lesser need for specialist nephrology intervention than the under-75 group.'

Professor Mike Kirby, a GP in Radlett, Hertfordshire, and editor of the Primary Care Cardiovasrular Journal, said this supported GPs referring and managing elderly patients the same as younger patients with CKD.

He said: 'I'm against ageism for CKD and I don't support the idea of using age, in this case 75 years, as a cut-off. Treatment decisions should be taken on a case-by-case basis.'

He added that it was important elderly patients were managed well to prevent further complications from CKD.

He said: 'If we manage patients well in stage three, with good blood pressure control and proteinuria management, then it reduces the likelihood of them reaching stage four, where renal anaemia occurs.

@pulsetoday



## Improving control Improving care



### Start and stay with Trajenta\* (linagliptin)



### Efficacy

- significant HbA<sub>1</sub>, reductions vs placebo<sup>-1</sup>
- HbA., reduction sustained over 102 weeks as add-on to metformin + a sulphonylurea
  in the completer population (319 patients out of 544 enrolled patients)<sup>5</sup>

### Generally well tolerated

overall incidence of adverse events that is similar to placebo<sup>4</sup>

### Different

 the first one dose, once-daily DPP-4 inhibitor excreted primarily via the bile requiring no dose adjustment or additional renal or hepatic monitoring<sup>s,k-n</sup> combined with metformin Introducing NEW Jentadueto®

Available in 2 dosage strengths:



or



### Significant efficacy

up to 1.7% HbA<sub>n</sub> reduction vs linagliptin or metformin monotherapy<sup>n</sup>
 up to 3.7% in patients with high baseline HbA<sub>n</sub> (2.1%) in the open-label arm<sup>n</sup>

### Added convenience

single tablet combination of linagliptin and metformin taken twice daily?

Prescribing information can be found on the adjacent page.





Pic quiz: can you identify these infestations? ▶ page 35

INSOMNIA

### Self-help CBT scheme 'can improve insomnia'



A self-help advice programme based on cognitive behavioural therapy techniques can reduce the symptoms of insomnia, say UK researchers.

The trial comprised 193 primary care patients aged 55 to 87 and with chronic diseases such as osteoarthritis, heart disease and cancer. Each had moderateto-severe insomnia according to the Pittsburgh Sleep Quality Index (PSQI) and were randomised to either self-help or a control group that received usual care.

The self-help group received six consecutive self-help booklets and a telephone helpline providing advice such as developing good sleep hygiene and improving thinking about sleep.

This group had significantly improved sleep quality compared with the control group, with mean PSOI scores of 3.9 and 1.3 respectively. The selfhelp group also had improved sleep efficiency scores, with a mean score of 14.6 compared with 2.1 in the control group.

J Am Geriatr Soc 2012, online

### TIP OF

### Metformin can be used in patients with prediabetes

NICE has effectively given the go-ahead to prescribe metformin for patients with impaired glucose tolerance before they develop type 2 diabetes, according to a new case-based learning module.

The module - a guide to the recent NICE guideline on preventing diabetes - gives details on identifying which patients could benefit and

Although this is an unlicensed indication - and informed consent will have to be obtained - metformin was used safely by people with impaired glucose tolerance in the US Diabetes Prevention Program Outcomes Study and produced durable weight loss.



Guideline debrief: preventing diabetes

### Dabigatran coronary risk 'higher than alternatives'



Dabigatran is associated with a higher risk of coronary events than newer anticoagulants, a new meta-analysis

concludes.

The analysis studied 28 randomised controlled trials involving 138,948 patients using four recent alternatives to warfarin: dabigatran, rivaroxaban, apixaban and ximelagatran.

Trial selection was based on whether they mentioned the occurrence of acute coronary events or all-cause mortality and if they comprised at least 1,000 subjects.

The study found that, compared with the control group, the risk of acute coronary events, such as myocardial infarction and acute coronary syndrome, rose significantly by 30% in the groups using dabigatran.

In contrast, the risk associated with rivaroxaban and apixaban decreased by 22% and 6% respectively, compared with controls.

The difference in risk associated with ximelagatran, which has since been withdrawn from the market, was not found to be statistically significant.

The authors, from The Mak Heart Clinic in Singapore, concluded: 'These find-

ings were instructive in providing insight [into] the relative occurrence of adverse cardiovascular events impacting on the choice of these agents in specific patient subsets requiring anticoagulation.'

A spokesperson from the manufacturer of dabigatran, Boehringer Ingelheim, said the analysis was only from a 'restricted data set'.

the potential to after renal function such as dehydration, severe

infection, shock; acute or chronic disease which may cause tissue

hypratia such so cardiac or respiratory failure, recent myocardial

BMJ Open, online 6 October

#### INCONTINENCE

### **Botox offers** relief from incontinence



Botox injections are as effective as anticholinergic therapy for the treatment of urge incontinence, say US

researchers.

Their trial found no significant difference in the mean reduction in episodes of urgency urinary incontinence per day, with 3.4 fewer episodes for patients on anticholinergies and 3.3 in the botulinum toxin group.

The study investigated 241 women with moderate-to-severe urgency urinary incontinence assigned to receive solifenacin starting at 5mg daily or a single botulinum toxin A injection.

Long-term follow-up showed no significant difference between the groups in terms of number who had adequate control of symptoms 12 months after discontinuation.

The researchers concluded: The choice between these therapies should take into account the differing regimens and routes of administration and the side-effect profiles!

NEJM, available online 4 October

#### CONFERENCE ROUND-UP

### Combine CBT with antidepressants

A combination of CBT and pharmacotherapy doubles the chance of symptom reduction in patients who have not responded to antidepressants alone. Of 441 patients, 46 experienced a 50% reduction in symptoms with combined therapy after six months, compared to 22% of controls using antidepressants. SAPC conference, abstract 1E.2

#### Mirena benefits

Mirena produces greater improvements in menorrhagia than oral contraceptive care, say researchers. Women receiving the levonorgestrel intrauterine system averaged 13.4 points more on the Menorrhagia Multi-attribute Scale than usual treatment. SAPC conference, abstract 3G.5

#### Five TIA indicators

Confusion, memory loss, reduced consciousness. unilateral sensory disturbance and nausea are all predictors of a TIA in primary care, say researchers. They found a prediction model had good discrimination, with an area under the curve of 0.81. SAPC conference, abstract 1A.3

#### Prescribing Information (UK) TRAJENTA® 5 mg film-coated tablets Film-coated tablets containing 5 mg linagilptin Indication: Trajenta is

indicated in the treatment of type 2 diabetes melities to improve glycaernic control in adults: as monotherapy - in patients inadequately controlled by diet and exercise alone and for whom metformin is inappropriate due to intolerance, or contraindicated due to reiral In pairment, as combination therapy: - in combination with methornia when siet and exercise plus metform natione do not provide adequate glycaemic control; - in combination with a sulphoryluma and meltorrin when det and exercise plus dual therapy with these medicinal products do not provide adequate plycaemic control. Dose and Administration: 5 mg once daily. If added to mellomin, the dose of meltormin should be maintained and linagipting administered concomitantly. When used in combination with a sulphorn/ures, a lower dose of the sulphorn/lures may be considered to reduce the risk of hypophycaemia. Putients with mnul-Impairment no doce adjustment required. Pharmacokhetic studies suggest that no dose adjustment in required for patients with hepatic impairment but clinical experience in such patients is lucking. Elderly: no dose adjustment is necessary based on age however, clinical experience in patients > 75 years of age is limited. The safety and efficacy of finagiotin in children and adolescents has not yet been established. No data are available. Trajenta can be taken with er without a meal at any time of the day. If a dose is missed, it should be taken as seen as possible but a double dose should not be taken on the earns day. Contraindications: Hypersensitivity to the active substance or to any of the excipients. Warnings and Precautions: Traients should not be used in patients with type 1 diabetes or for the treatment of diabetic ketoacidosis. Caution is advised when linagiliptin is used in combination with a sulphoryturea; a dose reduction of the sulphonylurea may be considered. Interactions: Linagiptin is a week competitive and a weak to moderate mechanism-trased inhibitor of CYP isosome CYP3AA, but does not inhibit other CYP isczymes, it is not an inducer of CYP isczymes. Linapliptin is a P-glycoprotein substrate and inhibits P-glycoprotein mediated transport of digorio with low potency. Based on these results and Ar who interaction studies, linspliptin is considered unlikely to cause interactions with other P-gp substrates. The risk for clinically meaningful interactions by other medicinal graduats on finantiatin is low and in clinical studies linagiptin had no clinically relevant effect. on the pharmacokinetics of methormin, glyburide, aimvastatin, warfarin, digoxin or oral contraceptives (please refer to Summary of Product Characteristics for information on clinical data). Fertility, pregnancy and lactation: Avoid use during pregnancy. A risk to the breast-fed child cannot be excluded. A decision must be made whether to discontinue breast-feeding or to discontinue/abstain from Trajenta therapy taking into account the benefit of breast-leeding for the child and the benefit of therapy for the woman. No studies on the effect on human fertility have been conducted for Trajenta. Undesirable affects: Adverse reactions reported in patients who received inagliptin 5 mg daily as monotherapy or as add-on therapies. (pooled analysis of placeby-controlled studies). The adverse reactions are listed by absolute frequency. Frequencies are defined as very common (±1/10), common (±1/100 to <1/10), processor (±1/1,000 In < 1/100), tate (> 1/10.000 to < 1/1.000), or very tare (<1/10.000). not known (cannot be estimated from the available data). Very common: hypoglycaemia (combination with/add on to metformin and sulphonyluma). Uncommon: masopharyngitis (monotherapy, combination with/add on to mettermin); hypersensitivity (combination with/add on to metformini; cough (monotherapy; combination with/ add on to metformin). Not known; resopheryngitia (combination

with/add on to metformin and sulphonylurea); hypersensitivity

improtherapy; combination with/add on to mettornin and sulphonylureal; cough (combination with/add on to metformin and sulphonylures); pancreaffile improthorapy; combination with/add on to ineffermit; combination with/and on to meffermin and sulphonylursa). Prescribers should occount the Summary of Product Characteristics for further information on aide effects. Pack sizes and NHS price: 28 tablets E33.26, Legal category: POM. MA number: EU/1/11/707/003. Marketing Authorisation Holder: Boehringer Ingelheim International GmbH, D-55216 Ingelheim am Rheir, Germany. Prescribers should consult the Summary of Product Characteristics for full prescribing information. Prepared in September 2011.

JENTADUETO\* (linagliptin UK Prescribing Information and methornin hydrochloride) 2.5 mg/t50 mg film-coated tablets and 2.5 mg/1,000 mg film-coated tablets

Film-coated tablets containing 2.5 mg linegillatin and 850 mg metformin flydrochloride or 2.5 ing linagliptin and 1,000 ing metformin hydrochloride. Indication: Treatment of adult patients with type 2 diabetes meltitus: as an adjunct to diet and exercise to improve dividence control in adult patients inadequately controlled on their movimal tolorated dose of mettorm's sions, or those already being treated with the combination of linegistin and methornin; in combination with a suiphorylurea (i.e. triple combination therapy) as an adjunct to diet and exercise in adult padents inadequately controlled on their maximal tolerated dose of melformin and a sulphonylunes. Dose and Administration: The deat of Jordadusto chauld be individualised based on the patient's current regimen. effectiveness and tolerability, not exceeding the maximum recommended daily dose of 5 mg linegiptin plus 2,000 mg of metformin hydrochloride. For patients inadequately controlled on medical tolorated dose of metformin irronatherapy; the usual starting dose of Jeriteducto should provide lineglight 2.5 mg twice stally (5 mg total daily dose) plus the current dose of metformin. For patients sunliching from co-administration of linapliphin and welforwin: Initiale Jentadueto at the dose of linabiliptin and melformin already being taken. For purports inaccountaly controlled on deal Non of the maximal tolerated dose of metformin and a sulphosylures: The close of Jerstadueto should provide linegipting 2.5 mg Noice daily (5 mg total daily stose) and a dose of melformin similar to the dose already being taken. When linegliptin plus metformin hydrochloride is used in combination with a sulphonylurea. a lower dose of the saighory/urea may be required to reduce the rick of hypoglycaemia. Eldevly: As melformin is excreted by the kidney. Jentadueto should be used with caution as age incresses. Monitoring of renal function is necessary. Clinical experience with patients > 80 years. of age is limited and eaution should be exercised. Renal Impairment Jertadueto must not be used in patients with moderate or severe renal impairment (oteathrine disarance < 60 m/min) due to metformin. Hepsific impairment: Jentadueto is not recommended in patients with heratic impairment due to methornin Clinical experience with Jertaducto in patients with hepatic impairment is lacking. Psediatric population: The safety and efficacy of Jentadueto in children and adolescents (aged 0 to 18 years) have not been established. No data are available. Jenfadueld should be taken twice daily with meals. All patients should continue their det with an adequate distribution of carbotivelrate intake during the due Overweight patients should continue their energy-restricted diet. If a dose is missed, it should be taken as soon as the patient remembers. However, a double dose should not be taken at the same time (the missed dose should be skipped). Contraindications: Hypersensitivity to the active substances or to any of the excipients: diabetic kelkacidosis, diabetic pre-corra; renal failute or renal dysfunction jareatisine clearance < 60 ml/mln); soute conditions with

in/arction, shock; hepatic impairment, acute alcohol inforication, alcoholism. Warnings and Presautiens: Jentutuete should not be used in patients with type 1 diabetes or for the treatment of diabetic ketoacidosis. Castion is advised when Jentadueto is used in combination with a autohorytures due to increased incidence of hypoglycaemia. Lactic acidosis is a very rare, but serious (high no fallty in the absence of prompt treatment, metabolic complication that can occur due to metfermin hydrochleride accumulation. Reported cases have occurred primarily in diabetic patients with significant renal failure. The incidence of lectic acidosis can arei should be reduced by also assessing other associated risk factors. As methors in hydrochloride is excreted by the kidney, serum creatinine levels should be determined before initiating treatment and regularly thereafter. Decreased renal function in elderly subjects is frequent. and asymptomatic. Special caution should be exercised in situations. Where tend function may become impaired. As Jeritabliefo contains methors in hydrochloride the treatment must be discontinued 48 hours before elective surgery with general, spinal or epidural angesthesia, or prior to, or at the time of intravascular administration of lodinated contrast agents in radiologic studies and therapy with Jantacketo should usually not be resourced earlier than 40 hours following surgery or test and only after renal function has been reevaluated and found to be normal. The use of Jerdadueto in combination with insulin has not been adequately studied. Caution should be exercised when treating patients 80 years and older. As Januarueto contains mettornin, a patient with previously well controlled type 2 diabetes on Jentantieto who develops laboratory althormalities or clinical illness (especially vague and poorly defined if reus) should be evaluated promptly for evidence of ketoacidosis or luctic acidosis. If acidosis of either form occurs, Jentadueto must be stopped immediately and other appropriate corrective measures initiated. In past-marketing experience of linagiliptic there have been aportaneously reported adverse resoltions of acute parcreatifis gancrealitis is suspected. Jentaduelo should be discontinued. sberactions: Combination requiring processions glucocorticolds (given by systemic and local routes), beta-2-agonists; and duretics. More frequent blood glucose monitoring should be performed, especially at the beginning of treatment with such medicinal products. If necessary, the dose of Jentzpisele should be adjusted during therapy with the other snedicinal product and on its discontinuation. Combinations not recommended: There is increased risk of factic acidesis in acute alcohol intoxication. Consumption of alcohol and medicinal products containing globhol. Cattoric reference treatment of helicitation are first secretarian e.g. cimetidine. The intravascular administration of locinated contrast agents in radiological studies may lead to renal failure, resulting in methorm in accomplation and a risk of factic acidosis (see above). Fertility, pregnancy and loctation: Jercaduste should not be used during pretapancy. If the policyt plans to become premiunt, or if pregnancy occurs, treatment with Jentacueto should be discontinued and avelched to insulin treatment as soon as possible in order to lower the risk of feetal malformations associated with abnormal blood glucese levels. A decision must be made whether to discerding breast-feeding or to discontinue/abstain from Jentadueto therapy: taking into account the benefit of breast-feeding for the child and the benefit of therapy for the woman. No studies on the offect on human fertility have been conducted for Jentadueto. Undestrable effects: Adverse reactions reported with the fixed dose combination: Adverse stactions reported in all clinical trials with Jertahatin Chromman. (> 1/1,000 to < 1/100): nasopharyrigitis; hypersensitivity; cough; decreased sportite; diarrhosa, names; wrniting proritis;

blood amylase increased. Not known (cannot be estimated from the available data): panernafitis. Adverse mactions known to occur with each active substance given singly but which have not been seen in clinical trials with Jentadueto, may occur during treatment with this medicinal product. Adverse reactions reported when hospitativ and mettorniti were combined with sulphonylurea; arbitional adverse reaction very common (> 1/10): hypophycaemia. Additional information on individual components: Adverse reactions previously reported with one of the incividual active substances may be potential adverse reactions with Jentadueta, even if not observed in clinical trials with this medicinal product. Liveg/lptic: All identified adverse reactions of linagiptin monotherapy are also described for Jentaduelo, Melformio, Known adverse reactions that were not reported in patients who received Jentadueto. Very common to 1/10% abdominal pain. Common (z. 1/100 fs < 1/10) taste disturbance. Vary 1/10,000: lactic acidosis; vitamin B12 deficiency; liver function disenters, hepatitio, skin reactions. Post-viseheding experience: additional adverse reactions from post-marketing experience for linepliptin: rare p. 1/10,000 to < 1/1,0000; angioedetrias urticaria (frequency estimates are based on the popled analysis of the placebe controlled trials). Prescribers should consult the Summary of Product Characteridics for further information on side effects. Pack alzes and NHS price: 2.5 mg/850 mg 56 tablets £33.26; 2.5 mg/1,000 mg 55 tablets E33.26. Legal category: POM, MA numbers: 2.5 mg/850 mg (56 tablets) EU/1/12/780/005; 2.5 mg/1,000 mg (56 tablets) EB/1/12/789/019. Marketing Authorisation Holder: Rochringer Ingelheim International GmbH. D-55216 Ingelheim am Rhein, Germany, Proscribers should consult the Sammery of Product Characteristics for full prescribing information. Prepared in August 2012.

### Referencest

1. Barnett AH, et al. Poster No. 823-P and abstract. The European Aspaciation for the Study of Diabetes 46th Annual Meeting, 20-24 September 2010, Stockholm, Sweden. Taskinen MH, et al. Diabetes Obes Metab 2011;13:65-74. Owens DR, et al. Diabet Med 2011;28:1352-61. 4. Trajental immary of Product Characteristics, August 2011, \$ Ingelheim, data on file UN11-06a. 6. Vincent SH. et al. Drug Metab Dispos 2007;35:533-8. 7. Januata (stagliptin) Summary of Product Characteristics. Available at: http://www.nodicines.oru.uk/EMC/ medicine/19608/SPC/JANUVIA+25mg%2c+50mg%2c +100mg+film-coated+tablets/ (accessed August 2012). 8. Galvus (v.ldagliptin) Summary of Product Characteristics, Available al: http://www.medicines.org.uk/EMC/medicine/20734/SPC/ GaMus+50+mg+Tablets/ jaccessed August 2012). 9. Cingly2s saxagliptini Summary of Product Characteristics. Available at: http://www.medicines.org.uk/EMC/medicine/22315/SPC/ Onglyza+2.5mg+%26+5ing+film-poated+tablets/ jacoessed August 2012), 10, Deacon CF. Diabetes Obes Metab 2011;13:7-18. 18. Bloch S, of al. Drug Metab Dispos 2010;38:667-78. 12. Healt T, er al. Diabetes übes Metab 2012;14:565-74. 13. Jentadueto\* Summary of Product Characteristics, August 2012.

Adverse events should be reported. Reporting forms and information can be found at www.mhra.gov.uic/yellowcard Adverse events should also be reported to Boehringer Ingelheim Drug Safety on 6806 328 1627 (freephone).

### GMC backtracks on 'back to work'

### Controversial amendment to new version of Good Medical Practice rewritten after fierce BMA criticism

#### By Sofia Lind

GPs will have a new duty to encourage patients to take part in 'fulfilling activity' under draft guidance approved by GMC Council - but will not be asked to urge them to go back to work as previously proposed.

The watering-down of proposed amendments to Good Medical Practice comes after claims that the regulator had been pressurised by the Government to force doctors into supporting its 'back to work' drive.

Pulse reported a year ago that

the GMC was proposing to include a duty on doctors 'to encourage patients with long-term conditions to stay in, or return to, employment'.

But the proposal - drafted with input from the Department for Work and Pensions and based on evidence that work can be 'life enhancing' - was met with heavy criticism from GPs and the BMA.

The BMA warned the duty was a 'possible political capture of Good Medical Practice' and said it undermined the duty on doctors to put patient care first.

### What the new draft says

You must support patients in caring for themselves to empower them to improve and maintain their health. This may include supporting patients to make lifestyle changes including doing voluntary or paid work or other fulfilling activities.

Source: GMC, Good Medical Practice guidance

In response, GMC Council has reworded the new guidance to remove the reference to 'employment' and will instead ask GPs to encourage 'fulfilling activities'. The final guidance will be published in November, subject to approval by the GMC chair, and will come into force next year.

The final draft says: 'You must support patients in caring for themselves to empower them to improve and maintain their health.

This may, for example, include... supporting patients to make lifestyle changes, where appropriate, including changes to diet, exercise, smoking and alcohol consumption, doing voluntary or paid work or other fulfilling activities."

In minutes from a meeting held last month the GMC said some amplification of the principle was valuable' but added 'the emphasis should be on doctors empowering potients to improve their health, rather than specifying ways in which the patient may do this'.

Dr Kambiz Boomla, a GP in Tower Hamlets, east London,

CALCIUM AND

VITAMIN D.

SUPPLEMENT

said: "The real issue is not the wording in the guidance, it is that the Government is not putting the infrastructure in place to help people back into work."

We have people in tears over being told they have to work and their benefits are being cut off, although it is clear they are not capable of doing what they are asked, or jobs aren't avail-

@pulsetoday



Read the draft guidance pulsetoday.co.uk/backtowork

CALMO

Lavido Grange, powder for oral solution: Please rater to the Summory of Product Characteristics (SPG) before prescribing. Abbreviated Prescribing Information. Prescribilities: Single-class sartes, each cretaking a wide provide sumposed of Viernaul 2350. 13.15Ea colon utlerkis #50.7ma potkur fydroser carbringts TITE Eng. and patosistin cliente di Grigi Indications: Teotriest of diversit constiguien, and biscal impaction. **Design: Chemic constiguitos**: A construit indication of the chemic or stiguitor with Limit. Disarge discurred not not not make exceed 2 tirestos, affrongs titls can the recessed. Il segimet i branded use may be necessary in the care of patients with severe chronic or estatent constitution assumbly it multiple sciences or Parkiton's Discour, or instead to regular conditioning medicalist in puriodar solicits and antimescarbles. Adults, adolescents and the Single 1-3 reaches while in district stress, recording to individual exponent for extended tree, the date can be edited drawn to 1 or 2 section diety. **Children to low 12 years old:** Not record as the **Excell** Inspection: A course of beatment for faccal impaction with Lando Danly after not normally-cruced days Afails, adults, activescents and in-sitiating to active days all which alread the carries red with a 6-hor pool of Children below 12 years, etc. Mr. scormanistic Patients. with impaired cardiovaccular function: For the hydrosit of field Impaction the class should be divided as that rathrace than 2 such etuate taken in any crie hour. **Administration**: Each sached should be dissolted in 125 rd water. For one in becall importion, it and et a not; be dissolved. in 1 little of Value. The sept off tiled tabular of exist business are a refrigerator (2 C to 2 C), for up to sk hours. Contraindicultures introduce observation of section A in the form of A in the section A is the form of A in the section A in the section A in the section A is the section A in the section A in the section A in the section A is the section A in the section A in the section A in the section A is the section A in the section A in the section A in the section A is the section A in the section A in the section A in the section A in the section A is the section A in the section A in the section A in the section A is the section A in the section A in the section A in the section A is the section A in the section A in the section A in the section A is the section A in the section A in the section A in the section A is the section A in the section A in the section A in the section A is the section A in the section A in the section A in the section A is the section A in the section A in the section A in the section A is the section A in the section A in the section A in the section A is the section A in the section A in the section A in the section A is the section A in the section A in the section A in the section A is the section A in the section A in the section A in the section A is the section A in the section A in the section A in the section A is the section A in the section A in the section A in the section A is the section A in the section A in the section A in the section A in the section A is the section A in the section A in the section A in the section A is the section A in the section A in the section A in the section A is the section A in the section A in the section A in the section A is the section A in the section A in the section A is the section A in the section A in the section A in the section A is the section A in the section A is the section A in stooder of the gut stall, lead and in patients with severe information conditions of the interdimital plant in a discontinuously. On the observation teld megacitini. Hyposonishing a fire asinc solstanus or any of fire excipled is outsined in Ladio Daniye. **Warnings and Preceditine:** The basal impaction disprais should be confirmed by appropriate physical of techniqued approximation of the section and absorber. If oferts develop any symptoms indicating shirts of fibiological physics, and to George should be objected in mediately. The absorption of after medicinal products could transfer for reduced due to an increase in potrombelinal terreti induser by Lovide (crarge, **Interactions**; it is n throwth alpost billy that along the random medicinal products could be reduced translessly during concentrations with Lovide Charge. There have been itselfelied reports of electricas and office cyrelith some concernitamit, primitiped medicinal products e.g. anti-splicytigs. Therefore, offer medicines should not be taken a sky for at a treat hefore and for one hour after saving Lavids Disage. **Progressey and factations** Studies in ar intellibrate pharm reproductive basicity. Factorier the relevance of thesis findings to four and is unknown. There even a crimited data from the sea of basido Diango in program treatment. Looks Diange can be used during of Locks Divings in program version. Locks Divings each by used during to each locking Effects on whilely to drive and use machiness Locks. Drange has no influence on the ability to differ and size machines. Undestrable effects: Recolons related to the gould intestinal took are the most common and behalfs aluterated pers, weeking, masses, degraphic additional districts, belonging Hallians, and and discurdor. Districts may also eccur, wild cases of strict usually espond is dose resisation. Affectic reactions including angeletions, suppresentation reactions commocan Cifer effects can takate electrolife distributant, baselucter and postphenal cardway Overdess Peter is SPC Legal/Category F. MHS Prior. Cartons of 20 soulets 13.56; 30 society 15.54. MA Number R. 21590/0567 Full prescribing information available from the SM Holdert Guer. Jirelland, Sengine Industrial Extato, Chalgraign, BTRCS SUA , Delbot Kingdom Data of Propositions June 2012

Zenetard XI, Presoribing Information Places relet is the Summary of Product Christophila (SPC) before preprinting Zentoni XI. Presentation: All preventate and Zentoni XI. and and gridle capacities containing protonged release different hydrochististe besit for and use. Journal 25 X. Perantiphinal and compy assales scale of 10. 150 such containing 150 mp. (Blasser instinctional. Journal of 10. 150 Perk and gray capables institut "18. 150", auch containing 150 mp. difficient ferindrinie. Zentani 240 M. Light his caps dis market 196, 240°, sout containing 350 mg distasem hydrochicide. Zentani 246 M. Light the and white capsides noticed "DL 200° each containing 300 mg. ditioner hydrochloride, **indicatione**: Treatment of relid to made also legal brision. Prophylanticant hyatriant of anging pushvis. Decage and administrations Capulles should be unablased whole just of energy eith-half a glass of flatal. Advits: The recommended stose is between 190 and 300 mulginers aros abile. Dottes of so to 2000 matabe in Ingrest entire and 440 mg/sby in arigina may be of so with in armin potents. Albey and potents with inquired sonal or hopado decision. Recommended starting lines of 190 mg date. The dove this little to increase all the board rate. tells below 500gm. (Colliforn Not recommended. Contro-Indications: Hyperson BMIy to tillisamen ary of the explorate patients with resident to adjust the side since syndrome, but workloater falson with stacks of second or third degree AV block enough in the presence of a functioning population property, weren all childrening potential and while in confidence that to the risk of contributer (for follow diffusions should Le giver with claritulery infession. Marriage and Precedit Coulis recoiled in pullents with heart failure or reduced left ventricular function, mild brackrowsh. First degree AV block or prelented PR rterval. Reduced of ring does in elderly patients and in reval or lie reprinted. Subtre with the val of different right by associated an eracestration of angino. Interactions: Caution should be exercised. when containing Zontant VI with state-blocker, bathle sales hele-blackers, cardias, glipcosless, artifequencents, amorphis and legisedes, certicacteriolis, etistic dietricifers, unledurane, l'accerusides and necliquine. Placina concentrations of calciumazione, pleny tim. distanti distant anti circontari per siving tendires

fleopholike, alcovautatri, shrvautatri and levastatri way be incressed by citizanes. Placeau concentratoria of citizanes may be extend by ritorpain, and innexced bration-having a uga attaceast and interest. The effect of different cont be restaural by plentrain and protectly by printere. Rustra concentrations of troll thros may horese efferdiffusion is given with not object. Now standing may occur when altibutes is given with little an extract an amount of the places concentration of these is power on each other partial and an expension of the contract of the extract other and spectamely straps. The possibility of an additive of test should be home in mind. Exhaused by refresher of fest when calcium-channel blocks are given with percent at specthology, but at everticular fill illation to constandy observed in animals following infrarences vesseumit and discharge aging adopted posterologile bear Leafus indicatoral. Pregnancy and lectations Different should not be used in preparity or in some of differently putential. If use of the day is considered expented in rooting matters, an elementary method of healing displat to instituted sings officially is extended in transferrite. Effects on shiftly to drive and use machines; Office a may cause hypotension are digitiess. Patients should be varied and to trice or operate tractioner until the effect of dibacers has been so tablished. Undertrainin effects: velve or effects are residences by related to the vescellatory action of the drap are generally wild and bussion, slove dependent and more frequent in the riderly. Reported arterial offents ladiate linear limb laderna, hexibide lispolenses, dinnesse fluiding active outsique. palobale a, redular, more and other qualto-blacked shall believe. util takes, usually biculted and limited to eighterns and unitaria but may also inside designation orgherns, erytherns multilarme unfoldere demonstra and double percenteur word renations populate ALERY pipeles will be with photography and proving not along grassariosta girii liypoplavia, estraggi mitali giriptiris, ilegimatori tamiest, elessian of liver lassamitases, italizied casas al cinital legariis, **Overdoss**:Plossereller ti SPC. **Basic NRS cost:** Note prote of 2d september Alerted Mining PL 18,10. Alertery Mohigs Rt. 13,30. Alertery 2017 Rt. 68,20. Alertery 2007 Rt. 68,70. Legal classifications POM. Marketing Authorisation Holder: Goler United. Sognation Indianal Enter. Colorses. United South Indianal Enter. Colorses. United South Indianal Enter. 20th Marketing Authorisation Humber: Jersey 12d 20. Pt. 27x270002. Zeroted 780 Nr. Pt. 278270004. Zenter 240 Nr. Pt. 278270005. Zenter util Nr. Pt. 278270005. Full prescribing information available from: Limited, Stages Industrial Estate, Colonian In. Northern Intand. STEE SIA: Bute of Proparation; Juny 2011

potassium chloride Calcers\* Chassable Tablets Prescribing Information Please TOIDITIO refer to the Surveyor of Protect Dissociations (EPC) before perceiving Editors', Presentations Convolide tolerate containing cations carbonian to Strey in StOrry of Americal colored and calcolational 10 inforgation prompting to 400 to 30 vitarian DJ for cost use. Indicational Convolide or Home D and calculus discounted to a category. delicency in the edderly. Whenie and calcium supplement as an adjunct. In specific finally, in colouprocisis. Besign: After the total street and faster offin a glass of soler, Note per last. Colliber fall reconvenients. Easter-industrations: Colorod's in ortho-facilities in patients with hypothesisms. Injuritabilists coloried the colorod for the colorod of the calcification, vitamin II provides involume and bony neclectures, were insufficiency and hypersonal Wey to any of their greatests. This product combine particly hydrogeneted anythern cit. Parlients should not take the medicinal plottled if they are allergic to product or says. Worthings. and Precautions: Gas should be taken with use of other medication cardshippy flame 0. Resalt to about plasma packs in and in may calcium lovely should be increased, especially in the edderly, in public to artiful resul talium or in couses of long-both feculinant. This proclect contains sorbife i (\$45tf) and secret. Palicins with rare to editory pictions of humbs intrinsing global-yatochie matricerphin in autose-compliase intelligency strate not belong the medicine. The sucrete in this product may be have full to treely if taken chronically e.g., for two weeks or more. Intersections: Caution should be exercised when portaining Calcook unti-digitals glycasides and thisande diversion. Calcuminary impainting disciption of fetragounes, altitionals, fluoritie and for and franciscs oles of least 2 leans between Calcorn and Pear agents. Provide interaction with some tools, refer to BPC for more details. Programmy and lactations Calouis' way be prescribed during programmy are innereding notions but about the gleen at least 3 from a before or other are then supplier to fallers. Containing its intended in broad milk to tinglisufficiently to conduce an adverse effect in the latint. Effects on ability to drive and use machines: three knows. Side effects: Reason, legaciations, hypophysitems, hyperalaxems and ratio gas to hirali of distints some such as an obsolor. Overdose: Please refer to SPC. Basic MHS post: Pucks containing 4 tutes of 15 tablets 2326 Legal disctilization: F Marketing Authorization Maldet Laborature In alread International, 22 pressure Archite Internal, 94112 Architel, France, Wasterling Authorization Mandaci Pt. 19752-1900. Full presenting information available from Guier Limited, scagge Industrial Estate. Craigasen. Northern Instand. ETE3 SUA. **State of** Preparations Decimber 2011. PM-AUG-2012-0002 Bate of preparation: Aspect 2012 This attentionment is intended for healthcare professionals only GALEN Adverse events should be reported. Reporting forms and information can be found at www.rrbra.gov.uk/yellensard. Adverse events should also be reported to Golen Limited on 628 2832 4674 and select the customer services option, or email info@galen.co.uk. Medical information enquiries should also be directed to Galen Limited.

Orange

powder for oral solution

Macrogol 3350, sodium chloride

sodium hydrogen carbonate,



Dr Kambiz Boomla: unemployed patients 'in tears'

### Do not provide information on suicide, GPs told

The GMC has published draft guidance for fitness-to-practise panels on how to treat complaints about doctors alleged to have helped patients commit suicide.

The final guidance, to be released later this year, is due to say that when considering an allegation of a doctor 'encouraging or assisting suicide', assessors should consider whether there is a 'realistic prospect of establishing a doctor's fitness to practise is impaired to a degree justifying action on their registration'.

Assessors are advised to consider the 'intensity of the encouragement or assistance',

whether it was persistent, active and instrumental, or minor and peripheral.

The guidance also says doctors should limit the information they give patients to an explanation that it is a criminal offence for them to encourage or assist a person to commit or attempt suicide.

The guidance was developed in response to the case of a disabled man, 'AM', who last year brought a case against the GMC, the director of public prosecutions, and the Solicitors Regulation Authority. Following discussions with AM's solicitors the GMC agreed to develop guidance on suicide.

### IN BRIEF

### **New party recruits**

National Health Action, a new political party set up by doctors to 'stop the destruction of the NHS', has opened its doors to members.

Full story ➤ pulsetoday.co.uk/politics



### **Managing Crohn's**

People with Crohn's disease should be given the choice of how they want to manage their disease when in remission, says NICE.

Full story > pulsetoday.co.uk/clinical

### **Procedures restricted**

Older people are being denied potentially lifesaving treatment because of restrictions on GP referrals for certain procedures, says a study by the Royal College of Surgeons and Age UK.

Full story ▶ pulsetoday.co.uk/practice



## Trusted drugs at a low price? It's an art.

Keeping an eye on budgets has never been more important.

Galen Limited is committed to providing a range of tried and trusted medicines at a low price; so when prescribing from the trustsaver<sup>e</sup> collection you can be sure you're getting value for money.

Estimate your potential savings using the trustsaver® savings calculator at www.trustsaver.co.uk



With a long-term record of success in reducing symptoms, exacerbations and hospitalisations vs placebo, SPIRIVA® is a LAMA you can count on to help lead your COPD patients to everyday victories. 1,2



Prescribing Information (UK) SPIRIVA® (tiotropium) Inhalation powder, hard capsules containing

18 microgram tiotropium (as bromide monohydrate). Indication: Tiotropium is indicated as a maintenance bronchadilator treatment to relieve symptoms of patients with chronic obstructive pulmonary disease (COPD). Dose and Administration: Adults only age 18 years or over: Inhalation of the contents of one capsule once daily from the HandiHaler\* device. Contraindications: Hypersensitivity to tietropium bromide, atropine or its derivatives, or to the excipient lactose monohydrate which contains milk protein. Warnings and Precautions: Not for the initial treatment of acute episodes of bronchospasm, i.e. rescue therapy. Immediate hypersensitivity reactions may occur after administration of flotropium bromide inhalation powder. Caution in patients with narrowangle glaucema, prestatic hyperplasia or bladder-neck obstruction. Inhaled medicines may cause inhalationinduced bronchospasm. In patients with moderate to severe renal impairment (creatinine clearance ≤ 50 ml/min) tiotropium bromide should be used only if the expected benefit outweighs the potential risk. Patients should be cautioned to avoid getting the drug powder into their eyes. They should be advised that this may result in precipitation or worsening of narrow-angle glaucoma, eye pain or discemfort, temporary blurring of vision, visual halos or coloured images in association with red eyes from conjunctival congestion and comeal nedema. Should any combination of these eye symptoms develop, patients should stop using tiotropium bromide and consult a specialist immediately. Tiotropium bromide should not be used more frequently than once a day. Spiriva capsules contain 5.5 mg lactose monohydrate. Interactions: Although no formal drug interaction studies have been performed, tiotropium bremide inhalation powder has been used concomitantly with other drugs without clinical evidence of drug interactions. These include sympathomimetic branchedilators, methylxanthines, oral and inhaled steroids, commonly used in the treatment of COPD. The co-administration of tiotropium bromide with other anticholinergic-containing drugs has not been studied and is therefore not recommended. Fertility, Pregnancy and Lactation: No documented clinical data on exposed pregnancies are available. The potential risk for humans is unknown. Tietropium bromide should therefore only be used during pregnancy when clearly indicated. It is unknown whether tiotropium bromide is excreted in human breast milk. Use of tiotropium bramide during breast feeding is not recommended. A decision on whether to continue or discontinue breast feeding or therapy with tistropium bramide should be made taking into account the benefit of breast feeding to the child and the benefit of tiotropium bromide therapy to the woman. Clinical data on fertility are not available for tictropium. Effects on ability to drive and use machines: No studies have been performed. The occurrence of dizziness, blurred vision, or headache may influence the ability to drive and use machinery. Undesirable effects: Common (2 1/100 to <1/10) Dry mouth, Uncommon (≥ 1/1000 to <1/100) Dizziness, headache, taste disorders,</p> vision blurred, abial librillation, pharyngitis, dysphonia, cough, gastrooesophageal reflux disease, constipation, oropharyngeal candidiasis, rash, dysuria, urinary retention. Serious undesirable effects consistent with anticholinergic effects include glaucoma, constitution and intestinal obstruction including ileus paralytic as well as urinary retention. An increase in anticholinergic effects may occur with increasing age. Prescribers should consult the Summary of Product Characteristics for further information on side effects. Pack sizes and NHS price: Combopack HandiHaler device and 30 capsules (3 blister strips) £34.87 Refill Pack 30 capsules (3 blister strips) £33.50. Legal category: POM. MA Number: PL 14598/0062. Marketing Authorisation Holder: Boehringer Ingelheim International GmbH, D-55216 Ingellieim am Rhein, Germany. Prescribers should consult the Summary of Product Characteristics for full prescribing information. Prepared in August 2012.

Adverse events should be reported. Reporting forms and information can be found at www.mhra.gov.uk/yellowcard. Adverse events should also be reported to Boehringer Ingelheim Drug Safety on 0800 328 1627 (freephone).

UK/SPI-121330





### PULSENEWSEXTRA CONSERVATIVE PARTY CONFERENCE

KEYNOTE SPEECH

### Hunt vows to change NHS culture

### Health secretary aims to make dementia care the best in Europe and make hospital managers accountable

By Sofia Lind

Jeremy Hunt has pledged to use the reforms started by his predecessor to 'change the culture' in the NHS and improve the outcomes of patients with major diseases, in his first major speech as health secretary.

Addressing the Conservative Party conference in Birmingham last week, Mr Hunt said he wanted to make dementia care in the NHS the 'best in Europe' by the next election and escalate the use of technology within GP surgeries to enable online booking of appointments.

He also warned managers he had ordered the Care Quality Commission to look into how to make them more accountable for the care that is provided in hospital.

Mr Hunt replaced Andrew Lansley as health secretary last month, and has maintained a low profile since - drawing jibes from the Opposition that be has been 'invisible'. But in his first major speech since his appointment, Mr Hunt attacked the Labour party and wowed that he would see through Mr Lansley's reforms.

He said: '[Andrew] Lansley's reforms are brave, they are right and they will make the NHS stronger.

'If Andrew was the health minister who set the structure, I want to be the health secretary



Jeremy Hunt: plans to see Mr Lansley's reforms through

to help change the culture and the system to make it the best healthcare system to look after people in the world.

He said he wanted the UK to have the best survival rates in Europe for major diseases. I want to see a big change in the way we look after people with dementia, he said.

'I want us to raise our game further - and say by the next election we will be among the best in Europe at dealing with this most challenging of conditions.'

He added that access to technology needed to be improved, including giving patients access to their records and online appointment booking.

He said: 'The final challenge I will mention is the technology revolution which has barely touched the NHS... Why can you book a hotel online but not make a GP appointment?

BMA chair Dr Mark Porter said: 'We agree with him on the massive importance of meeting the challenges posed to the NHS by the ageing population, but elderly care in particular reJeremy Hunt on...

#### The NHS reforms

'They are brave, they are right and they will make our NHS stronger'

#### **Andy Burnham**

'Criticise what the new lot do, not what you did yourself'

#### Dementia care

'By the next election we will be among the best in Europe'

#### GRIT

'Why can you order your groceries at home but not your prescription?'

quires a joined-up, collaborative approach. The changes currently being implemented in the NHS in England will generate more competition and more fragmen-

sofialind\_pulsetoday.

### MORE ONLINE Read the full speech pulsetoday.co.uk/huntspeech

### COMMISSIONING

### 'More GPs needed for commissioning' says MP

An impending shortage of GPs in the workforce is the 'biggest threat' to the success of clinical commissioning, a leading GPturned-MP has warned.

Dr Sarah Wollaston, Conservative MP for Totnes, Devon, and a member of the House of Commons Health Committee, said the system had been training too many hospital specialists and not enough GPs, and called for a campaign to inform medical students about the benefits of going into general practice.

Speaking to Pulse at the Conservative Party conference, Dr Wollaston said half of all medical students would need to go into general practice to address the shortage.

The real issue is GP numbers,' she said. 'If we look at the crisis coming up in the workforce, the biggest threat to commissioning is going to be highquality commissioners having the time to spare from clinical commitments, because their first priority is their patients. If they can't find locums or have the support from their partners to get involved in commissioning, that is going to be a problem. For years now we have trained too many hospital specialists, for whom there are no jobs.'

The Department of Health plans to increase the proportion of specialty training places taken up by GP registrars to 50% by 2015.

### IN BRIEF

### Conference diary

### More box-ticking

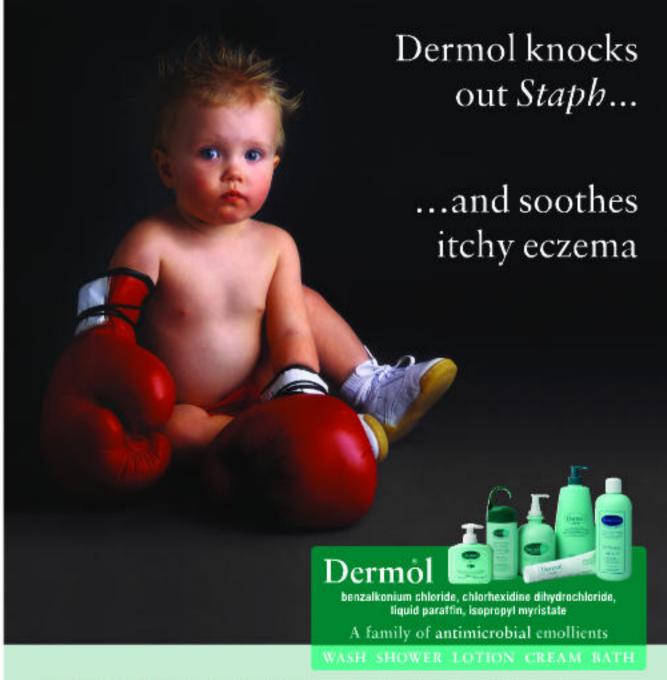
One Conservative MP shared his opposition to revalidation with Pulse. Dr Phillip Lee, Conservative MP for Bracknell, Berkshire, and a part-time GP locum, warned it was likely to be more 'box-ticking' regulation. He said: 'I am sceptical of unnecessary bureaucracy masquerading as protecting the patient.'

#### Get on with it, GPs told

The chair of Conservative Health gave the following advice to CCG leaders at the conference: 'Get on with it and stop worrying about being told exactly what to do.' Dr Paul Charlson said GPs should be focused on shaping services in the way that worked best for their patients.

#### Out with the new RCGP chair Clare Gerada told

Conservatives to stop looking for whizz-bang solutions to improve the NHS. She said: 'People go looking for new partnerships and innovations in healthcare, [but] never look in their own backyard. They never look at what we know works – and what is working already.'



- Specially formulated to be effective and acceptable on sensitive eczema skin
- Significant antimicrobial activity against MRSA and FRSA (fusidic acid-tesistant Staphylococcus aureus)
- · Over 10 million packs used by satisfied patients

The Dermol family of antimicrobial emollients for patients of all ages who suffer from dry and itchy skin conditions such as atopic eczema/dermatitis.

www.dermal.co.uk

Dermol\* 500 Lotion, Dermol\* Wash, Dermol\* 200 Shower Emollient, Dermol\* Gream and Dermol\* 600 Bath Emollient Benzelsentum chloride, chlorhesidine dhydrochio de jeueget Dermol 600 Bath Emollient), liquid paraffin, lepropyl myristria. Use: Antimicrobial emollients for dry and prufile skin conditions. Please refer to SPC for full details before prescribing, particularly in relation to

side-effects, grecautions and contra-indications. Further information is available from Dermai Laboratories, Tatmore Place, Gesmore, Hitchin, Herts, SG4 70R. P.

Adverse events should be reported. Reporting forms and information can be found at www.mhra.gov.uk/yellowcard. Adverse events should also be reported to Dennal.

### Why take the risk?

By itself, extra calcium in some patients can cause associated health risks.

If you are confident that your patient is getting enough dietary calcium you should prescribe

- Fultium-D<sub>3</sub> the first licenced vitamin D<sub>3</sub> capsule available in the UK as a prescription only medicine
- A quality product for vitamin D deficiency and insufficiency in adults.
- The added benefit of no chalky after taste which in the past has reduced patient compliance.



first licenced

guaranteed 💙 quality

effective

no chalky taste variable 🗸 dosage

gelatin certified



Fultium-D, 800 IU Capsules Abbreviated Prescribing Information Please refer to the Summary of Product Characteristics (SmPC) before prescribing Fultium-D.

Fultium-D, capsules: Each capsule contains colecalciferol 800 IU equivalent to 20 micrograms vitamin D., Also contains 124.5 mg arachis oil (peanut oil).

Indication: The prevention and treatment of vitamin D. deficiency. As an adjunct to specific therapy for osteoporosis in patients with vitamin D deficiency or at risk of vitamin D insufficiency.

Dosage and administration: Vitamin D deficiency in adults and the elderly (serum levels <25nmol/l (<10ng/ml)) 1-4 capsules (800-3200IU) daily for up to 12 weeks dependent upon the severity of the disease and the patients response to treatment.

Vitamin D insufficiency in adults and the elderly (serum levels 25-50nmol/l (10-20 ng/ml ) AND Long term maintenance therapy following treatment of deficiency AND Prevention of deficiency 1-2 capsules (800-1600IU) daily.

As an adjunct to specific therapy for osteoporosis 1 capsule daily.

Vitamin D deficiency or insufficiency in children over 12 years 1 capsule daily depending on the severity of the disease and the patient's response to treatment. Should only be given under medical supervision.

Fultium-D, should not be used by children under 12 years.

The capsules should be swallowed whole (not chewed) with

Contraindications: Hypersensitivity to vitamin D or any of the excipients in the product; peanut or soya allergy; hypervitaminosis D; nephrolithiasis; diseases or conditions resulting in hypercalcaemia and / or hypercalciuria; severe renal impairment.

Warnings and Precautions: Vitamin D should be used with caution in patients with impairment of renal function or sarcoidosis and the effect on calcium and phosphate levels should be monitored. In patients with severe renal insufficiency, vitamin D in the form of colecalciferol is not metabolised normally and other forms of vitamin D should be used. Close monitoring of calcium levels should be carried out under medical supervision. Caution is required in patients receiving treatment for cardiovascular disease. Consider vitamin D supplementation from other sources, Contains arachis oil (peanut oil).

Interactions: Concomitant treatment with phenytoin, barbiturates and glucocorticoids can decrease the effect of

Interactions have also been seen with digitalis and other glycosides, ion exchange resins, laxatives such as paraffin and cytotoxic agents.

Pregnancy and lactation: There are no or limited amounts of data for the use of Fultium-D, in pregnancy and lactation. Vitamin D is excreted in breast milk. It should therefore only be used under medical supervision.

Effects on ability to drive and use machines: Fultium-D., has no influence on the ability to drive and use machines.

Fultium<sup>®</sup>-D<sub>3</sub> Colecalciferol 800IU (equivalent to 20 micrograms vitamin D3)

> Undesirable effects: Allergic reactions are possible. Uncommon disorders include metabolic and nutrition disorders; hypercalcaemia and hypercalciuria; skin and subcutaneous disorders.

Overdose: Refer to SmPC. Legal Category: POM Pack size: 30 capsules NHS Price: £3.60 MA Number: 17871 / 0151

MA Holder: Jenson Pharmaceutical Services Ltd. Carradine House, 237 Regents Park Road,

London N3 3LF, UK.

Full Prescribing Information available from Internis Pharmaceuticals Ltd, Carradine House.

Adverse events should be reported. Reporting forms and information can be found at http://yellowcard.mhra.gov.uk/ Adverse events should also be reported to Jenson on 01271 334 609.

Date of preparation: August 2012 Unique ID No: FUL-ADV-0050



### Building a new NHS will take time

How long does it take to achieve a revolution? Amid the rush to authorisation, and the evermounting workload from the day job, it's easy for GPs to forget just how far and how fast the NHS has come over the past two years.

In the early days of the white paper and pathfinder consortia, it seemed inconceivable the unprecedented reforms could proceed at anything like the breakneck pace Andrew Lansley had mandated. But while there remain huge questions over the implementation of GP commissioning - and nagging doubts among many over its rationale - there are now just five and a half months until the big handover. Across the length and breadth of England, CCGs are making do, learning as they go and trying

EPIPEN® EPIPENIT



Steve Nowottny

to get to grips with the hideously complex business of taking over from PCTs.

It might seem surprising, then, that the most prominent cheerleaders of GP commissioning are choosing this moment to pour cold water on expectations. Last week Dr Johnny Marshall, former chair of the NAPC and now an adviser to the NHS Commissioning Board, warned it could take five years for most CCGs 'to develop the necessary relationships and partnerships'. The NHS Alliance's Dr Michael Dixon largely concurred. 'It takes time to turn a tanker around,' he said.

Many of the GPs who have volunteered to help steer that tanker would no doubt agree. Between managing shrunken budgets, jumping through the NHS Commissioning Board's hoops and simply setting up their own infrastructure, CCGs are facing a formidable challenge.

Many are struggling even to meet the requirements for board membership, with some being forced to 'share' willing consultants and nurses. Some, as Dr Sam Barrell writes in our opinion section this week, are wrestling with how to effect whole-system change while being given only limited power. And then there's the small matter of trying to 'engage' sceptical member practices while simultaneously making real efficiency savings by cutting referrals and prescribing.

Achieving all that even in five years might seem optimistic - but the chances are, CCGs won't get five years. Patience is a rare virtue in any part of Government, and in the NHS, perpetual upheaval has become a way of life.

Part of Mr Lansley's determination to enshrine his reforms in legislation was to ensure they would survive a change in health secretary or even Government - but even he could not have foreseen that he would lose his post before they began. And when his successor took the stage at the Conservative Party conference last week his theme was, almost inevitably, more change, with a vow to 'transform the culture of the system'.

GPs who are excited about the possibilities of clinical commissioning will fervently hope for some patience from politicians. But even those who harbour grave doubts will be wary of any further wholesale reorganisation. For better or worse, CCGs are poised to start running the NHS. They must be given time to prove they can do so.



Do you agree? Let us know by emailing Steve at editor@pulsetoday.co.uk

### (Adrenaline) Auto-Injectors 0.3/0.15 mg Partnership for life **WE'VE CHANGED** Bright blue safety cap Easy to distinguish from the grange NOTHING, needle end; remove before injection FXCFPT. Oval shaped Designed to be easy to grip Easy-to-read, illustrated instructions Immediate access to instructions in an emergency situation Hard flip-top carry case Outck access. Gives EpiPen\* Viewing window (adrenaline) auto-injector protection from ultraviolet light. Use to check that the solution is clear and colourless and also to confirm Bright orange built-in that the injection took place: the needle protection window will go dark after use Keeps the needle covered during and after use.



### SAME FAMILIAR ADMINISTRATION TECHNIQUE

### EpiPen® and EpiPen® Jr. adrenaline auto-injector

Presentation: Epifen delivers a single close of 0.3mg of adversaline 8P 1:1000 (0.5ml) in a sterile solution. EpiPen Jr. delivers a single close of 0.15mg advanating 8P 1:2000 (0.3ml) in a sterile solution. 1.7ml of adrenaline remains in the auto-injector after activation. Indications: For immediate self administration in the emergency treatment of allergic anaphylactic reactions. Anaphylans may be caused by insect stings or bites, foods, chags and other allergens as well as idiopathic or exercise-induced anaphylaxis. **Dosage:** ADUUTS Self-administration of 0.3mg adrenaine EpiPerl intranoscularly CHLOREN: The appropriate dosage may be 0.15mg (EpiPen Jr.) for children 15-30kg body weight and 0.3mg (EpiPen) adrenaline for children >30kg body weight, or at the discretion of the physician. EpiPen should only be injected into the anteroleteral aspect of the thigh through clothing if necessary. A second injection with an additional Epifen may be administered after about 5 - 15 minutes if indicated. As EpiPen is designed for emergency treatment, the patient should always seek immediate medical attention even if symptoms have disappeared. Contraindications: There are no absolute contraindications to the use of adventiline in a life threatening situation. Warnings and precautions: Avoid the risk of inadvertent intravascular injection, DO NOT INJECT INTO THE BUTTOCKS. Accidental injection into the hands or feet may result in lose of blood flow to the affected areas. If there is an accidental injection.

into these areas, advise the patient to go immediately to the nearest etherdency room or hospital desually department for treatment. Patients must be instructed in the proper use of EpiPen. Use with extreme caution in patients with heart disease and those taking digitals, mercural diuretic or quiniding. The effects of adheraline may be optentiated by trioxdic antidepressants and monoamine oxidase inhibitors. Advenaline should be used in pregnancy only if the potential benefit justifies any potential risk to the foetus. Side effects: May include palpitations, tachycardia, sweating, nausea and vomiting, respiretory difficultly, pallor, disainess, nervousness and arreinty. Cardiac antitythmias may follow administration of adrenaline. Overdoses of adrenaline may cause cerebral haemorrhage or arrhythmias. For a complete list of warnings and side effects, you should consult the Summary of Product Characteristics. Legal category: POWI Package quantity and basic NHS price: EpiPen and EpiPen It are available as single unit doses at £25.45 each or as a twin pack of 2. Auto-Injectors at 652,90. Product licence number: EpiPen Auto-Injector PL 15142/0245. EpiPen Ir. Auto-Injector PL 15142/0246. Marketing authorisation holder: Meda Pharmaceuticals Ltd. Skyway House, Parsonage Road, Takeley, Bishop's Stortlord, CN122 6PU Tel: 0845 4600000 Date of preparation of prescribing information: February 2012 UK/EPV12/0037

epipen.co.uk

### **How to contact Pulse**

020 7332 2904

50 1225 5804

020 7332 2904

020 7332 2924

Display advertish 020 7332 2928

pulsetoday.co.uk

020 7332 2938

Email pulse@pulsetoday.co.uk

Group editor Jo Haynes

Editor Steve Nowottny

Oroup clinical editor Adam Legge

Deputy editor
Nigel Pratties

Civiet reporter Gareth Iscobucci Reporter Sofia Lind

News Intern Maglen Davies

Online producer Jessica Baron

Online Intern Hannah Bass Deputy clinical editor

Rhiannon Smith

Assistant clinical editor David Swan

Assistant features editor Ellie Broughton Paid subscription: Cell 01858 438893

Pulse, Briefing Media, 3rd Floor Mermaid House, 2 Puddle Dock, London EC4V 3DB

Medical Reader, c/o BHP, 2-3

Commercial Way, Christy Close, Southfields, Basildon SSI5 8EF

Free circulation: Call 0845 1369316

or email medicalreader@binleys.com

Art editor James Depree

Lisa Thomlinson Kerry Holmes

Editorial adviser Dr Keith Hoporoft

General practice adviser

Dr Alistair Mouldis

Justine Sumner

Advertising executive Cliff Brown

Head of events Stephen Knowles Projects director Paul Berressem

execute publisher

Sanjay Chudasama CEO, Briefing Media Neil Thackray

Art director Ravi Neidoo







Recollected of Reci Directions Models, Seef Hass Microscilla Recollect, 2 Recollect Directs, (conden BORY 4018). O Rectings Models, 2018. Microscillation and Microscillations in a local of this you find from an ing when executed one of the area of the above recollect devictions as an exchanged in Microscilla. des informations destination extensis destina will lead the contraction are often content of the publishes. The content of this publishes. The content of this is also allowed. In second other in information stockes and editional destination this stockes are subconsplaints of this per year brook constitution. including Support, 1557 and visit Streets (see 1547), and visit Streets (see 1547). The visit Streets (see 1547), and visit Streets (see 1547), and visit Streets (see 1547).

Sides and another from other terminates the block which is trade, and it is trade, and it is trade to the block terminates the side of the block terminates the block terminates the block that the block

### **NAPC Annual Conference**

and Vision Awards 2012

A new era for the NHS

30-31 October - The NEC, Birmingham

### Only 2 weeks away

Set to be bigger and better than ever! Hear best practice from health and social care professionals, fellow GPs and clinical commissioners. Secure FREE places for you and your team today.

### Hear from:



### Sir David Nicholson

Chief executive of the NHS and of the NHS Commissioning Board Special Health Authority



### **Professor Steve Field**

Deputy national medical director, NHS Commissioning Board

### Sir Stephen Bubb

Chief executive of ACEVO

### **Professor Alan Maynard**

Co-director of the York Health Policy Group

### Professor Viv Bennett

Director of nursing in the Department of Health

### Professor David Oliver

National clinical director for older people

### Join us for your opportunity to:

- Sharpen your business skills and protect the financial health of your practice
- Be prepared to survive increased scrutiny on admissions, access and prescribing
- Identify and mitigate key risk areas and avoid costly legal pitfalls
- Set up and maintain a mutually beneficial relationship with your CCG
- Hear first hand from those forging the national policy which impacts on your work

Final free' places released

Book your FREE\* places today at napcannual.co.uk



### Tuesday 30 October, Hilton Birmingham Metropole

Excellence awards rewarding the hard work and best practice of clinical commissioners in primary care

Join us for an evening of inspiration and recognition

**Book your NAPC & Vision Awards places today** 

Visit www.napcannual.co.uk

Call +44 (0) 20 7921 8575

Email napcannual@pulsetoday.co.uk





### 22 PhilPeverley

### **PPA COLUMNIST OF THE YEAR 2012**

### Suffer the little children

When a harassed mother leaves her four-year-old in the consultation room, **Phil** suddenly finds himself in a very uncomfortable position

I could hear them coming down the corridor, long before they arrived at my consulting room; two small children in conflict. Each was accusing the other of something or other, and recriminations were flying.

Both of them were shamelessly informing on each other, base pleading filled the air, and



if the little boy's opinion was to be credited, the little girl was stinky.

Twins, aged about four. The mother, who actually had the appointment, was the very model of the terminally harassed. She'd gone past the stage of trying to impose authority, and was basically begging for some sort of temporary order. 'Please Tyler, please Minty, (Minty?) stop fighting or the doctor will be very cross.'

I was quick to leap in. 'Can I just stop you there for a moment? I'm not going to be very cross. Sorry, but that's your job, okay? Hello Tyler and Minty, by the way.'

I hate it when patients try to do that. I'm not the bogeyman. If ever a patient tries to use me as a scary authority figure and pretend to their children that I'm going to do the parenting that they are so manifestly failing to do, I am quick to stop them in their tracks.

I tell them that if they try that again, a big

nasty policeman will come and take them away to prison.

Mrs Harassed sat down, while her children fought over the other chair, and started to tell me about her problem (tension headaches I think it was - can't imagine why she was suffering those). Half-way into her first whinge Tyler clocked Minty, who had possession of the chair, with a haymaker that jerked her head back and banged it off the wall.

There was a shocked silence. Mrs Harassed leapt to her feet. 'Right young man! You are going back to the waiting room right now to sit with grandma.'

And with that she grabbed Tyler by the wrist, and with a rapidly diminishing squeal of protest, they were gone. Minty and I were left staring at each other, nonplussed.

And here, ladies and gentlemen, is the rub. I suddenly found myself in a very uncomfortable position indeed. I was sitting on my own in my consulting room, with a shocked and upset four-year-old girl, arms locked round her drawn-up knees, tear-filling eyes fixed on me, lower lip trembling and protruding further by the second, and very obviously about to burst into floods.

And I was with her, alone.

It wouldn't have been a big deal 20, 15, maybe even 10 years ago. I could have done the talking rabbit hand puppetry schtick that always entertained my sons, or given her a

# I made it to the door, opened it, and stood half in and half out

tickle or even a cuddle to calm her down until her mum came back.

But now, and especially recently thanks to the allegations against that 'Now-thennow-then' track-suited tit-end which are polluting the corridors of the NHS, I can't go anywhere near her. In fact, I had to get out of there immediately! I was almost panicking.

Circling round her, keeping at least 10 feet away, I made it to the door, opened it, and stood half in and half out. 'It's okay, Minty, mum will be back soon!' I blathered, willing the bloody woman to come back from the waiting room.

The little girl was starting to cry, but what could I do? 'Come on, come on, come on,'
I urged through gritted teeth. Seconds passed like years. Then the mother reappeared.

Once Mrs Harassed sat down again, I couldn't let the incident pass unmentioned. 'Look, why did you do that? You shouldn't leave your daughter alone with me like that.'

She'd relaxed somewhat, now the fighting had stopped. 'Why on earth not, doctor? After all, if I can't trust you, who can I trust?'

Dr Phil Peverley is a GP in Sunderland

### More online

Go to pulsetoday.co.uk/peverley to read Phil's full back catalogue of columns, including the three that won him his latest award nomination: 'My shopping tips for patients', 'Whiplash: a shameful fiction' and 'A pussy-footed sort of protest'.



Adverse events should be reported.
Reporting forms and information can be found at www.mhra.gov.uk/yellowcard.
Adverse events should also be reported to Medical Information at Norgine Pharmaceuticals Ltd on 01895 826606.



Middlesex UB9 6NS. Legal category: POM.

MO/3074/8EP/12

before prescribing, particularly in relation to side

effects, precautions and contra-indications. Further

information is available on request from: Norgine

Pharmaceuticals Limited, Moorhall Road, Harefield,

# Why every GP should consider tweeting

Don't listen to the critics – social media sites can get the profession talking again, says **Margaret** 

Baroness Susan Greenfield, the leading brain physiologist, writer and broadcaster, spoke to the RCGP annual conference in Glasgow earlier this month about the perils of living in a cyberworld.

She believes social networking is a kind of Wild West. She is on record as warning that there is little accountability online, where relationships are not face to face, there is no eye contact and there is a lack of 'real' or 'proper' human relationships – and she has argued those who use social media are missing out on real life. This is the kind of thing she told the assorted doctors at the conference.

A couple of days later I sat alongside RCGP chair Professor Clare Gerada and Dr Ben Riley, RCGP medical director for e-learning. Behind us was a massive screen filled with tweets from people in the audience, from people elsewhere in the UK and people on the other side of the world - all talking about social media and medicine.

I'm not very good at large meetings; big groups are difficult for me to navigate and it's unpleasant to be faced with hundreds of people who all seem to know each other really well and are all having a fabulous time.

But, thanks to Twitter, I did know lots of people, and I found them, and they were just as interesting and kind as their interactions online had suggested. And, unlike Baroness Greenfield's vision, which suggests social media isolates and dehumanises us, Twitter had made introductions and enabled me to meet people in a way that was quite wonderful.

### The real dehumanising force

Back in our surgeries, we are harried by the pressure to fill in PHQ-9s - even though there is no evidence for us to use them in the way we are pushed to - and asked by secretaries to fill in new referral forms - even though we





may just have written a very long and detailed referral on an ordinary piece of paper that has somehow been judged not acceptable. Then we find our partners have been pressed into house calls and prescription signing, and we are back in surgery again.

It is in the NHS that human interaction is being squeezed out. There has not been much time - any time - to discuss the latest in whooping cough vaccines for pregnant women, or the headline that tomatoes can prevent dementia, or the advert in the Guardian for a director of intelligence and a director of insight for commisssioning.

The NHS is being slowly dissolved and we are wasting time ticking boxes for contract points, many of which we know are pointless. On Twitter there are GPs who are passionate about the NHS, about being GPs, about stopping doing things that don't work and doing things that do.

The RCGP conference allowed me to meet some of these doctors, who I knew in many ways already.

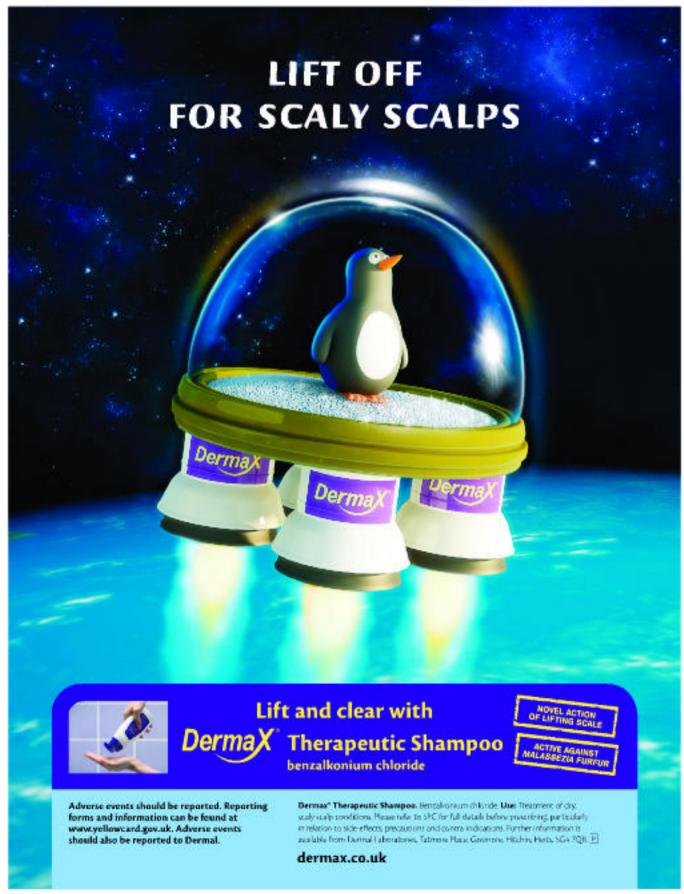
Social media allows us to interact with leaders, to influence and direct them; it makes politicians and journalists more accountable.

It also allows GPs to talk quickly and easily; doctors on Twitter are able to inspire, educate and support each other. We – us GPs – are our own enormous resouce.

As for what Baroness Greenfield had to say? I couldn't disagree more; social media has the power to create a morality and humanness in healthcare that the health act now threatens to dissolve.

So, if you want something for your PDP next year that involves learning from your peers, I'd make a suggestion. Go on, let out a tweet.

Dr Margaret McCartney is a GP in Glasgow. You can follow her on Twitter @mgtmccartney



# Investing in primary care is the key to commissioning success

CCGs can redesign care pathways, but they are powerless to tackle the area most critical to a joined-up health service, writes

### Dr Sam Barrell

During a recent visit to South Devon and Torbay the now-former health secretary, Andrew Lansley, was clear. 'GPs have been asking for this for many years,' he said. 'It's now over to you.'

Mr Lansley was right. Both GP fundholding and practice-based commissioning were early – and somewhat clumsy – attempts at trying to achieve greater clinical involvement.

We have tinkered before, but we have never had this level of responsibility.

Things are different now and, 10 years on from practice-based commissioning, GPs are in the ascendant.

Whatever your view on the reforms (and

the pragmatist in me says you usually have to take the rough with the smooth to achieve change), I welcome the opportunities Messrs Lansley and Hunt are giving to GPs like me. It is, I think, undeniable that we will have real influence over how services are delivered in our acute and community hospitals and clinics, making changes that really affect patient outcomes.

But there remains, for me, a lingering question. We may control the vast majority of the NHS budget, but do we have all the levers to achieve the change we want to see locally?

For me, patient experience is the key. To make this a reality we need to see the system as a whole and reduce the gaps between organisations. There is a gap that we cannot bridge at present, though, and that new 'no man's land' is in primary care.

We know that primary care provision has always had a softer focus in the NHS. Only a few weeks ago, in the pages of Pulse, we saw speculation that LES funding could be about to fall further.

While it may not be LES funding that is the answer, there needs to be some system of investment to encourage GP providers to initiate or improve services. Personal influence may not be enough and, just as we use CQUIN payments for acute providers, other levers are needed.

Back in the days of practice-based commissioning, many GPs were genuinely enthused about innovation, backing schemes that even today we have failed to roll out across the NHS.

But, many failed business cases later, enthusiasm turned to gloom as colleagues speculated that the underlying problem was that it was safer, politically, to give money to NHS-run hospitals rather than use it, in tabloid parlance, 'to line GPs' pockets'.

### A whole-system approach

It is not popular to invest public money in primary care and this has resulted in the system evolving 'organically' - or, if you listen to the critics, with no real planning to speak of. It may meet patients' immediate needs, but such an approach will never allow the preventive or self-care agenda to be truly explored. Neither will it allow us to deal adequately with complex elderly patients so that they avoid trips to A&E and unplanned admissions. Add to this the need for more generalists in the NHS and it seems the pressure on GPs is

If we don't take a wholesystem approach, primary care is in danger of being left behind in the race to join up services. There has been little work on mapping capacity in primary care, for instance, and over the years there has been a patchy but significant shift of work from secondary care. During this time there has been no overall primary care service redesign and no new contracting arrangements.

If primary

likely to increase - not fall away.

care is to work well, there needs to be capacity for training, time to reflect to allow innovation and a culture of sharing learning. Of course, all this takes time; but it also takes will and authority.

While we in the CCG have the will and the time (although at times I wonder if I should move into the office), we don't have the authority. Primary care commissioning rests with the NHS Commissioning Board local area team (LAT). This is where the role of the LAT director is key.

I understand the arguments around the need to separate primary care commissioning from the other forms of commissioning. But I really hope that our LAT director is someone who understands the dynamic I have spoken of above.

My great fear, and one that I know is shared by many colleagues up and down the country, is the great 'what if?'. What if the LAT director doesn't get the relationship between primary care and the rest of the system? What if they see their task as only to monitor performance? What then?

Unless LAT's grasp the opportunity to look at the whole system, including primary care, we may have to accept that our vision of seamless care will not be

truly achieved.

We can make real changes to care pathways, community hospitals and work closely with our social care colleagues to join up services.

But, unless CCGs and LATs are as one in their approach, we may be missing a trick. Are we really all in this together?

> Dr Sam Barrell is clinical accountable

officer for South

Devon and Torbay

CCG and a GP in

### 10% DISCOUNT FOR PULSE READERS!

### RUNNING OUT OF TIME FOR CQC?

Our practices have already got their registration!

Designed by GPs for GPs we offer a complete solution:

- · All online forms completed
- CQC compliant policies and evidence templates
- Training and support
- All documents can be used for QOF, contract requirements and IG toolkit
- Hard copy of documents sent to your practice
- · Electronic copies of all documents

Simply click 'submit' on your application form!

"CQCsafe took away all the hassle from start to finish. I've already submitted my forms and got my registration certificate from CQC".

Senior GP Partner, September 2012

WWW.CQCSAFE.CO.UK



Quote 'P09' to receive a 10% discount!

### Why I quit my partnership to become a locum



Having been a partner in a busy town practice for eight years, Dr Libby Hodges opted to become a locum four years ago – and hasn't looked back since

The constant pressure of a demanding patient population combined with office politics and problems with staff tipped me into the stress stratosphere early on in my career. Added to this, I had a desire for more variety in my career. I wanted to teach and train, and also have time for a life outside medicine, but the rigidity of the system I worked in made it difficult to pursue these interests...





### **Business**Seminars



### Successful practice management 2012

Develop the skills and the strategy to ensure your practice is standing on solid financial ground

Thursday 29 November, Birmingham

### In just one day, you will learn how to:

- Protect your income and ensure you don't lose out in QOF changes
- Face tough decisions on staffing and structure
- Set up and maintain a good relationship with your CCG
- Stay ahead of changes to contracts and patient care models

### Hear from experts with real experience at the coalface of general practice:

**Dr Charles Zuckerman** GP and medical secretary at Birmingham LMC **Dr Peter Patel** Chair of South Birmingham Commissioners Local Network **Dr Jeff Stoker** GP partner, The Bermuda Practice, Hampshire

Register today to save £30

pulse-seminars.com/successful-practice-management 020 7332 2934



### **PUSE** Clinical Update

Free-to-attend half-day seminars

BOOK NOW LIMITED FREE PLACES

### Optimising the use of antibiotics in primary care

A half-day seminar for GPs on achieving effective antibiotic management, minimising the development of resistance and identifying patients at risk of complications including C.difficile

Choose from two venues in 2012 22 January, Manchester, 31 January, London

### **OUR EXPERT SPEAKERS**

- Dr Martin Duerden, GP in Wales and prescribing
- Professor Philip Calder, Professor of Nutritional Immunology at Faculty of Medicine, University of Southampton
- Dr Amir Hannan, GP in Hyde, Greater Manchester, and primary care IT lead at NHS North West
- Saarah Niazi-Ali, Antibiotic Specialist Pharmacist, Tameside and Glossop PCT/Tameside NHS

### ATTEND TO

- Review tools to rationalise antibiotic prescribing in your practice
- Update your knowledge on the GP's role in containing antibiotic resistance.
- Identify patients at risk from complications such as C.difficile-associated diarrhoea
- How to work effectively with specialist pharmacists, including selection of the most appropriate antibiotic
- Managing vulnerable patients including the elderl and the very young



Supported and initiated by





In association with



### **PULSE 3 CPD hours**

Aftending this seminar is worth 3 CFO coulds towards the 50 annual credits you must build up for appraisal

### 26 PULSEVIEWS

### NICE admission on guidelines is overdue

### From Dr Ted Willis

NICE chair Sir Michael Rawlins writes that the institute's guidelines

are only 'advisory recommendations' after all ('NICE guidelines are crucial but they are not compulsory', pulsetoday.co.uk/comment).

Having been browbeaten and threatened by our PCT, and having had to submit pleading

letters to funding panels in the usually vain hope that patients might have basic simple surgery for their facial blemishes and varicose veins, that is truly welcome news

But what next? PCTs have built up a whole structure of policies based on the foundation that what NICE says is law. But Sir Michael says the guidelines are not

suitable for that purpose.

Is this article going to be sent to all the PCT bosses (sorry, chief executive officers and chief operating officers)? Are they going to take any notice? Will the funding panels be abolished - saving lots of money for patient care? Probably not, unless turkeys start voting for

It's a start, so thanks - but what a pity NICE did not make this clearer before.



Sir Michael Rawlins: NICE guidelines are 'advisory' rather than mandatory

### BMA campaign plan fraught with pitfalls

From Dr Janette Lockhart Retired GP, Ashton-under-Lyne, Greater Manchester

The BMA is 'considering' launching a campaign to enable patients to opt out from the private sector - I suspect that is as far as it will go ('BMA debates plan to lead mass patient optout from privately provided

NHS care', pulsetoday.co.uk/ news). As many have pointed out, it would be fraught with complications: legal, moral and

I doubt there would be enough patients willing to reduce their options. Patients are understandably inclined to think of their own situation rather than take a political stance. After all, they are seeking medical help because they have a problem that needs sorting - and that is rightly what will guide their thinking when it comes to the crunch. I also think it would be unfair if patients felt, however slightly, that they were letting the doctor or the BMA. down by choosing a private

Dr Coral Jones has had 20 opt-out cards returned by patients - out of how many in her practice? It doesn't sound like a lot and, furthermore, will they stick to it when they actually need a referral?

### From Dr Josef Kurlacose via pulsetodav.co.uk

We have to be careful. The NHS is wonderful most of the time

and you won't go bankrupt if you fall terribly ill, as you can in the US. However, the Department of Health can and will reduce pay and pensions. At what point will doctors say enough is enough and leave?

We don't need to fear private medical care. We will do better than the current £45 per patient profit per year. And if we don't - at least we will get what we deserve in the private market. I think patients and the DH get good value for money, but maybe I am wrong and it would be better for all to go private.

It's a democracy - let the people decide what is cheaper

#### From Dr Paul Joshi Tamworth, Staffordshire via pulsetoday.co.uk

The campaign sounds good in theory, but if you read the Daily Mail people want MORE private sector input and choice, not less. The Daily Mail will see it as BMA members trying to protect

Many - if not most - outof-hours providers are private companies. Does that mean a BMA representative will see patients out of hours if they fall ill? Just because you and I think publicly funded healthcare is

To all the well-meaning BMA members: this will be seen as a far worse plug for ourselves than the fizzled-out strike on

their turf.

best doesn't mean it actually is.

pensions.

### But the NHS is already

#### From Dr Paul Charlson Brough, East Yorkshi

The BMA and other professional bodies are against privatisation of the NHS. And yet GPs are themselves private businesses.

If a group of physiotherapists services?

by most people, yet there is

and a large plc employing GPs, physiotherapists or counsellors to provide the same services.

I also wonder whether plcs will really feature as providers in the future. Many are already pulling out or handing back services because they are unviable. The profit margins are too small.

I also hear of 'fear of fragmentation of the NHS' as if the NHS is not already fragmented. When GPs understandably opted out of providing 24-hour cover and hospital doctors were forced to at least nearly adhere to the Working Time Directive, the NHS became truly fragmented.

Different services working together to create a seamless patient pathway is achievable without a single employer.What it needs is good commissioning, good communication and someone to help the patient navigate.

Patients deserve choice and this choice can actually make people raise their game. We should ensure that our CCGs commission joined-up services using competition where it is needed and stop worrying about who provides the service as long as it is good.

Then again, we should never let a good idea get in the way of ideological dogma.

RECLAIM

### A chance to send a real message

From Dr Marie-Louise Irvine **BMA Council member** Lawisham, south London

The BMA has taken up this issue because the annual representative meeting voted for a campaign against the Health and Social Care Act. BMA. members have made it clear that they want the BMA to act to help limit the damaging effects of the act. This includes the accelerating takeover of NHS services by private corporations.

Many patients are concerned about the degree to which health services are being outsourced to private companies, which cherry-pick the profitable services and undermine the local NHS. Patients have a right to know what is going on and express a view about where they are referred, in a way that helps to keep local NHS services, such as our local hospitals, secure.

Of course, if there is no alternative except a private provider, or the patient wishes a private referral, or if it is in their best interests to go to a private provider, that

The governm



If you still haven't taken out your Life Assurance Policy then now is the time to do so.

From 21 December 2012 premium rates for females will be increasing by in the region of 15% due to this EU regulation.

Trust the EU to put a price on women's equality!

Remember, any Pulicies issued from 21 December will automatically be re-priced so if you wish to take out cover your policy must have started prior to that date to benefit from the lower premium rate.

In addition, changes to taxation of Life Companies means that there will be additional increases of around 15-20% for both male and female lives from 1 January 2013.

Time is running out so you really should act now to secure the current rates!

If you would like further details of the plans available and a personalised illustration,

Pulse Independent Insurance & Financial Advisers

147 Connaught Avenue Frinton on Sea, Essex CO13 9RA

T: 01255 672112 E: info@pulseind.co.uk

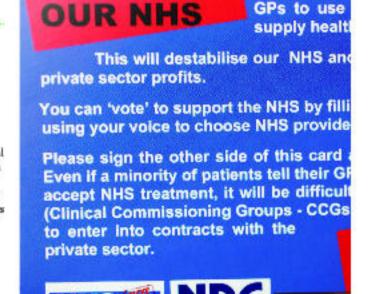


Pulse Independent Insurance & Financial Advisers is a trading style of R.J. Hurst & flattness Util. Authorised and Regulated by the Financial Services Authority

### fragmented

band together to provide an NHS musculoskeletal service, is that privatisation? What about a charity providing a patient service funded by a PCT to provide alcohol misuse

I suspect these would not be considered 'privatisation' little difference between them.



27

would still happen. But where possible, and where it would not be detrimental to care, the patient pledge card would allow patients to express a preference for NHS-provided services. This card is to facilitate dialogue and to empower patients, as well as send a message up the line to CCGs about what patients think about this issue.

### Why the presumption of GP guilt?

#### From Dr Andrew Mimnagh Chair, Setton LMC

### via pulsetoday.co.uk

It is sad that the tone of official comment from National Clinical Assessment Service on the drop in issues in general practice is again presumptive of guilt and may be summarised as 'they are happening but we are not finding them' ('NCAS reports sharp drop in GP suspensions', pulsetoday.co.uk/news).

I am aware of a difference between NHS Sefton, which has had 100% GP appraisal uptake for many years, and an adjacent PCT that has never attained 100% uptake, in terms of number of performers under investigation.

It seems there are fewer reports where more comprehensive appraisal coverage has occurred.

I hope the trend shows us the profession has 'Worked through the backlog' and that the time and effort expended on appraisal and revalidation is being rewarded with higher professional standards of practice.

### Suspending fewer GPs saves PCTs cash

### From Dr Julius Parker

### Slough, Berkshire

vla pulsetoday.co.uk Sadly there may be another reason for the fall in GP suspensions reported by NCAS. If GPs are suspended by the GMC, PCTs have perhaps started to realise that there is a major financial disincentve to also suspend them, since they then become eligible for financial support from the PCT. Suspension by the GMC does not confer that eligibility, but from the PCT point of view the GP is just as unable to practise and the PCT may decide to take no further action.

### Revalidation resources better spent on CME

From Dr Edoardo Cervoni Southport, Merseyside I question the opinion expressed by the RCGP's Professor Nigel Sparrow that revalidation should be a process that GPs 'enjoy' ('GPs should enjoy revalidation, says RCGP leader', pulsetoday.co.uk/news).

Perhaps it was thought revalidation should be introduced to rebuild the public's trust in doctors, rather than because it was truly felt our profession really needed revalidation.

I suspect, given the political climate, it was much easier jumping on the revalidation bus than objecting to it on the basis of its questionable benefits. Revalidation is a costly exercise not able to bring, per se, any improvement to our professionalism. If anything, it will give us negative feedback and outcomes.

I would welcome the money and time that is being invested in revalidation being redirected towards CME instead. Revalidation is the fruit of negativity rather than an attempt to respond to our educational and professional development needs.

### Screening for hearing loss worth a try

#### From Professor Adrian Davis

### Hearing Screening Programme via pulsetoday.co.uk

There are a lot of people who would benefit from support and advice for their hearing loss and many who want to know how to communicate with someone who has hearing loss ('Screening all older adults for hearing loss more cost-effective than GP referral scheme' pulsetoday.co.uk/ news).

So screening or targeted screening seems to be a good idea. If hearing aids are part of that support then compliance is better than for most long-term conditions.

The earlier advice is sought, the less the burden of hearing loss in terms of isolation and depression. So it seems sensible to try.

### GPs need to pull a rabbit out of the hat

### From Dr Jan Yazici

### Stockport, Greater Manchester

It has been fascinating reading your letters pages, and I have noticed a few key themes from GP grassroots. Those interested in training have voiced their opinion on longer training periods and longer consultation times. I do believe these are a nice idea but are they evidence based? What is the driver for change?

How should we deal with an ever-increasing demand for consultations? Can we provide longer consultations to our patients, and who will be the lucky few to get them? Will it be fair? Will we see a year-on-year increase in complaints at the GMC?

#### Sure, our patients are expecting more from us as hospitals shift more work into primary care and our helpful Government wants

GPs to manage the NHS.

Does our Workload ease elsewhere to allow for this?

No, we are now told that appraisal isn't enough, that, as Dr David Church tells us, we shouldn't 'run away from revalidation'.

Is there some hope on the horizon of more GPs entering the system?

Unfortunately not. Only another looming shortage of GPs because our training needs are outweighed by the predicted loss through retirement.

If ever there was a time to pull the rabbit out of the hat, it would be now.

### Have your say



PulseToday has been upgraded, and as part of that we've improved our comment threads and our forum. As well as sporting a new style, the forum now allows you to set up your

own profile and add your photo. You can also save stories and threads you're following as part of your account. Log on to the website to try it out.

> Start a forum thread at pulsetoday.co.uk/forum

### What's inside?





Activia is a probiotic yagurt containing the exclusive probiotic strain Biffdobocterium factis DN-173 D10. Activia has been researched for more than 15 years with 17 publications of clinical studies. Studies have shown Activia' may help reduce IBS related digestive disconfort including bloating' and distension,1 and improve GI well-being in women reporting minor digestive disorders. NICE guidelines state, "There is fair evidence to show that some problotics (single or combination) give a significantly greater improvement to global symptoms of IBS than placebo" and Map of Medicine states, "Some specific strains, such as Bifidobocterium lactis DN-173 D10... have clinical trial evidence of efficacy for bloating fancil distension"."



Review the published evidence at www.probloticsinpractice.co.uk information for Healthcare Professionals.



Reference: 1. Guipment Diet of Allerin Protected Rev 2007;37:476–480, 2. Applyoid et al. Allerin Protected Rev 2007;37:476–480, 2. Applyoid and Supportive Care ACENSQ on Initial of the Motional Initials for Health and Clinical Decilings 8:00;50. Initials found up defrom in adults: Stag suck and supragrave of initials benefit and Clinical Decilings 8:00;50. Initials found up defrom it and the supragrave of initials and contracted delay initials.

ACTV 234 May 2312.

28

# Pulse Clinical

### In this issue

Key questions 115 CPD hours

Erectile dysfunction

page 28

Paediatric clinic

Cystic fibrosis

page 30

NEW SERIES Tricky ten

minutes Irritable bowel syndrome

Guideline update

Preventing diabetes

page 32

page 31

Ten top tips

Substance misuse in the elderly

page 34

Picture quiz

Invasions and infestations page 35

### More online



Hot topics in irritable bowel syndrome 2 CPD hours

Diagnosis, drug treatment and role of diet

NICE guideline debrief: Preventing diabetes

2 CPD hours All you need to know

diet in IBS



Resource of the week After reading the first in our new Tricky Ten Minutes series, go to pulsetoday.co.uk/tools-andresources to download a patient information leaflet from NICE on

### **KEY QUESTIONS**

### **Erectile dysfunction**

Sexual medicine consultant Dr Geoff Hackett answers GP Dr Mandy Fry's questions on possible causes, investigations and who to treat

How common is erectile dysfunction? Is there an age at which you would no longer consider treatment appropriate, or does it simply depend on how much it is affecting the individual?

Prevalence rates vary depending on whether ED is volunteered by the patient or whether validated questionnaires are used, which is why increasing prevalence rates have been quoted in recent years. ED is age related, and occurs in 40% of men over 40, increasing to 70% of men over 70. ED is strongly related to cardioVascular disease; there is 75% prevalence in men with type 2 diabetes, 66% in hypertension, 60% in dyslipidaemia and 70% in men treated for depression.

ED - even if it is mild - can cause relationship and family break-up and diminished quality of life. Age is not a contraindication for treatment. Studies show that couples expect to remain sexually active into their 80s and many widowed men in their 70s see normal erections as being essential to a new relationship.

Which drugs most commonly cause ED? How quickly should ED improve upon stopping the suspected drug?

Many commonly-used drugs cause ED, most notably antihypertensives<sup>3</sup> - particularly thiazides and 6-blockers - usually by increasing angiotensin levels, causing



### **PULSE** Learning

### 1.5 CPD hours

Go online to complete
this CPD module for
a suggested 1.5 credits. This
module will be available free
to all members of Pulse
Learning until 31 October 2012
> pulse-learning.co.uk

vasoconstriction and diminishing nitric oxide release in the vascular endothelium. ARBs (but not ACE inhibitors) improve ED. ARBs can be particularly useful – and costeffective as they are now off patent – in men with cardiovascular disease who also have ED of recent onset, or those who do not have advanced and irreversible atherosclerosis.

SSRIs affect desire, erection, orgasm and ejaculation, and these sexual side-effects are a major cause of cessation of therapy. The 5-alpha reductase inhibitors, finasteride and dutasteride, are associated with low desire, reduced ejaculation and ED in men with benign prostatic hyperplasia or lower urinary tract symptoms - and these men are already at high risk of ED.

Men taking long-term opiate analyssics and those taking anticonvulsants, are at high risk of hypogonadism and ED.

Symptoms often continue for many months after the offending drug is stopped.<sup>4</sup> But stopping the associated medication can result in resolution if there is a clear temporal relationship and short duration of symptoms.

Is there still a role for nondrug treatments for ED? In what circumstances would you consider using them?

Patients with cardiovascular and neurological co-morbidities are likely to require drug therapy, but there is still a role for non-drug treatments in other groups. Men without significant co-morbidities – especially if they still have morning erections and erections with masturbation – are candidates for sex therapy. Sex therapists often prefer to combine traditional approaches with oral therapy, particularly in single men.

Vacuum devices are also classified as first-line therapy: and may appeal to some men who are willing to persevere with this method and want to avoid medication. Recently studies have reported that multiple sessions of extracorporeal shock-wave therapy are effective in mild to moderately severe ED\*, but equipment is only available in a few centres and is expensive so is unlikely to be available at NHS cost.

NICE recommends that we should ask men with type 2 diabetes about ED at their annual review. Are there any other groups of patients we should consider screening?

Patients with cardiovascular disease should be targeted for questions about ED. You should evaluate risk factors and address lifestyle issues. Under proposed changes to the QOF for 2013–14, you should also ask about ED in diabetes. Patients with depression, BPH, LUTS, and those taking long-term analgesics and anticoagulants should also be considered.1

Asking about ED is part of routine health screening of men in the US and most European healthcare systems. The average UK patient has had ED for at least three years before seeking medical help and currently only 10-15% of patients who express a wish to be treated are actually receiving treatment. The longer the duration of ED, the lower the response rate to treatment.

Reluctance by healthcare professionals to include ED in over-40s patient medicals is probably due to a combination of embarrassment and a fear of potentially expensive medication being required, but studies suggest that men welcome the opportunity to discuss ED with their doctor.<sup>4</sup>

### How close is the relationship between ED and vascular disease? Does this depend on age, and how should this association affect our assessment of the patient?

ED is an early marker of future cardiac events'
- it represents endothelial dysfunction in
the smaller penile arteries (6mm diameter)
occurring three to five years before
involvement of coronary arteries (10mm). The
relationship is most marked in younger men
(35-45) where the risk of a coronary event is
nearly 50 times greater in men with ED than
those who do not have ED. Younger men with
ED often have lipid-rich unstable plaques
that may be missed by exercise testing and
calcium score. Cardiologists are well aware of
the importance of assessing such high-risk
men, and will welcome early referral after
appropriate baseline assessment.

ED in older men is still a predictor of cardiac events, but the relationship is weaker with advancing age. In men with type 2 diabetes and no coronary heart disease, ED predicts cardiac events more reliably than microalbuminuria, hypertension, HbA<sub>1</sub>c and lipids.

A recent study recommended that ED detection was an excellent opportunity for early intervention and CHD prevention.<sup>5</sup> And some publications have suggested that the development of ED is equivalent to a 50% increase in QRisk score, requiring aggressive cardiovascular risk reduction.<sup>4</sup> Lifestyle modification has been shown to produce modest improvement in ED.<sup>5</sup>

# What investigations should we do in men presenting with ED? Should these be done in everyone or can we exclude an organic cause in men who still have spontaneous early morning erections?

Guidelines from the British Society for Sexual Medicine<sup>4</sup> and European Association of Urology<sup>6</sup> recommend measuring fasting glucose, HbA<sub>2</sub>c, lipid profile and morning total testosterone in all patients presenting with ED.

It is usually not helpful to try to divide cases into 'organic' and 'psychogenic' as overlap is almost inevitable. But loss of morning erections, especially with loss of libido, strongly suggests low testosterone and organic pathology. The management of associated cardiovascular risk factors is as important as managing the symptoms of ED' so these risk factors must be identified.

Current guidelines recognise the importance of diagnosing and treating low testosterone in men with ED, and in men without established cardiovascular disease, treating low testosterone may be all that's required. <sup>1/0,3</sup> In men with co-morbid cardiovascular disease, phosphodiesterase-5 inhibitors (PDESIs) are likely to be significantly more effective once low testosterone is corrected. The Endocrine Society guideline\* recommends that men with multiple total testosterone of 8nmol/l are candidates for testosterone replacement and those with levels of 8-12nmol/l should be considered for therapeutic trials of testosterone for six months or more on the basis of severe symptoms. The guidelines also say that there is no evidence that testosterone therapy causes or exacerbates prostate cancer.\*

### What is the role of sublingual apomorphine in the treatment of ED? How does it work?

Sublingual apomorphine is no longer available for treating ED in the UK. Trials had shown a modest improvement in men with mild ED but clinical use proved disappointing in men with moderate and severe ED. The mode of action was by dopamine (mainly D2 agonism) central stimulation in the erectile centre of brain stem.

Professor Geoff Hackett is a consultant in sexual medicine at Good Hope Hospital, Birmingham Dr Mandy Fry is a GP in Cirencester and senior primary care lecturer at Oxford Brookes University

#### References

1 Hackett G, Kell P, Ralph D et al. British Society for Sexual Medicine Guidelines on the Management of Erectile Dysfunction. J Sex Med 2008; 5 (8): 1841-6 2 Boumhakel M, Schlimmer N, Kratz M et al. Cardiovascular risk, drugs and erectile function – a systematic analysis. Int J Clin Pract 2011;85: 289-98

a Vandi Y, Appel B, Jacob G et al. Can low-intensity extracorporeal shockwave therapy improve erectile function? A six-month follow-up pilot study in patients with organic erectile dysfunction. Bar Ord 2010;58:248-8 d Jackson G, Boon N, Bardley I et al. Erectile dysfunction and coronary artery disease prediction: evidence-based guidance and consensus. Int J Clin Prart 2010;54:348-67 S Bohm M, Baumhäkel M, Teo K, et al. Erectile dysfunction predicts cardiotascular events in high-risk patients receiving telmisartan, ramipril, or both: The engoing telmisartan alone and in combination with ramipril global endpoint trul/telmisartan randomized assessment.

study in ACE intolerant subjects with cardiovascular disease (ONTARGET/TRANSCEND) trials. Charletten 2010;121:1439-46

6 Hutzimouratidia K, Amar A, Eardley Fet al. Guidelines on Male Sexual Dysfunction: Erectile Dysfunction and Premuture Euculation. Ear Dol 2010;57:804-14

7 Jackson G, E Martin, E McGing and A Cooper. Successful withdrawal of oral long-acting nitrates to facilitate phosphodiesterase type 5 inhibitor use in stable coronary disease patients with erectile dysfunction. J Sex Med 2005;2:513-6

Wang C, Nieschlug E, Swendloff RS, et al. Investigation, treatment, and monitoring of late-onset hypogonadism in mules; ISA, ISSAM, EAU, EAA, ASA Recommendation. Eur Ural 2009;55:21-130

### More Q&As online

#### ▶ pulse-learning.co.uk

View the online version of this article for answers to four extra questions:

How should GPs manage patients with depression and ED?

- What are the differences between PDE5Is?
- How can we avoid drug interactions?
- Can ginseng improve erectile function?

EPS fact file #1

### Paperless prescribing

Electronic prescriptions are already here – but many GPs are confused about the benefits. Find out the key facts in this concise guide.



With EPS R2, the whole process is much more efficient. Prescription errors are minimized and lost scripts are a thing of the past.

Dr Tony Kaye

#### **About EPS R2**

An electronic revolution is underway in general practice in England, as more and more GPs adopt fully electronic prescribing. More than 300 GP practices are now using Release 2 of the Electronic Prescriptions Service (EPS R2), which sends digitally signed scripts from GPs via the Spine to dispensing contractors. More than 3.7 million items have been dispensed under the new service.

### **GP** benefits

Electronic prescribing streamlines the prescription process for GPs:

- Save time by bulk signing batches of prescriptions with a single digital signature
- Cut your repeats workload by electronically authorizing repeat prescriptions over time
- More control over medication regimes; you can electronically cancel prescriptions, including repeats, at any time

Early adopter Dr Torry Kaye, a GP in Greater Manchester, said: "My practice went live with EPS R2 in May 2011 and our experience shows that it has potential for a considerable reduction in workload for GPs. Bulk signing of scripts, electronic repeat dispensing and electronic cancellation make the entire process much more efficient."

### **GP** confusion

Research conducted by NHS mail order pharmacy, Pharmacy2U shows that many GPs are still confused about EPS R2. In a survey of 1,006 GPS, one in five was either unaware that electronic repeat dispensing was to be introduced or did not understand it. Nearly 60% did not understand that patients are free to nominate an authorised pharmacy located anywhere in England to dispense their medication.

"Widening choice and convenience are important patient benefits, so it is worrying that so few GPs seem to understand the new process," said Julian Harrison of Pharmacy2U, which was an early pioneer of electronic prescriptions in 2002.

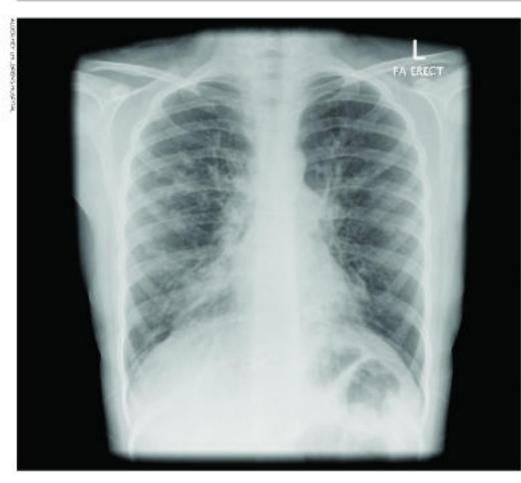
### New patient services

Patients on repeat medication will benefit most from EPS R2 – with more choice about how they manage their medication. Options will include Pharmacy2U's popular NHS repeat medication service, which allows patients to have scripts dispensed without having to contact the practice directly or collect the paper prescription. Medicines are delivered free of charge to home or work. The service will soon be fully EPS R2-compliant.

www.pharmacy2u.co.uk/practice



### PULSECLINICAL



PAEDIATRIC CLINIC

# Cystic fibrosis

Dr Sarah Mayell, consultant in paediatric respiratory medicine, continues our series on uncommon but serious presentations with a case of cystic fibrosis

An 11-year-old girl presents to her GP with a long history of cough, which is productive of green sputum. She is breathless on exertion. On questioning, her parents report that the cough has been present since early infancy. When she was five years old, she was diagnosed with asthma but had a poor response to treatment. She has received several courses of antibiotics in primary care but these only give temporary improvement. She also has a poor appetite and frequent abdominal pain.

She is referred to the respiratory

paediatric clinic. Her height and weight are both on the 25th centile. She has early clubbing, a wet cough and scattered bilateral crackles. Pulmonary function testing shows FEV, 40% and FVC 54% of predicted values. Systemic examination is otherwise unremarkable. Chest radiograph shows bilateral bronchial wall thickening and dilatation with multiple areas of atelectasis. A sweat test confirms cystic fibrosis. She is pancreatic sufficient with no fat on faecal microscopy and normal faecal elastase.

She has four siblings, and one is subsequently diagnosed with cystic fibrosis. Her other siblings have normal sweat tests and are offered genetic counselling on their potential carrier status.

### The problem

Cystic fibrosis is one of the most common inherited diseases in the UK, and one in 25 of the UK population is a carrier.

Decreased chloride secretion results in increased viscosity of mucus and sticky secretions in the respiratory tract, gastrointestinal tract and pancreas. The spectrum of disease severity varies widely - median predicted survival is currently about 41 years.1

Newborn screening for cystic fibrosis in the UK has been available since 2007. But this will not detect all cases because:

- older children and adults may not have been screened
- screening only detects 96% of cases
- screening may be declined.

### Features

Meconium ileus is a presenting feature in 10-15% of newborns with cystic fibrosis.

Without newborn screening, presenting features include faltering growth, recurrent respiratory tract infections, rectal prolapse, nasal polyps and infertility.

### Diagnosis

Screening protocols use measurement of immunoreactive trypsinogen and DNA analysis. Diagnosis is confirmed by a sweat test, measuring sweat chloride or conductance, in conjunction with genetic testing. The median age of diagnosis without screening is four months, but the range is from birth to over 60 years.2 Antenatal diagnosis is possible.

### Management

 Regular review by a multidisciplinary cystic fibrosis team, including a

physiotherapist, dietician, physician, nurse specialist, psychologist and social worker.

- Prevention of cross-infection between
- Management of pancreatic insufficiency with pancreatic enzyme and fat-soluble vitamin supplementation, managing the high energy demands of chronic infection and inflammation, and sodium chloride supplementation.
- Physiotherapy, including airway clearance and exercise.
- Antibiotics prophylactic and in response to pulmonary exacerbations (nebulised, oral and intravenous).
- Seasonal influenza vaccination in addition to the routine immunisation schedule.
- Mucolytics nebulised DNase and hypertonic saline.
- Management of complications, such as allergic bronchopulmonary aspergillosis, cystic fibrosis-related diabetes, cystic fibrosisrelated liver disease, bone disease and infertility.
- Management of advanced disease with long-term oxygen therapy, non-invasive ventilation and possibly lung transplantation.

Dr Sarah Mayell is a consultant in paediatric respiratory medicine at Alder Hey Children's Hospital, Liverpool

1 UK Cystic Fibrosis Registry. Cystic Pibrosis Trust annual data report 2010. December 14 2011.

2 McCormick J, Green MW, Mehta G et al. Demographics of the UK cystic fibroris population: implications for neonatal sersening. For J Huw Gw 2002; 10: 583-90

#### Further reading

- Cystic Fibrosis Trust, cftrust.org.uk
- UK Newborn Screening Programme Centre newbornbloodspot.screening.hhs.uk

Alder Hey is one of Europe's biggest children's hospitals providing care for over 275,000 children and young people each year. Alder Hey has a broad range of hospital and community services for direct referral from primary care. It is the designated national centre for head and face surgery and a Centre of Excellence. for children with cancer, spinal and brain disease. Alder Hey has been chosen to be a national centre for heart surgery, a respiratory ECMO surgery centre and one of just four specialist centres to provide surgery for drug-resistant epilepsy. More information can be found at algerheyinhsiuk

### MORE ONLINE

Go to Pulsetoday.co.uk/clinical to view earlier articles in this series, on Meckel's diverticulum and Perthes' disease.

Still to come in this series:

- Acute leukaemia
- Inhaled foreign body
- Juvenile arthritis

### Did you know that the whole Stérimar™ range is now available on prescription?



Shinter is a trademark of SOFIBEL SAS. Rev. 59-12.

Stérimar nasal sprays can help your patients to breathe easier by rebalancing nasal functions and provide relief from rhinitis, sinusitis, congestion and chronic conditions. Packed with beneficial sea minerals and 100% natural, Stérimar has three products that are already recommended by many ENT specialists and GPs across the UK:

- Stérimar Congestion Relief (Hypertonic)
- Stérimar Nasal Hygiene (Isotonic)
- Stérimar Baby (Isotonic).

Find out more about how Stérimar works at www.sterimaracademy.co.uk



### **NEW SERIES TRICKY TEN MINUTES**

### What diet should I follow for my IBS?

Our new series offers advice on handling tricky patient questions - backed up with a leaflet to take away. Dr Peter Irving starts with IBS

Functional gut disorders - of which irritable bowel syndrome (IBS) is the best known - affect 10-20% of the population and are a common presentation in primary care. Diagnosis is usually made on the basis of the history - long-standing symptoms including change in bowel habit associated with abdominal pain, in the absence of alarm symptoms. The term IBS is often also used to describe other functional gut disorders, such as functional bloating, functional diarrhoea or functional abdominal pain, and while some argue that this use is incorrect, it is generally accepted within the medical community.

### Reviewing the diagnosis

Patients with IBS often seek advice on diet and it's important to give evidence-based advice. But it's also an opportunity to review the diagnosis and wider management.

- Is the original diagnosis of IBS correct? A brief consideration of who made the diagnosis, and how, is useful. It is important that other chronic gastrointestinal diagnoses such as inflammatory bowel disease or coeliac disease have been excluded. Coeliac serology - while the patient is eating gluten - should have been performed and blood tests to look for inflammation (such as FBC and CRP) should have been checked. Where available, faecal calprotectin assessment is a very useful marker of organic diarrhoea.
- Is the diagnosis still IBS? Infections or the development of new conditions should always be considered. Ask about alarm symptoms such as weight loss and rectal bleeding.
- Why has the patient presented now? With chronic conditions there is often a trigger for presentation (or re-presentation) and it is important to identify

Patient leaflet

You can find the

information leaflet on

**NICE** patient

dietary treatment for IBS at

pulsetoday.co.uk/tools-and-

resources

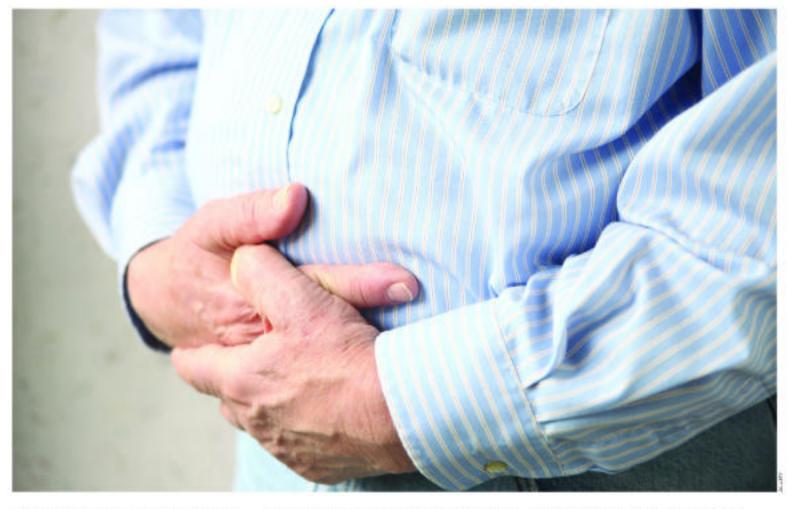
this to address the patient's concerns. Any suggestion of new pathology should prompt referral to secondary care.

### Tackling the question

Diagnosing functional gut disorders is often straightforward, but

management can be challenging.

It is important to make a positive diagnosis and to explain this in a way that fits with the patient's beliefs of what is wrong with them. This is often time consuming, but is worthwhile in terms of successful management and in minimising future



visits. Sometimes reassurance is all that is required, but many patients need some form of intervention. A variety of treatments are available for functional gut disorders. Again, choosing one that fits in with the patient's beliefs is a good predictor of success.

Diet is important in the management of functional gut disorders and given its safety, acceptability, tolerability and success it should be regarded as the firstline intervention in most patients with IBS. Indeed, most identify dietary triggers for their symptoms and will, quite sensibly, have tried cutting out or reducing specific foods - such as wheat and dairy.

NICE has produced a guideline for patients on dietary treatment for IBS, including easyto-follow advice that is worth considering in all patients. Simple measures such as cutting down on meal size, and decreasing

> caffeine and alcohol intake can be very helpful. Similarly, avoiding lactose-containing foods can be highly effective in people with lactase deficiency. Go to pulsetoday. co.uk/tools-and-resources to download this leaflet.

A recent dietary intervention, the low-FODMAP diet (fermentable

oligo-, di, monosaccharides and polyols) is even more effective than NICE guidance in patients with IBS.12 This involves decreasing the intake of foods containing high levels of FODMAPs, for example, honey (fructose), wheat and artichokes (fructans) and stone fruit (sorbitol). Unlike many dietary

interventions, it is supported by high-quality clinical trials, and response rates of up to 75% are consistently seen. Patients with bloating and diarrhoea respond particularly well to a low-FODMAP diet.

Although the low-FODMAP diet is relatively easy to follow, it is best administered by a dietician experienced in its use, because they will need to tailor it to the patient and develop a plan for reintroduction of excluded foods. This is time consuming, but evidence is emerging that group sessions can be used effectively to train patients in how to follow the diet. More than 100 dieticians in the UK are trained in administering the low-FODMAP diet.7

Patients often also request food allergy testing, but most dietary triggers in IBS are caused by intolerance rather than allergy.

If you suspect the patient has a true llergy, refer to an allergy specialist. Unfortunately, because of the confusion surrounding dietary triggers, a thriving market in over-the-counter testing for food allergies has developed. These tests vary in their validity, and even the best have limited scientific support for their methodology so their results are difficult to interpret.

Now go to pulsetoday.co.uk/tools-andresouces to download the NICE patient information leaflet

Dr Peter Irving is a consultant gastroenterologist specialising in inflammatory bowel disease, functional gut disorders and endoscopy at Guy's and

#### St Thomas' Hospital, London, and The London Clinic

Dr Peter Irving is involved in an active research programme investigating the low-FODMAP diet. Some of the research is funded by profits made from the low-FODMAP course and from sale of the dietary resources provided to patients by dieticians.

This article was produced in collaboration with The London Clinic, For more information, go to thelonglone inject, uk.

### References

I Standacher HM, Whelan K, Irving PM and Lotter MC. Comparison of symptom response following advice for a diet low in fermentable carbohydrates (FODMAPs) versus standard dietary advice in patients with irritable bowel syndrome. J Hum Nutr Diet 2011;24:487-95 2 Gibson PR and Shepherd SJ. Evidence-based dietary management of functional gastrointestinal symptoms: The FODMAP approach. J Gustremand Highest 2010;25:252-8 3 Kings College London. Short courses. The low-PODMAP diet for functional gastrointestinal disorders 2012. kcl.ac.uk/prospectus/shortcourses/search?header\_ search-fodmap@search-Go. Accessed 25 May 2612

### PULS ELearning

Our most popular CPD modules over the last week

PulsePlus 3 CPD hours Primary care emergencies

Key questions 1.5 CPD hours Ocular disorders

The information 0.5 CPD hours Metatarsalgia

pulse-learning.co.uk

### 32 PULSECLINICAL

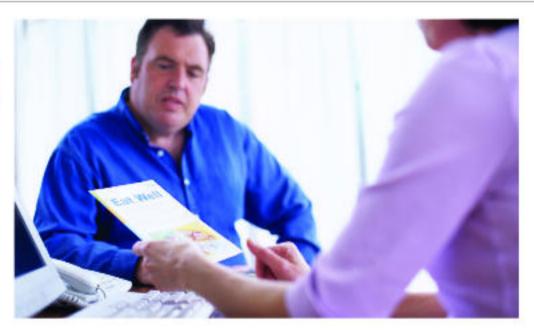
### **GUIDELINE UPDATE**

# Preventing diabetes

GP and hospital practitioner in diabetes Dr Chris McDonald discusses recent NICE guidance on identifying pre-diabetes

### The guideline

NICE. Risk identification and interventions to prevent type 2 diabetes in adults at high risk: summary of NICE guidance PHG38. NICE August 2012. Almost three million people in the UK have diabetes, and about 850,000 are undiagnosed. It is thought that many people with type 2 diabetes may have had the condition for nine to 12 years before diagnosis and many will already have macrovascular and microvascular complications.



About 15% of adults have impaired glucose regulation - pre-diabetes - and an estimated 5-12% of them will develop type 2 diabetes each year. Increasing evidence that treating pre-diabetes early and aggressively can dramatically reduce the risk of developing the disease led NICE to develop this guideline.

The latest such evidence - published in The Lancet in June - compared lifestyle intervention, metformin or placebo in 1,990 patients with impaired glucose tolerance. Six years later those patients whose blood glucose levels had dropped to normal when tested at least three times in that period were up to 70% less likely to have diabetes than those on placebo, regardless of how that drop was achieved.<sup>4</sup>

This article summarises the recommendations from the NICE guidance which are of particular interest to GPs. But it also identifies the barriers to its implementation, which are significant.

### Identifying high-risk patients

The guidance recommends a two-stage approach to those at highest risk of developing diabetes - the first based on risk factors and the second using HbA,c measurement, or a fasting blood glucose.

### Stage 1

There are

significant

barriers to

implementing

this guidance

 GP practices should use a validated, computer-based risk-assessment tool to

search their register for those at higher risk of type 2 diabetes between the ages of 40 and 69.

 These tools will also identify younger patients with risk factors such as ethnicity (South Asian, African-Caribbean, Chinese, or black African descent), being overweight or obese, or having a first-degree relative with type 2 diabetes. Three

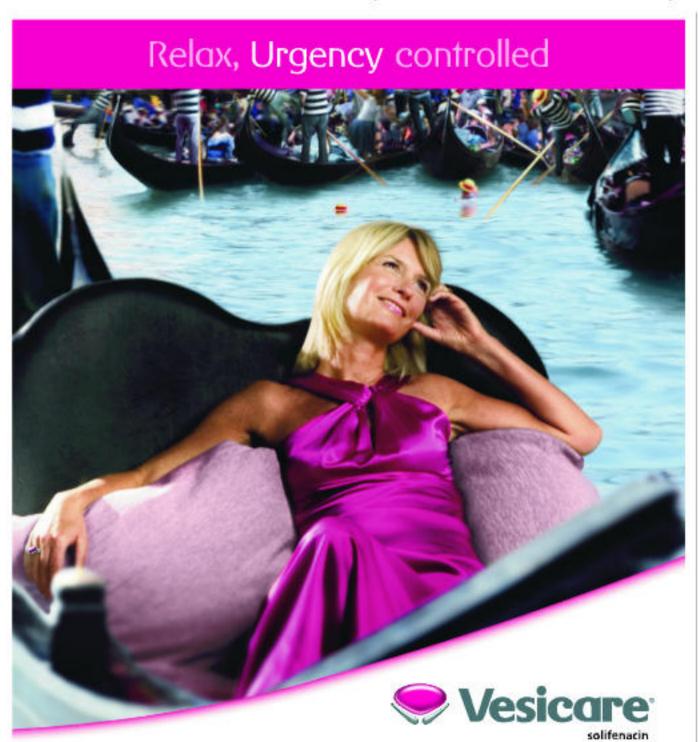
such tools are mentioned in the guidance:

- the Cambridge diabetes risk score
- Leicester practice risk score
- QDiabetes.
- Opportunistic screening can be carried out in other settings - either using one of these tools or a validated patient questionnaire such as the Diabetes Risk Score assessment tool provided by Diabetes UK which can be accessed at pulsetoday.co.uk/tools-andresources.

Anyone who is identified as being at higher risk should be advised to see their GP for a blood test.

### Stage 2

- Those identified as having a higher risk score should be invited to the surgery to have their HbA,c or fasting plasma glucose (FPG) checked, although it's likely HbA,c will be the preferred choice so those values will be used here. Equivalent values for FPG testing are available in the guidance.
- Those HbA<sub>1</sub>c levels should then be used to reclassify these patients into three groups.



Adverse events should be reported. Reporting forms and information can be found at supply inforuges, Abyelionised Adverse events should also be reported to Astellas Phanne Ltd. Please contest GAM TRE SIGN.

Variable in distinct for proposate that the processor and in measured cately temperal, and depent, as they could be product to be extracted as the product to be extracted as product to be extracted as product to the processor and product to the product to the processor are designed to the processor are available from Atalan Plannic Led. 2001 followed these plannic EDR 805.

Information about the product including subsets reactions, proportions contaminations and method of use can be found at tag. Plannic method of use can be found at tag. Plannic method of use can be found at tag. Plannic method of use particularly as the product including subsets.

\*\*astellas

### Classifying according to risk Moderate risk

- Patients with a HbA,c of less than 42mmol/ mol (6%) are classified as moderate risk.
- This group should be offered what NICE terms a brief intervention - a GP or practice nurse consultation to discuss the risks of developing diabetes and give advice on modifying risk. Support services such as weight-loss programmes should be offered.
- Their risk should be reassessed at least. every three years.

#### High risk

- Those with a HbA,c of between 42 and 47mmol/mol (6-6.4%) are classified as high
- They should be referred to an 'intensive lifestyle change programme' - exercise, weight loss and changes to their diet.
- Their progress should be monitored at least annually by checking HbA,c or FPG and BMI.

#### Possible type 2 diabetes

- Anyone with a HbA,c of 48mmol/mol (6.5%) or over should be further investigated for type 2 diabetes with either a second HbA,c, a fasting blood glucose or an oral glucose tolerance test.
- If a diagnosis is not confirmed, these patients should be managed as high risk.

### Referring for intensive lifestyle programmes

- This is one of the most ambitious parts of the guidance, as the criteria for such programmes are strictly defined and currently beyond the scope of most practices.
- An intensive lifestyle programme should be offered to those at high risk to:
- undertake a minimum of 150 minutes of moderate-intensity physical activity a week
- reach and maintain a healthy BMI
- Increase consumption of wholegrains, vegetables, and other foods high in dietary fibre
- reduce the total amount of fat in their diet
- eat less saturated fat.
- These programmes can be delivered to groups of 10-15 people meeting at least eight times over nine to 18 months.
- Participants should have at least 16 hours of contact time within a group, either on a oneto-one basis or sometimes as a group.
- Follow-up sessions should be offered at regular intervals (for example, every three months) for at least two years after the initial intervention period.
- Those with a BMI of 30 or more (27.5 or more if South Asian or Chinese) should be offered a structured weight-loss programme.

### Metformin for those who do not respond to lifestyle change

- NICE has recommended standard-release metformin should be offered to people whose HbA.c or FPG has not improved if:
- this has happened despite their participation in an intensive lifestyle-change programme, or
- they are unable to participate in an intensive lifestyle-change programme.
- Advice on diet and physical activity plus support to achieve goals should continue.
- Start with a low dose (500mg once daily) and then increase gradually as tolerated, to a maximum 2,000mg daily.
- If the patient is intolerant of standard metformin, consider using a modified-release formulation.
- Prescribe metformin for six to 12 months initially. Monitor FPG or HbA,c at threemonth intervals and stop if no effect is seen.
- Although the guidance makes no reference to it, this is not a licensed indication and GPs are simply advised to 'discuss with the person

the potential benefits and limitations of taking metformin' - and of course we should record this in the notes.

### The role of orlistat

- Orlistat should be considered in patients with a BMI of 28 or more as part of an overall plan for managing obesity.
- Review after 12 weeks and, if the patient has not lost at least 5% body weight, consider
- Remember adults with type 2 diabetes lose weight more slowly, and the same may be true of those with pre-diabetes.

### Barriers to implementation

As stated earlier, this is a hugely ambitious public health programme that will need considerable service design and funding to be effective. Some concerns are:

 The lifestyle interventions recommended are not of the level currently offered by many

diabetes

Diabetes

[abstract]

Definition

Report of a

WHO/TDF

\$ NICE.

and

2012,PE38

regulation

Prevention

Program

Outcomes

1WHO.

practices - although NICE does include primary healthcare teams as a group that should be developing these services. Without significant funding this seems unlikely and the hope is these services will develop in the same way that NICE's recommendations on CBT led to the IAPT

- Diabetes risk assessment is already part of the NHS health check programme - as the guidance states - it will take 'clear and timely communication' to co-ordinate risk identification across different settings.
- The use of metformin outlined here is unlicensed and widespread, and so must be addressed by the regulatory authorities.
- There are significant gaps in the evidence. including:
- limited evidence on how diabetes prevention trials translate into UK practice.
- how incentives to either patient or provider - could increase effectiveness

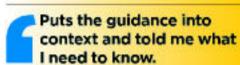
- whether a risk-assessment tool alone and/or a FPG or HbA,c is more effective in detecting prediabetes.

Dr Chris McDonald is a GP in Aberdeen and a hospital practitioner in diabetes

### **PULSE**Learning

### Case-based learning

Guideline debrief: preventing diabetes 1.5 CPD hours



Dr Matthew Hughes

pulse-learning.co.uk



### TEN TOP TIPS

### Substance misuse in the elderly

**Psychiatrists Professor Ilana Crome and Dr Tony Rao** offer their top tips on substance misuse in older people

#### Alcohol and prescription drugs are the most commonly misused substances in the elderly.

Some 10% of women and 20% of men aged 65 and over drink above recommended limits. The highest rates of alcohol-related deaths in the UK are in people aged 55-74.4 Rates of prescription drug misuse - both intentional and inadvertent - are particularly high in

Illicit drug use is uncommon in older people, but significant increases are being seen in the over-40 age group. As this cohort ages, an increase in the number of older people using illicit drugs is anticipated.

#### Don't dismiss the possibility of substance misuse because of a patient's age.

It is estimated that the number of older people needing treatment for substance misuse is likely to double in the next two decades.

In older people there may not be any informant. This, plus unwillingness by health professionals to ask about substance misuse, lack of training and misattributing substance misuse to physical disorders or cognitive impairment, means that substance misuse in older people is often overlooked.

#### Symptoms include sleep and appetite changes, self-neglect and agitation.

Symptoms of substance misuse in an older person that should trigger further screening include changes in appetite and sleep, liver function abnormalities, poor hygiene and self-neglect, unusual restlessness and agitation, unexplained nausea and vomiting, changes in energy levels and frequent, unexplained falls.4

### Recommended alcohol limits may need to be lower in older people.

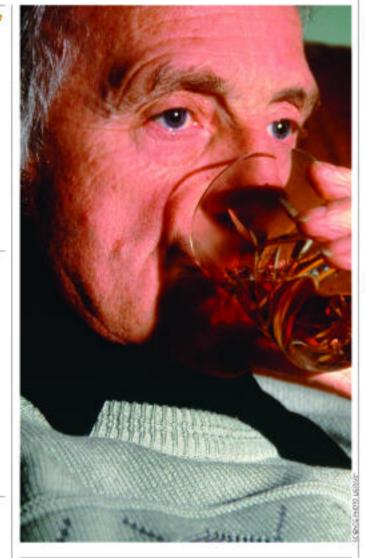
Lower recommended alcohol limits may be more appropriate for older patients with co-morbid physical and mental disorders and those taking anxiolytics, sedatives or hypnotics, or opiates.4 Encourage patients who drink alcohol to drink slowly - sip not gulp - and to make sure they have eaten first.

Older people should be advised to consider carefully whether they should drink at all if they drive, swim or use machinery.

#### Be aware of different risk factors in older people.

Bereavement, retirement, boredom, loneliness and depression are strongly associated with alcohol misuse in older people, compared with younger people. Chronic pain and restriction in daily activities may also precipitate substance

Older people who misuse prescription and over-the-counter medication such as analgesics and anxiolytics or hypnotics are at high risk of subsequently misusing alcohol.



### Opportunistic screening is invaluable.

All older patients presenting to primary care could be asked about substance use, so that you can do further screening if appropriate. In particular you should be vigilant in looking for significant changes in life circumstances, as this may help you to detect substance misuse at an early stage.

Initiating this conversation with the patient provides the chance for you to give credible, accessible and sensible messages to older people, their families and carers, who may feel stigmatised or be unaware of the consequences of substance use.

#### Alcohol misuse is commonly accompanied by other mental disorders.

In people with depression or anxiety, alcohol or other substances may be used as a way of self-medicating to reduce distress. Be alert for any evidence of self-harm, to prevent risk of suicide.

Alcohol misuse is known to be a contributory factor for dementia (alcoholrelated dementia). This dementia differs from Korsakoff's syndrome in that it affects global cognitive function and there may also be some degree of reversibility after two months of abstinence.4

Patients with concomitant mental health problems should be considered for referral to old age psychiatry services, for specialist

#### Older people may experience more physical complications.

Older patients are at risk of adverse physical effects of substance misuse - even with relatively modest levels of consumption - because of the physiological changes of ageing. Presentation may be non-specific, and many systems may be affected, including cardiovascular, gastrointestinal, neurological and respiratory.

Treatment of co-existing conditions is very important. Older substance misusers with physical complications will need support from secondary care substance misuse and old age psychiatry services, with GP input into care planning.

#### Don't feel nihilistic - older patients can improve with treatment.

A common misconception is that older substance misusers are difficult to treat. But treatment produces similar - or in some instances, better - results compared with younger people. Many older people are receptive to support if it is offered and is accessible.

Older people should be offered psychological and pharmacological treatment. There is scope to offer brief interventions in primary care, as well as an appraisal of the patient's motivation. Referral pathways to addiction services need to be well defined.

### Adjust treatment regimes in older

Pharmacological treatment for substance misuse should be initiated cautiously and monitored regularly in older people. Doses should be lower and more slowly titrated, and shorter-acting medications should be used. Remember to take account of other medications and any physical and mental co-

You should also have a lower threshold for inpatient admission for withdrawal in older people compared with younger patients.

Professor Ilana Crome is an honorary consultant addiction psychiatrist at South Staffordshire and Shropshire NHS Foundation Trust, and Emeritus Professor of addiction psychiatry at Keele University. Dr Tony Rao is a consultant old age psychiatrist and clinical academic group lead for dual diagnosis at South London and Maudsley NHS Foundation Trust, and visiting researcher at the Institute of Psychiatry, London

This article was produced in collaboration with the British Geriatrics Society. This topic will be covered at the British Geriatrics Society's Autumn Meeting, 28-30 November 2012, Harrogate, For more details and to register, go to basevents.org.

MORE ONLINE

After reading this article, go to pulsetoday.co.uk/tools-and-resources to download a copy of the Royal College of Psychiatrists' report - Our Invisible Addicts which offers advice on risk factors, assessment and treatment of addiction in older people.

### References

2 Blow PC. Substancy Abuse Among Older Adults (Treatment Improvement Protocol (PTP) Series 26). 1998. DRSS Publication No. (SMA) 98-3179. US Department of Health and Human-Services, Substance Abuse and Mental Health Services Administration, Center for Substance Abuse Treatment. 3 Crome IB, LiT-K, Rao R and Wu L/T. Alcohol limits in older people Addiction 2012;9:1541-3 4 Oslin D, Atkinson RM, Smith DM et al. Alcohol-related dementia: proposed clinical criteria. International Journal of Gerlatric Psychiatry, 1989:13:203-12 5 Lingford-Hughes A, Welch S, Peters L and Nutt D. BAP updated guidelines for the pharmacological management of substance abuse, harmful use, addiction and comorbidity: recommendations from BAPJournal of

Psychopharmacology 2012;26:899-952

Council Report 665. June 2011. Royal College of Psychiatrists.

### **PICTURE QUIZ**

### **Invasions and infestations**



The main symptom in this case is recent onset of intense itching in the buttock area. Examination reveals a distinctive rash on the patient's buttocks. Further enquiry reveals that she is well, has no other dermatological problems, and has just returned from a holiday in the Caribbean.

Look at the pictures and case histories below - can you work out what is causing the lesions in these five patients? Answers are at the bottom of the page.



These cases are taken from Acute Adult Dermatology - A Colour Handbook by Daniel Creamer, Jonathan Barker and Francisco A. Kerdal. ISBN 9781840761023 (Manson Publishing); available from: www.mansonpublishing.com/colour\_handbooks and all good booksellers priced £29.95



This homeless patient has multiple medical problems as he has been neglecting himself for some time. His main concern though is this itchy rash, which has been widespread on his body for some weeks.



This young girl has just returned from voluntary work in Africa. These itchy lesions appeared two days ago, within hours of her swimming in a lake. She is otherwise perfectly well.



This 40-year-old man presents with itching, soreness and excoriation in the pubic area, which has been present for a couple of weeks. While taking the history, you notice this odd lesion on his eyelid.



This teenage boy has just returned from a gap year in South America. A week or so ago he developed this itchy, pale lesion between his toes. Over the last few days, it has become painful, and looks secondarily infected.

### **ANSWERS**

o retaine pooster it necessary. secondary intection is present and a soldoidine leto evit : agesterno ely yliecigans self eff everner pinous not, eath aleman pappaging aut to suotestind saterishorisa Ехащиврой мир в двишарогорь with a dark centre develops Lycuser's trays, page a baje upgnje si upiuw top yoeld llews e si aldisiv ed yenn sent lie gliebini, alieneot aut Japun to 'sales' ou nuder the COLLEGE SEES DEEMED THE after which the female flea dies. released over a two week period, to the size of a pea. The eggs are namobde vari agreina bne golavab

Tunglesis
Tunglesis
Tunglists is a localised
inflammation of the slor caused
by inflammation with the familie
sand-flee, which is common in
flees and Central and South
America. The pregnant familie flee
ourmuse into the slor of the fleet
Cince embedded, the fleet's aggs

includes 5% permetrini cream or 0.5% matarnon lobon (aqueous scalp to all sivin surfaces, including scalp and feet, with attention to beard and eyebxows. Weah off seven days. For intested eyelashes, use white soft parallin circument, tree patient should launder clothing and badding and avoid sexual contact until the intestation is eraclicated. ♣ Public lice

Public lice are spread by sexual

Public lice are spread by sexual

ring public sever nits be visible

on the public shea, and bither may be
seen on the public skin. Blue-grey

resculpts on the lower abdoment

resculpts are also secondary to

bither, Public lice can also be found

bither, Public lice can also be found

on facial hay, including eyelasties

on facial hay, including eyelasties

afternament of other sexually

the sexual street of the sexual o

apatoid oiutuseus (wice per day immediate manadement is with abouteasearaly. The diegnosis to seven days petore resolving to seven days petore resolving Swimmer's iteh 
Swimmer's iteh 
Swimmer's iteh or ewearsh 
dernastist, is a form of outsneous 
many countries of the tropics 
and subtropics Swimmer's iteh 
and 
subtropics Swim 
The last of the 
The last on strait persist for five 
The last on send to persist for five 

The last on send to persist for five 

The last on send to persist for five 

The last on send to best to 

The last on 

The last o

ciothing and bedding must be washed at a high temperature to full the lice. Management is apueous cream containing the apueous cream containing the mentho can be scothing, Steroid mentho can be scothing, Steroid and crotambon cream is a useful and province against a supply and province and appears.

persegui 'suutes eigi ui stide jaavaa linspection of the clothing will involutions of forth acquire is allowed to peeck the emption of the sites of clothing seams. If it Despetit Isom yllesen anotherionse Examination reveals bites and toelgan-liss to angis aworls bris adwerph Alterian stranged aug. sunut aut no avere Allebedse suffund bealisteneg to antildmoo pleiged eug. Buildab in Bribbed petrajulisiv battimanan are asi Apog 'segreted deuting agebijdo see would less insesses which are ex-2 Body lice

diagnosis is usually made clinically immediate management is with cryotherapy to the leading end of the in front of the leading end of the track).

eu i Kep Jed sezjewijiw Mej e jo etex e te Guissexboxd Wilenbexg may occur. The track extends seeve Jejnojsey, Kitali Krev si ubiluw 'iquest snoulbidues 'per Kactilos purfocks. The typical lesion is a erit to toot entito elos entinetto Controlled ever to sets to Danot si znevgim evsel zudenatuD ARU metacerthos bee jake tack utnos jesista jesnama ittuos bra beaches in the Caribbean, Central beterimetrop no gniyl to gnistia Surview wou perindoe (filensh si dogs and cats. Human infection bettefini to sepect mort , sizne/inclid emotsolypnik, imnowident geb aut to evici vitneupert isomamnow/lood lemine to sevial entiritiw nisk eff. to noisevni mort Stiuses anergim evasi audenstu0 1 Cutaneous larva migrans



THE NATIONAL CONFERENCE FOR GENERAL PRACTICE | 30 APRIL - 1 MAY | BIRMINGHAM

### PULSE IS GOING LIVE AND WE WANT YOUR HELP

Pulse has reached a key moment in its 62-year history. Your magazine will be going live with a two-day conference for GPs and practice managers. The event will be taking place in Birmingham 30 April - 1 May 2013.

The Pulse Live team is putting the programme together and we want to get you involved in the process! Follow the link below and tell us how you want the event to look. Help us choose the topics and issues most relevant to you and your practice.



Our mission is to meet your needs - this is your chance to get involved and help shape the event.

Simply log on to pulse-live.co.uk and register your interest. You will be able to submit your suggestions as part of the registration form.

Your input will enable the event to focus on your key issues and concerns over the future of general practice, keeping you up to date in a wide range of conditions and arming you with the key business skills to run your practice.

www.pulse-live.co.uk

**Get Involved** 

### **Pulse Live Advisory Board**



Dr Clare Gerada, chair, RCGP



Professor Steve Field, chair, NHS Future Forum



Rick Stern, chief executive, NHS Alliance



Dr Nav Chana, deputy chair NAPC



Dr Sam Everington, GMC Council member



Or Richard Vautrey, GPC negotiator

Dr Mo Ali, GP, Harrow and national clinical commissioning lead, RCGP Centre for Commissioning, Dr Steve Brown, GP, Buckinghamshire; Dr Krishna Chaturvedi, GP, Essex, Dr Aghelo Fernandes, RCGP Centre for Commissioning, clinical commissioning champion and GP, Croydon; Dr Richard Fieldhouse, CEO of NASGP, Dr Keith Hopcroft, GP, Essex, and GP adviser to Pulse. Dr Nikita Kahani, GP registrar, co-chair, The Network and RCGP clinical commissioning champion; Dr Ravi Mene, secretary, Salford and Trafford LMC, Dr Phil Moore, deputy chair (clinical) and joint associate medical director, Kingston CCG; Dr David Russell, GP, Darlington, Bob Senior, head of medical services, RSM Tenor, Sheinaz Stansfield, practice manager, Gateshead; Dr Tony Stanton, former chief executive of Londonwide LMCs; Jose Tarnowski, practice manager, Somerset, Dr Melanie Wynne-Jones, GP, Stockport,

### Pulse Business & Commissioning

### Practice Business

### IN THIS ISSUE

### Writing a business plan to develop your premises TCPDN

Dr Mohamed Roshan advises on how to secure funding to upgrade or develop your surgery page 37

### **MORE ONLINE**

### pulsetoday.co.uk/ practice

### Maintaining your stake in a partnership

Lawyer Martha Maher looks to other professions for examples of ways a GP can protect their partnership in the event they feel pushed out

### Commissioning

### IN THIS ISSUE

### Ten tips for COPD commissioning

Dr Noel Baxter on how GP commissioners can improve care for patients with this respiratory disease page 39

### MORE ONLINE

### pulsetoday.co.uk/

#### COPD resources bundle

Go online to download the DH commissioning toolkit on measuring the prevalence of COPD and commissioning asthma services for adults

# Writing a business plan to develop your premises

Securing funding for building new premises or expanding your surgery is always a challenge - and particularly so when times are tight. Dr Mohamed Roshan offers a guide

GETTING FUNDING FROM YOUR PCT'S premises approval panel for all but essential development is a challenge, particularly in these cash-strapped times. Having said that, a sound business case that demonstrates a significant improvement in service and a well thought-out options appraisal will go a long way.

Gather background Information Your practice demographics are vital in making your case. Information on health needs in the area, deprivation, causes of morbidity and mortality will help the panel assess the need for new premises. Fortunately there are many relatively easy sources for this information. Area health profiles are available for most parts of the country. They will pick up on issues such as a need for improved sexual health services, for instance if the local teenage pregnancy rate is high. Other important sources include public health information and indices of social deprivation. Balanced scorecards for your practice will inform you of pressing social and health

If services are being moved into the practice, there's a case for extra rooms



While it is true that most GP premises need more room and could do with upgrading, the panel will be looking for substantive reasons to justify funding. Most PCTs, before CCGs took over under the shadow arrangements this year, had been carrying out surveys of GP premises and rating them under a number of headings.

Your business case is likely to be more favourably received if there were recognised deficiencies in your present premises. The assessment takes into account the surgery's physical condition, functional stability, service capacity, how it meets statutory requirements and even its energy performance. The case may already be clear from the premises survey if the existing premises are graded 'amber' or 'red'. If the assessment rating is 'green', the PCT does not perceive further development as a priority at this stage and your case will become harder to justify; but there have been instances where the initial assessment has overlooked existing flaws. It will be up to you to identify and highlight these so the rating can be amended.

### Look for opportunities to support your CCG

One of the most important goals for the new CCG is being able to meet QIPP targets. If there are issues with your premises that impact on emergency admissions, outpatient referrals or A&E attendance, these should be highlighted. Now that services are being moved out of secondary care, clinics for ECGs, spirometry, some minor surgery or an enhanced diabetes service are considered more essential. If there is a need for more training practices in your area, this would be worth pursuing with the deanery as training requires more consulting rooms.

While it is partly true that highlighting areas of poor performance may demonstrate the need for better premises, it is also essential that you can demonstrate your commitment to clinical quality and safety. Improvement in performance, especially against targets discussed in your annual quality reviews, is important. The PCT panel will be impressed if there have been improvements in access and patient satisfaction and particularly in the provision of enhanced services that are nationally mandated. This commitment to improving services will help convince the panel that further premises improvements will lead to better clinical outcomes.

### 38

### **PULSEBUSINESS & COMMISSIONING**

### Build a business plan The five essential areas to

The five essential areas to include in the business plan are:

- a room plan
- an appraisal of your options
- a patient consultation
- a project plan
- a risk management plan.

#### Room plan

This is a complex area, whether you are proposing getting an extension or brand-new premises. A projected list size is essential. Just as important is an estimate of the workload generated by your patients. A good idea of consultation rates and demand is needed. An inner-city practice that can demonstrate a high demand will be able to make a case for more rooms more easily than one where demand is average.

A need for training practices may sway the PCT to agree to more rooms than are usually required for a certain list size. Do not forget to include rooms for other purposes such as therapists, health visitors and patient interviews.

#### Options appraisal

Apart from the financial details, this is the most important part of your business plan and you are well advised to work with local business developers and your PCF premises manager on this. If you are proposing brandnew premises, the panel will need to know you have considered alternatives such as refurbishing or extending your present site. You will also need to have considered building a new surgery on the existing land versus moving to a new site. In many cases it might

be that the existing site does not allow for further extension, or there may be a new housing development nearby where the need for a new surgery can be demonstrated.

#### Patient consultation

Having a patient participation group (PPG) is extremely beneficial to your application. Ideally you will have worked with the group and come to an agreement on the need for better premises. Many practices find PPGs to be a necessary chore, but I have found them a great source of wisdom and support.

Many members are involved in local networks and provide excellent feedback on the need for better services and indeed examples of good work done in other disciplines that may be transferable to healthcare. Some have even directed the practice to sources of funding such as local grants.

### **PULSE** Learning

### **CPD** hours

Go online to complete this CPD module for a suggested 1 credit. This module will be available free to all members of Pulse Learning until \$1 October > pulse-tearning.co.uk

#### Project plan

No premises business case would be complete without projected milestones and timelines for the construction project. Having a starting date and including information on timings for planning approval, building regulations, land acquisition and lead times for your building contractors is essential – not just for your business case but for planning your services during the new build. A plan to 'decant' into temporary accommodation will also need to be considered.

### Risk management plan

Most GPs are used to the idea of 'making things happen' and see risk as a necessary part of everyday life. Finding ways to mitigate such risk is usually instinctive and we are not used to writing risk-management plans.

The plan usually takes the form of a table with columns highlighting the risk, the likelihood of that event and the seriousness of the event should it occur. Another couple of columns will then be needed to show what you have already done or are planning to do to address this risk.

An example of a risk may be that local stakeholders may not be engaged. Actions might include organising stakeholder meetings with patient groups, local residents and councillors. Not doing this may prevent you obtaining planning permission.

### Get third party support to make the financial case

Unless you are an expert in financial projections, this area will need external input from your financial manager, accountant and local developers. It is essential basic costs such as land acquisition, construction, VAT, consultant costs for architects, project management and planning applications are highlighted. Remember to include contingency funds.

Plans for additional income such as renting space to local pharmacies should be built in. These affect the notional rent payable and influence the loan-to-value ratio. Many lenders work on a multiple of notional rent to value premises and take the extra rental income as part of this. As the multiple is generally 14-16 times the rental value, the extra income influences greatly the amount loaned.

If you are working on a third-party developer scheme, it is likely that the financial work-up will be done for you. You will still need to work out the viability of your project. Fund lenders will need to see your practice accounts, projected profits and cash flow for at least three years from the time of the new build.

Most practices aim to increase their list when considering new premises. Any such projections, including increased staff costs, service charges and increase in practice income need to be detailed.

Above all, remain positive and accept that business case approval moves slowly. Have your plan looked at by trusted colleagues with dispassionate eyes. Remember that as hard as it is, the business case is only the beginning of the really complex work that will follow.

Dr Mohamed Roshan is chief executive of GP provider company LLR PCL, which provides business support to GPs in Leicester, and a GP in the city.

### **Medical Store**

Providing you with the widest range of medical goods & services



### Welch Allyn 3.5V Elite Diagnostic Set with

Welch Allyn's Coaxial Ophthalmoscope allows easier entry into the eye, a large field of view and reduced glare. The Diagnostic Otoscope combines fibre optics and a wide-angle viewing lens for easy examinations.

### 3.5V Coaxial Ophthalmoscope Head:

- Halogen HPX bulb gives 30% more light than halogen for truer tissue colour
- Six apertures: small, medium, large, spot, target, slit and cobalt blue

### 3.5V Diagnostic Otoscope Head:

- Fibre optic with HPX bulb for truer tissue colour
- 2.5 x magnification
   Invultibilities part for
- Insufflation port for pneumatic dioscopy

Supplied with a C-Cell handle

Now £276.00 Includes WAT Was £179.40 Code PW5331



### Keeler 3.6V Standard Diagnostic Set

Keeler's Standard Diagnostic set benefits from additional features which will enhance your examinations, and is perfect for ward or GP use.

### Set Contents

- Standard Otoscope head with 2.5 x magnifying lens
- Standard Ophthalmoscope head with features to enhance you examination
- Slimline handle with 3.6V lithium battery last approximately
   I wask without rechanging
- 1 week without recharging
   Insufflation port converter
- Replacement bulbs
- S Disposible specula
- \*Charger must be purchased separately

Now £257.40 Includes VAT Was £396.00 Code PW57544



### KaWe EUROLIGHT® Fibre Optic 30 Otoscope

The EUROLIGHT F.O. Otoscope has excellent quality and high durability. The fibre optics produce bright illumination which can be regulated via the rheostat.

- Automatic di c closure
- Bright, white high quality 2.5V Xenon bulb
- Light intensity is easy regulated by means of the rheostat
- 3x lens magnification
- Handle can take either C-Cell batteries or
- Kalive Type C rechargeable batteries
- Supplied with zippered bag with 20
- disposable ear tips (10x2.5mm and 10x4.0mm)

   Can be charged with the MedCharge 4000 when a KaWe techargeable battery is used

Now £120.40 Includes WAT Was £185.22 Code PW57640



### October Special - 20% off ALL Otoscopes and Ophthalmoscopes

All single Otoscopes, Ophthalmoscopes and complete Diagnostic sets - Quote 'October Special' when ordering

### How to order

Call **0800 212 855** E-mail sales@pulsemedicalstore.co.uk Online www.pulsemedicalstore.co.uk (To find more products and offers)

Order now Free delivery on orders over £100

### **PULSEBUSINESS & COMMISSIONING**

GP COMMISSIONERS are not the only health professionals managing care for people living with COPD, but they may find themselves in a unique position to improve outcomes for these patients. Challenges can also become opportunities to provide more patientcentred care, and create value in service provision for what is quite a common longterm condition. Around 900,000 people have diagnosed COPD in the UK and an estimated two million people have COPD that remains undiagnosed.

The following 10 tips for commissioners aim to minimise the impact and cost of the disease. More detailed advice on commissioning COPD services is now available in the DH respiratory team's commissioning toolkit, including detailed specifications on four key areas of the COPD pathway and a costing tool.4(Download this online at pulsetoday.co.uk/commissioning.)

### Know your mortality and budget spend

The Respiratory Atlas of Variation can help commissioners compare key performance areas for COPD and consider where improvements can be made.4 Domain 1 of the NHS Outcomes Framework requires us to commission to reduce premature mortality from COPD. Using around 5% of your respiratory budget differently now can help reduce premature respiratory mortality in the long run.

Consider which interventions increase life expectancy in COPD: smoking cessation as treatment; long-term oxygen therapy for hypoxic patients; pulmonary rehabilitation completed after a hospital admission for exacerbation.

What is your respiratory medicine spending as a proportion of your total spend? Do you have a responsible respiratory prescribing policy? Avoid waste - for example by ensuring every pressurised measured-dose inhaler (pMDI) is prescribed with a spacer to ensure optimal efficacy and making sure your health professionals know when and how to prescribe inhalers.

### Be aware of what patients need and how long care takes

Reviewing the length of hospital stay is important, as this may vary, and could in the long run affect what you spend. Not every case is the same, so understanding the causes of variance for COPD is also important - are there some distinct patient 'archetypes' who need particular services? These archetypes might include patients with severe mental illness, minority and ethnic groups with particularly high prevalence of smoking, and also workforces with a large prevalence of smokers or who are or have been exposed to harmful dust. There may be a case in your locality for looking beyond practice lists and hospital attenders to the local population for people with current undiagnosed COPD or future risk of it.

#### Monitor the prevalence of smoking among COPD and asthma patients

A 1% higher practice smoking prevalence leads to a 1% higher rate of admissions, so reducing smoking prevalence in patients on COPD and asthma registers will help keep costs down. At the moment, few CCGs will know the current prevalence of smoking in their locality. Getting a sense of the scale of this problem is important. Agree in year one to record and share your smoking prevalence data in COPD and asthma, and then set a benchmark for an improved uptake of evidence-based stop-smoking treatment and a reduction of smoking in these conditions in year two. Before prescribing any new inhaler



### Ten tips for commissioning **COPD** care

Dr Noel Baxter offers a step-by-step guide to evidence-based commissioning for this respiratory condition

ensure that evidence-based stop-smoking support has been offered.

#### Make sure GPs and other professionals who work with COPD patients receive training on smoking cessation

Having GPs who can readily give good advice on how to stop smoking will not only help reduce future COPD cases, it will also reduce admissions from COPD and asthma registers. A quick, easy way this can be achieved is by asking GPs to complete an online Very Brief Advice on Smoking training module from the National Centre for Smoking Cessation and Treatment within the next year.4

Set targets for the number of COPD patients completing pulmonary rehabilitation

Pulmonary rehabilitation is one of the

### **PULSE** Learning

this CPD module for Go online to complete a suggested 1 credit. This module will be available free to members of Pulse Learning until 31 October

pulse-learning.co.uk

most effective ways that people with COPD can cope with their breathlessness, and also get fitter. But it is crucial that people who are referred go on to complete the course of pulmonary rehabilitation. Current completion rates average around 50%. Consider enhancing your pulmonary rehabilitation service with a dedicated psychologist. Emerging evidence suggests this improves completion rates.

As with tackling smoking prevalence on COPD and asthma registers, use year one to record and report the proportion of people with diagnosed COPD who have Medical Research Centre breathlessness scores of three, four and five, who are therefore eligible for pulmonary rehabilitation. This is likely to be 40% of your practice COPD register (see the IMPRESS guide to pulmonary rehabilitation for further advice).4

Once that group of patients has been stablished, you can set a benchmark for year two for completers of pulmonary rehabilitation in this population. When a patient is fast-tracked to pulmonary rehabilitation after an exacerbation, the number needed to treat is four to avoid an admission and six to save a life.

Use patient discharge bundles

The COPD discharge care bundle is a short list of evidence-based practices that should be implemented before discharge for all patients who have been admitted with acute exacerbations of COPD. It is based on a review of national guidelines and other relevant literature, expert opinion and consultation with patients. The bundle is being adopted in hospitals across the UK and

can be accessed online. COPD admissions are preventable if the patient has better care co-ordination and access to good advice that can help them improve self-management. Providing patients with good discharge bundles will help reduce emergency admission. Incentivise hospitals to provide this service through a COUIN payment or your community respiratory provider by working with respiratory specialists. Two weeks after discharge is a good time for your practice COPD lead to review what happened and what interventions may help prevent a future admission.

### Set up a smoking cessation **CQUIN** payment that includes mental health providers

Stopping smoking is one of the key ways to improve respiratory health, but stopping smoking can be very difficult, and including mental health providers can be an effective way to make sure those giving up have access to sufficient support. Quit-smoking CQUIN payments can include incentives to support staff to stop smoking too. Severe mental health patients smoke 42% of all the tobacco smoked in England and on average die 16-29% sooner than the rest of the population.

### Have a prescribing team working with stakeholders across the respiratory pathway

A responsible respiratory prescribing team working and listening to stakeholders across the respiratory pathway is very important. Such a team would make sure that all healthcare professionals prescribing and dispensing inhalers do it for the right people in the right way at the right time - and better than it is done presently.

### Ensure good-quality service for oxygen therapy and pulmonary rehabilitation

Along with stopping smoking, long-term oxygen therapy and pulmonary rehabilitation are the two interventions that may improve survival rate in people with COPD. Ensuring suitable services for assessment and provision of these, possibly in collaboration with other CCGs, can help. Commission services where clinical staff work across different elements of the COPD pathway. An oxygen assessment can include a stopsmoking intervention, a safety at home check, an inhaler technique demonstration and a phone call to a GP, specialist or social care to enhance and join up the patient's care.

Collaborate where possible Collaborating, for example with social care and end-of-life programmes such as Co-ordinate My Care, can help patients play a major role in getting the care they need. Working with thirdsector organisations such as the British Lung Foundation (BLF) can help make sure COPD patients get good quality treatment. The BLF user representative training programme can provide COPD commissioners with the patient and carer expertise they need to make services that patients will appreciate.

Dr Noel Baxter is co-lead of the NHS London respiratory team and a GP in Southwark, south London

### References

1 Healthcare Commission. Clearing the air. 2006. tinyurl.

com/sdrazer 2 DH toolkit for commissioning CDPD care, 2012, timpurl.

3 Respiratory Atlas of Variation rightcare.nhs.uk/index.

php/atlas/respiratorydisease/ 4 NCSCT: resetted alrivba

5 IMPRESS, 2011, tiny/url.com/9m722xa

6 capdcarebundle.com

7 Co-ordinate my Care video vimeo.com/40524583



### **Business**Seminars

# Successful practice management 2012

### Thursday 29 November, Birmingham

Develop the skills and the strategy to ensure your practice is standing on solid financial ground

### In just one day, you will learn how to:

- Protect your income and ensure you don't lose out in QOF changes.
- Face tough decisions on staffing and structure
- Set up and maintain a good relationship with your CCG
- Stay ahead of changes to contracts and patient care models

### Hear from experts with real experience at the coalface of general practice:

**Dr Charles Zuckerman** GP and medical secretary at Birmingham LMC **Dr Peter Patel** Chair of South Birmingham Commissioners Local Network **Dr Jeff Stoker** GP partner, The Bermuda Practice, Hampshire

### **Book Now**

Register today at www.pulse-seminars.com t 020 7332 2934





### **PULSESERVICES** RECRUITMENT

Contact

Cliff Brown

Advertisement executive 020 7332 2924

For a quote send adverts to: clifford.brown@briefingmedia.com Rates

£18.00 - £26.00 per single column centimetre. Colour rates available on request

Issue date/Copy deadline

Publication date Wednesday. Booking deadline Thursday 4pm preceeding publication date. Copy deadline Friday noon preceeding publication date

By post

Briefing Media 3rd Floor, Mermaid House Puddle Dock London, EC4V 3DB

Website

pulsetoday.co.uk

### DOCTORS/GPS REQUIRED

### Wheatfield Surgery Part-time Partner

We are looking for a part-time partner as part of a job share. Working 4 sessions over 2 days covering Monday plus either Tuesday or Wednesday. We are interested in an enthusiastic GP to join our busy and friendly practice team.

- Long established 7 Partner practice (currently 6 % wte)
- List size 13.500
- Purpose built leased premises
- Fully computerised (Synergy)
- High QoF achievers
- 7 week annual leave includes 1 week study leave (pro rata)
- 3.5 Practice nurses, including nurse prescribers and 2 HCA
- On site counsellor, midwife, 100hr pharmacy
- Actively involved in CCG.
- Excellent road links, easy to access close to junction 11 M1

Informal enquires and visits welcome.

Please apply in writing with CV to: Dr Tina Archdeacon, Wheatfield Surgery, 60 Wheatfield Road, Luton, LU4 0TR. Tel: 01582 601116 or email tarchdeacon@doctors.org.uk

Closing date: 14th November 2012

### Staffordshire Salaried GP

Friendly five Doctor, well managed practice situated in the attractive market town of Leek in Staffordshire, looking to employ a 5/6 session (negotiable) Salaried GP for twelve months with a view to partnership.

- Full complement of primary care staff

- 8,200 parients 4 GP WTE GMS InPS Vision system

- Paperlight
  High Q&OF achievement
  Actively involved in CCG
  Well established training practice
  No OOH commitment

Please apply in writing with CV to: Mrs Maria Malkin Health Centre Manager Leek Health Centre Fountain Street Leek Staffordshire ST13 6JB Tel 01538 398658

Closing date: Friday 9th November 2012

### NEWPORT, SOUTH WALES

We are looking for a full time partner from Jan 2013 initially salaried for 6 months. Friendly City Practice High QOF achievement Well organized practice with excellent management, nursing & administrative support More details on request from: Practice Manager, Bryngwyn Surgery 4 & 6 Bryngwyn Road Newport, NP20 4JS T: 01633 263463 Sandra.bogue@gp-w93046.wales.nhs.uk Closing date 30 10 2012

### 3-6 month FT/PT Locum GP Required ASAP

to work in a well established 5 partner training practice.

- 12000 patients
- High OOF achievers
- Enthusiastic, friendly team EMIS LV

If you are interested in this work please telephone or send you CV and covering letter to; Miss A Norfolk or Mrs Frances Rance,

Amwell Street Surgery, 19 Amwell Street, Hoddesdon, Herts, EN11 8TS

or email: amwell.surgery@nhs.net

### SALARIED GP

Due to the retirement of a partner, a vacancy has arisen at Park Medical Practice, St. Anne's on Sea, Lancashire.

We are looking for an enthusiastic GP to join our busy. friendly practice. Initially 4 sessions per week with a view to increasing to full time and eventual partnership.

- List size 6,100
- High QOF achievers
- Emis Web
- Long established training practice
- Modern purpose build premises
- GMS practice
- Clinical support team includes Practices Nurses and Health Care Assistant
- Happy and enthusiastic admin team

Please send CV and covering letter to Practice Manager, Park Medical Practice, St. Anne's Health Centre, Durham Avenue, St. Anne's on Sea. FY8 2EP. Closing date: 9th November 2012

### SALARIED GP with a view to PARTNERSHIP

FAVERSHAM, KENT

Due to retirement of our Senior Partner we are looking for a Part Time or Full Time GP [6 or 8 sessions) to join our forward looking. enthusiastic team from July 2013.

We are a long-established GMS practice of 4 partners (3 wte) in a pleasant. semi-rural historic market town, working from a purpose built Health Centre. We have a list size of 6,200 with high QOF achievements.

If you would like to enjoy working in a friendly and committed environment, find out more by contacting:

Ann Richardson, Practice Manager, Dr Curry & Partners, Faversham Health Centre, Bank Street, Faversham, Kent. ME13 8PR.

Tel: 01796 562004, Email: annrichardson@nhs.net

Practice Website: www.dicurryandpartners.nhs.uk

Interviews will be held in Dec 2012-Jan 2013 period

### SALARIED GENERAL PRACTITIONER VACANCY

Up to 3 sessions a week Bevan Healthcare CIC - Bradford

At Bevan House we provide sensitive and responsive Primary Care services for people who are homeless, asylum seekers, refugees and hard to reach groups.

If you want to find out more about this innovative and successful service, we would love to hear from you. Please contact our Practice Business Manager, Lisa Jones-Tinsley on 01274 323764 or by e-mail at: lisa.jones-tinsley@bradford.nhs.uk

> Closing date for applications is 12.00 Monday 12th November 2012.

### SALARIED GP

Hodnet Medical Centre in North Shropshire invites applications for the position of Salaried GP. 4 sessions per week plus holiday cover. We are a 2 partner rural dispensing practice, shortly migrating to EMIS Web, and committed to delivering high quality care.

Key requirements for the post are full GMC registration, and inclusion on the GP register and PCT performers list.

Applications in writing please to Mrs C Charlesworth, Practice Manager, Hodnet Medical Centre, Hodnet, Shropshire, TF9 3NF. Closing date 30th November 2012.

### Associate Partners

Ridgacre Medical Centres www.ridgacremedicalcentres.com is a highly regarded group of GP surgeries based in the Quinton and Nechells areas of Birmingham offering a comprehensive range of medical services.

We wish to recruit two enthusiastic and motivated GPs to join our growing organisation as Associate Partners. These are full time roles although part time working could be considered for the right candidate. The roles will mainly be based at our Nechells practice and start dates can be mutually agreed.

#### About us:

6 Partners and over 50 staff based in 3 sites.

PMS. APMS contracts with additional provider and enhanced services

Special interest in substance misuse with additional contracts in this area

Training & teaching practice

Provide services to Birmingham and Solihull PCT cluster -QOF assessor and appraisers

Provide services to the NHS Revalidation Support Team

SystmOne clinical system Near Maximum QoF Achievement

List Size - 12.500 patients

No Out of Hours requirement

### We are looking for someone who:

Has enthusiasm, energy and commitment towards the growth and development of the practices

Shares our commitment in providing high quality patient care

Remuneration to be negotiated according to contribution agreed and will be a fixed-share arrangement.

Apply with your CV and covering letter to Ian Middlemiss, Business Manager

Ridgacre Medical Centres, 83 Ridgacre Road, Quinton, Birmingham, B32 2TJ or via email to ian middlemiss@nhs.net You can also call Ian on 0121 423 5028 for more information or for an informal discussion.

Closing date for applications is 21st October 2012.

#### SALARIED GP REQUIRED (POSSIBLE FUTURE PARTNERSHIP) FOR SOUTH EAST LONDON PRACTICE CLOSE TO THE THAMES.

We are a well established practice

with 6000 plus patients occupying brand new state of the art premises. looking for a committed enthusiastic dector.

No out of hours

Supportive friendly administration team

We welcome a doctor who specializes in obstetrics, gynaecology and sexual health For informal discussion and further details please contact:

Dr Y Lefeuvre 020 8854 0356

yannlefeuvre@nhs.net Closing date: 11 November 2012

This busy inner city practice is looking for 2 Part time or 1 full time highly motivated and enthusiastic Salaried GP to join our existing team.

- Emis Web Clinical system
- GMS Practice with approximately 4000 patients
- High QOF achievement
- Actively engaged in commissioning
- Situated in newly built multi-storey health
- Salary according to experience

Please apply by email to karen.bliss@nhs.net.

### 42 PULSESERVICES RECRUITMENT

### DOCTORS/GPS REQUIRED

#### PARTNER GP AND SALARIED GP VACANCY NORTH HOUSE SURGERY RIPON, NORTH YORKSHIRE

As a result of a retirement and the continued expansion of our clinical team, we are looking to recruit an enthusiastic and highly motivated partner and a salaried GP to join our friendly innovative PMS training practice.

The successful candidate will be team orientated, committed to clinical excellence, open to change and have a strong desire to develop the practice further.

- 5 to 9 sessions
- 4 Partners (3.5 FTE) & 4 Salaried GPs (2.5 FTE)
- List size 9.300
- Single site owned by the Partners
- Full nursing support team
- Active Training Practice with Registrars, F2s and Medical Students in training
- High Clinical and non clinical QOF scores
- EMIS LV (moving to EMIS Web)
- Local Community Hospital

If you feel that you have the motivation and commitment to help take our Practice forward, please visit www.northhousesurgery.co.uk to download our information pack. Please email your cv with a covering letter to nigel.peacock@gp-b82008.nhs.uk

Closing date for applications: 31st October 2012

For any further assistance, please contact Nigel Peacock, Business Manager on 01765 690666 Ext 203 or email nigel.peacock@gp-b82008.nhs.uk

### Downlands Medical Centre, Polegate, East Sussex Full-time Partner wanted from 1st May 2013.

Due to the retirement of one of the Partners, this long established very friendly Practice situated in Polegate just outside Eastbourne. East Sussex is looking for an enthusiastic motivated GP to join 5 other Partners.

We are a GMS Practice. Practice population 10,300. We are paper light using Vision:

We have a full Practice health team centred in Polegate with a branch Surgery in Willingdon. We have very high QOF achievements.

Above average earnings and offer 8 sessions per week. No Capital Requirements

We are on the edge of the South Downs National Park and are 4 miles away from Eastbourne beach and yachting marina.

Applications in writing with CV to Mrs Andie Piper, Practice Manager, Downlands Medical Centre, 77 The High Street, Polegate, East Sussex BN26 6AB or andie.piper@nhs.net. If you would like to arrange an informal visit or require further information please emailus or ring 01323-482323.

### London Road Surgery, Canterbury, Kent

### Part/Full time Salaried GP Required

We are looking for an enthusiastic and highly motivated Salaried GP to join our Practice with immediate start.

- · GMS practice using INPS Vision 4,300 list size
- Actively engaged in commissioning
- High QOF points achieved
- Friendly, efficient, patient-centred team

Salary according to experience.

The Practice is based in the Cathedral City of Canterbury with good links to London and the Continent.

Please apply in writing with CV to: Mrs Karen Masters, Practice Manager 49 London Road, Canterbury, Kent CT2 8SG Telephone: 01227 463128

### BEDFORD

SALARIED/Long term LOCUM GP's Required (hrs Flexible) For friendly training APMS practice (11,800pts) and Nurse led NHS Walk-in-Centre

ideally to start January 2012.

Please contact: Sam Paul, Practice Manager, Putnoe Medical Centre. Tel: 01234 319990, email: sam.paul@nhs.net



### Kingswood Surgery, Harrogate, North Yorkshire GP PARTNER

Due to the Senior Partners retirement, our happy, friendly, efficient training practice seeks a motivated and enthusiastic full time (8 sessions) GP to join the remaining 3 full-time

#### We offer:

- 4 Partner GMS practice, 7000 patients
- · Consistently very high QOF achievement
- · Modern, purpose built premises in leafy, suburb near the Harrogate Stray
- Mixed population, slight bias towards the elderly
- SystemOne computer system, paperlight.
- 3-strong specialist practice nursing team.
- Training practice for GP Registrar and FY2s

Salary negotiable for the right candidate. Planned start date April 2013.

Closing date for applications: 24 October 2012

Please request an information pack. Applications should be submitted on the application form provided, with CV and covering letter . Phone 01423 887733 and ask for Rachel Simpson, Practice Manager, or email rachel.simpson@gp-b82014.nhs.uk Kingswood Surgery, 14 Wetherby Road, Harrogate, HG2 7SA.

### STAR LANE MEDICAL CENTRE Training Practice

### SALARIED GP

Star Lane Medical Centre is looking to recruit a motivated, forward thinking salaried GP for 8 sessions per week to join our existing 8 doctor team.

The successful candidate will be a committed team player who will take a full and active role in providing excellent patient

We are a very busy training practice situated in East London delivering a wide range of services and care to our patients.

- · Training Practice
- · PMS Practice
- List size 13,000
- · High OOF
- · Consortium member for Practice Based Commissioning
- · Experienced nursing team
- · Experienced first class management and administration team

To apply please send a current CV and written letter to:

Mrs Irene Glover, Practice Manager Star Lane Medical Centre 121 Star Lane, London E16 4QH

#### Salaried GP Up to 6 sessions per week Dr Bateson and Partners Grassendale Medical Practice 23 Darby Road L19 9BP

We are looking for an enthusiastic, highly motivated doctor to join our successful, high achieving suburban practice.

Start date: Beginning of January 2013 List size: 8,200 Three partners and two salaried GP's Emis LV clinical system Medical Student Teaching Minor Surgery

Please send C.V and covering letter to address above or email to: tracy.fagan@livgp.nhs.uk Closing date: 31st October 2012

### HARLEY STREET DOCTORS LTD.

Doctors required UK-wide for mobile insurance medicals, especially in the following areas:

London, Bournemouth, Southend, Chelmsford, Reading, Southampton, Leics., Lincs., Cambs., Herts., Dorset, Dundee, Aberdeen & Dublin

Please email your CV to: peter@harleystreetgroup.co.uk or call on 020 7224 0030

### GP Salaried position with view to partnership

The Practice is looking for an enthusiastic, highly motivated GP to join our friendly rural dispensing practice in the beautiful Vale of Belvoir. The practice has five thousand patients is fully computerised and scores highly in QOF and patient surveys. The vacancy is for a full time and part time General Practitioner.

- · Emis clinical system moving to System One
- · PMS practice
- · Leicester Medical School Training Practice
- · No OOH commitment
- · Good Schools within the local area

For more information or to arrange an informal visit

Contact Lisa Wild Practice Manager Please apply in writing with your CV by 31st October 2012

Main surgery:

The Welby Practice Walford Close Bottesford Nottinghamshire NG13 0AN

Direct line to Practice Manager 01949 845366 Email: fisa.wild@lpct.nhs.uk

### WHITEHALL MEDICAL PRACTICE

#### PARTNER OR SALARIED GP VACANCY

We are a busy, friendly, high QOF achieving training practice looking for a replacement for our retiring partner.

- · 14100 patients
- Purpose built leased premises (2000)
- · Medical Officers for Rugby School
- . Training practice (registrar and undergraduate)
- . Full complement of staff including Nurse Practitioner and Healthcare Assistant
- · Excellent road and rail links

The practice is looking for a friendly and enthusiastic GP to join our team to offer a high standard of care. Interested in all aspects of general practice to work six sessions per week. We are willing to wait for the right candidate.

Informal enquiries/visits are welcome.

Please send covering letter with full CV to Mrs Wendy Jennings, Whitehall Medical Practice, Morton Gardens, Rugby, CV21 3AQ or via email wendyjennings@nhs.net telephone: 01788 545350 website: www.whitehallmed.co.uk

Closing date for applications: 31st October 2012

### SALARIED GP

### (with a Potential Partnership Opportunity) Up to 9 Sessions per week

We are looking for an enthusiastic GP to join our busy friendly Rural GMS Practice from December 2012.

- 2 GP partners and 1 Salaried GP (3 WTE). (with a view to becoming 4 Partner Practice)
- Friendly Experienced Practice Nurses (1 Prescribing). Health Care Assistant and Admin Support List Size 4000
- One Main Surgery and 2 Outer Island Branches with visiting Surgeries. . VISION -Paper light
- No OOH Commitment . High QOF Achiever

As a key member of the team you will be innovative and a flexible team player. Salary negotiable depending on experience

Enquires Welcome, Contact Dr Chimene Taylor or Dr Marjolein Van Schayk - Partners

Letters of application and CV to: Mrs Melanie Miller - Practice Manager Heilandi Practice Scapa Crescent Kirkwall, Orkney KW15.18L

Tel 01856 872388 - Email ork-hb.heilendi@nhs.net

### LOCUM AGENCIES



### dr-locums Earn £1000° per day

Recruiting across the UK :-

London \* Sussex \* Essex \* Suffolk \* Midlands \* North England \* Wales

Walk in Centres

Out of Hours

Prisons (RCGP1 trained)

**GP** surgeries

Call 020 7498 7999 gp@drlocums.com

### Cimarron

### **URGENTLY REQUIRED**

Primary Care and Substance Misuse GPs required for prison work in; Chelmsford, Manchester, Peterborough and Middlesex

Contact us today and see the Difference! Phone 01206 174174 Email: enquiries@cimarron-uk.com

### Recruitment & Employment

### DOCTORS/GPS REQUIRED



**Doctors required UK-Wide** for insurance medicals.



is growing. Join our panel of doctors who provide nsurance Medicals.

 Adhoc or sessional work o Training provided Excellent remuneration • Full administrative support

info@dclife.co.uk Tel: 0845 140 3000

### **HSC Professional**

Consultants to regulated providers

- > Guide to Regulation and Inspection
- > Seminars at your Practice
- > Email updates, telephone support

www.hsc-prof.com 07866 605545

### COURSES/CONFERENCES



2nd - 9th February 2013

Oman is an explic and beguing destination. Though historically one of the most important trading ports on the Arabian Peninsular and the centre of the East African Slave Trade, Oman's Interior, its mountains and valleys, published forts, sand dunes and most of all its relayed desert culture has remained

Join us on a week of discovery as we enjoy the magnificent Arab welcome from the Shangri-La 9th hotel with its wonderful restaurants and bers, beaches, stunning conditreefs, diving school and turtle sanctuary - all set in 124 acres of dramatic landscape, encompassing both the beauty of the sea and the eachy terrain protecting it. Enjoy an overnight trip in the desert and even an evening of Bellet at the spectacular Muscat Opera house. Combine all this with our excellent academic programme and you will see why. Oman is a perfect winter destination for Conference Plus.

#### CONFERENCES TO COME:

ACADEMIC FACULTY

Dr. Joel Barid - Bheamatology Dr. Barus Potal - Cardiology Hr Barth Inchesi Nejad - Ortho Hre Sally Wakker - Ophthabate

Engandesia & Badrare Pera & The Amazina

29th Phys. 112 Acres 2013 12th - 26th Cutaber 2212



SOOK ONLINE AT: www.conferenceplus.co.uk OR EMAIL: info@conferenceplus.co.uk Tel: 01923 859363 Fax: 01923 469363

**MABTA** 

### JOINT EXAMINATION & INJECTION COURSE

24 NOVEMBER 2012 BARTS HEALTH TRUST, London Run by Head of Clinical Rheumatology

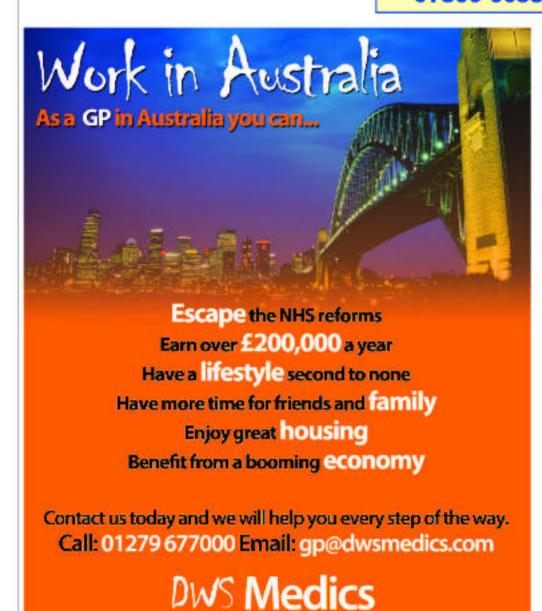
'Equipping GPs to confidently diagnose and inject' www.handsonskills.com

### PREMISES

RELEASE YOUR SURGERY EQUITY DEVELOP YOUR NEW SURGERY Medical Centre Developments Ltd

> We are specialist developers and funders. Talk to us about your requirements.

Control Christopher Hobden 54 Weymorth Street, Lundon W1G 6NU 620 7925 5642 — Email: joznachnaffmedharleentres evuk newsmodicalcontresor.uk





### Are you considering a lifestyle change? Practise as a GP in rural Western Australia.

Rural Health West is the leading rural workforce agency in Western Australia.

Come meet the experts who can answer your questions about working as a rural general practitioner in Western Australia, We will be visiting London and Manchester in October 2012.

Email for information or to book a personal appointment and quote 'PULSE' in the subject line.

E recruit@ruralhealthselect.com.au

T +61 8 6389 4500

W www.ruralhealthselect.com.au



### apulsetoday The best of what's online this week at pulsetoday.co.uk

EDITOR'S CHOICE

### How to have it all as a GP and mum

Over the past 10 years, Dr Vicky Blackburn has learned to juggle a busy GP partnership with being a mother of three. How?

Accepting that you cannot be all things to all people is an important lesson to learn.

Pick your husband well. My husband is a non-medic but accepts that my career, as a GP partner, takes priority. Another GP or medic can empathise with your responsibilities and even update you on the latest thesis on CKD over supper, but having similar responsibilities

can cause friction.

Pick your practice well. Working in a small practice suits me as I like to feel I have some knowledge of the patients. Who is really ill? Palliative? Bereaved? Weird? In a large practice with more patients, it is not always possible to share this knowledge with everyone, particularly if the practice operates named patient lists. There are benefits in having more GPs around to cover sickness, and there are more GPs to ask if you are uncertain of something.

Pick your staff well. Have



Dr Vicky Blackburn has learnt to say yes

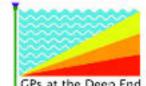
robust interview processes and never take on anyone permanently without a six or 12 month get-out clause - it's fairer for everyone.

Learn to say yes. Say yes to study leave, even if it's inconvenient as you have to get childcare. Say yes to help people will stop offering if you don't start accepting.

Dr Vicky Blackburn is a GP in Cheltenham, Gloucestershire

MORE ONLINE Read the full article at pulsetoday.co.uk/off-duty

THE DEEP END



GPs at the Deep End

GPs at the Deep End is a Glasgow-based project working with the 100 most deprived practices in Scotland. Dr Anne Mullin explains why a strong GP voice is essential for the vulnerable children and families she works with.

MORE ONLINE Read the full article at pulsetoday.co.uk/opinion



160

Per shot (40ml)

### WHAT YOU'VE BEEN SAYING

pulsetoday.co.uk/forum

I assume it's the same boffins who came up with a one-day 'strike-but-notreally-a-strike' action

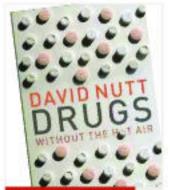
... on the BMA debating plans to lead a mass patient opt-out from privately provided NHS



... on Copperfield's blog about just how incomprehensible consultants' notes can be

OMG! The curse of the inappropriate referral is back... hang on, what is an appropriate referral?

... on claims risk-averse young GPs make too many referrals



### **BOOK REVIEW**

### Drugs - without the hot air

Professor David Nutt was sacked from his rule as chair of the Government's Advisory Council on the Misuse of Drugs in 2009 after he claimed taking Ecstacy was no more dangerous than horse riding.

Read Dr Holly Simms's review of his book Drugs -Without the hot air, and find out why she gave it nine out of 10.

MORE ONLINE Read Dr Holly Simms's review at pulsetoday.co.uk/ book-reviews

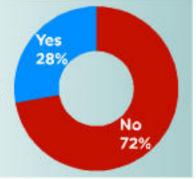
### THIS WEEK'S POLL

Are blanket 28-day prescription policies a false economy?

Vote at ▶ pulsetoday.co.uk/polls

### Last week's poll Should the BMA

help patients opt out of private sector treatment?



NUTRICIA Calogen<sup>®</sup>

ww.mutriciaONS.co.uk

\*Containing ricksal/ml \*FBU for makes 560 years owdern Na. K. CR Nutrica Ltd. White Horse Business Park, Trowbridge, Witts, BA14 0XO, Tet 01225 75108u.

Calogun

Turn inside for this week's Phil Peverley and Margaret McCartney columns ▶ page 22

Recommended daily dose just 3 shots per day.

Calogen

New convenient 40ml shots.

Calogen